

## PORT OF GUAM

ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portauam.com



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OFFICE OF STUTE OF FRANKE, AGUON, A

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July 25, 2018

The Honorable Benjamin J.F. Cruz Speaker IMina 'Trentai Kuattro Na Liheslaturan Guahan 163 Chalan Santo Papa Hagatna, Guam 96910

Dear Speaker Cruz:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending May 31, 2018 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Sincerely,

JOANNE M.S. BROWN

General Manager

Attachments

Cc: Senator Frank Aguon

**Public Auditor** 

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Acting Financial Affairs Controller

Speaker Benjamin J.F. Cruz

JUL 2 6 2018

Time: 210 [] AM LIPSM FIRE NO. \_\_\_\_\_

11:03 AM 7/25/2018 VCB

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 8 Months Ending 053118

$\omega + \frac{1}{2}$	43.0% 6.1%  83.8% 10.3%	14,114,763 4 	40.9% 82.8%	30,302,748	0.03 OPERATING REVENUES	3,863,702		3,737,500	84.9%	3,978,427
12.5%	•	4,085,889	11.0%		(0.07) OTHER CARGO DELATED DEVENUES	2 000 087	43.2%	1 965 652	39.5%	1.852.042
4 3.0% 28.3%		978,154	3.4%			123,492	2.9%	129,977	3.4%	159,513 547 513
0 9%		305 639	0.4%	149,164		38,586	1.2%	56,219	0.4%	18,203
4.4%		0,404,40 450 34:	1 3%	480 477		61,511	1.3%	59,970	1.4%	63,938
0.00%		3 254 23	10.0%	3 655 771	0.05 WHARFAGE	466,629	10.4%	474,118	10.4%	488,878
7 1.2% 35.2%		396 75	1 0%	371 212	_	46,395	1.3%	59,305	0.6%	29,054
0.4%		436.63	0.7%	171 141	0.20 EQUIPMENT RENTAL	15,987	0.3%	15,783	0.4%	19,176
0.2%		2 102 320	6.7%	2 444 067		384,069	6.1%	279,029	5.2%	245,706
0.0%		10,11	0.1.0	90 522		10,174	0.2%	10,998	0.3%	13,198
0.0%		11 811	0.0%	29 866	2.55 RIGGED CONTAINERS	1,466	0.0%	2,084	0.1%	5,210
0.00/		1 206	0.0%	4 170	(0.50) SHIFTED CONTAINERS	165	0.0%	290	0.0%	83
0.0%		104,042	0.6%	218.233	(0.06) OVERSTOWED CONTAINERS	13,132	0.3%	12,185	0.3%	12,330
		2 N N C C C	5.70%	2 087 261	(0.23) TRANSSHIP CONTAINERS	323,204	6.7%	306,077	5.3%	249,241
9 0.0% 0.0%		60	0.0%		- EXPORT SCRAP CONTAINER		0.0%		0.0%	
0.0%		246'1	0.0%		(1.00) PRESLUNG	88	0.0%		0.0%	
79 O		1 0/.	0 0%		(1.00) LIFT ON/LIFT OFF	245	0.0%		0.0%	
40.7% 14.7%		13,367,024	41.9%	15,325,871	0.14 CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	1,862,715	38.9%	1,771,848	45.4%	2,126,385
0.2%		59,403	0.3%	93,869	0.98 OUT-OF-GAUGE CARGO (OOG)	7,500	0.2%	8,930	0.3%	14,883
0 0%		2.21	0.0%	1,019	(0.73) CT-LONGLENGTH	280	0.0%	60	0.0%	76
0.1%		17.72	0.1%	22,580		2,238	0.0%	751	0.0%	2,273
0.1%		41.37	0.2%	62,983	0.12 CT-STUFFING/DEVAN	5,223	0.1%	5,286	0.1%	5,843
1 10%		367 21	0.9%	338.823	(0.68) CT-RO/RO	46,360	1.3%	60,186	0.3%	14,889
0.0%		i,	0.0%		- CT-TUNA			•	0.0%	
0.0%		3 202	0.0%	14.378		404	0.0%	1,351	0.1%	2,669
1 60%		523.20	2 2%	819.355	0.74 CT-BREAKBULK	66,066	0.8%	35,265	2.4%	114,775
		1.720.561	4.2%	1,532,622	(0.10) CT-GROUND	241,790	3.8%	173,498	4.6%	217,098
32 4%		10.632.0	34.0%	12,440,242	0.17 CT- CHASSIS	1,492,854	32.7%	1,486,520	37.4%	1,753,881
					CARGO THROUGHPUT REVENUES					
					OPERATING REVENUES					
!			;							
% Chng	i	Actual	%	Year to Date Actual	% Chng	Budget	%	Last Year Actual	%	Current Month Actual
ate	ate	Last Year to Date								:

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## Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 8 Months Ending 053118

709,835 4,688,262			4 1		ı		285	16,823	3,336	12,945	543				692,726	1/8,621	3,300	18,208	865	3,520	4,621	87 938	29,220	229,878	92,098				Actual	Current Month
15.1% 100.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.4%	0.1%	0.3%	0.0%	0.0%	0.0%	0 00/	14.8%	2.1%	0.1%	0.4%	0.0%	0.1%	0.1%	1 9%	0.6%	4.9%	2.0%			į	%	
812,363 4,549,863	20,457		1 1	20,457	;		95	21,924	7,841	9,815	3 150	497			769,887	135,305	2,280	26,477	370	3,699	5,203	92 105	40,375 99.530	270,658	93,877				Actual	Last Year
17.9% 100.0%	0.4%	0.0%	0.0%	0.4%	0.0%		0.0%	0.5%	0.2%	0.2%	0.0%	0.0%	0.0%	0 000	16.9%	3.0%	0.1%	0.6%	0.0%	0.1%	0.1%	2 0%	0.9% 3.3%	5.9%	2.1%			***	%	
660,561 4,524,263		-					77	19,666		15,625	1,862 3 133	42	5		640,818		2,758	21,975	344	2,917	4,167	30,002	0 8 333 333 333	225,000	101,659				Budget	
0.07 NON OPERATING REVENUES 0.04 TOTAL REVENUES	- REIMBURSEMENTS	- REVENUE MINIMUM CHARGE	- OTHER REIMBURSEMENT	- EARTHQUAKE INSURANCE	- FEDERAL REIMBURSEMENT	REIMBURSEMENTS	2.70 ADMINISTRATIVE FEES & SERVICES	(0.14) OTHER FEES & SERVICES	- ELECTRICAL POWER	(0.17) SPECIAL SERVICES	(0.75) BLINKER	MATERIAL USED	- CLAIMS FEE - BULK SCRAP		0.08 FACILITIES OTHER FEES & SERVICES	0.26 DEMURRAGE		(0.17) MARINA REVENUES			0.11 FACILITIES COMMON AREA MAINTENANCE FEE	0.06 FACILITIES LEASE INCOME		_	_	FACILITIES	TO THE PROPERTY OF THE PROPERT	NON OPERATING REVENUES	Chng	
6,307,723 36,610,471	34,265		ı	34,265			1,693	160,877	25,112	19,798 90 306	16,274	388			6,110,888	1,634,710	23,290	164,280	4,740	32.214	37 192	807,939	56,520	1,800,471	837,697			and and has has not been been the city day with may provide any man	Actual	Vear to Date
17:2% 100.0%	0.1%	0.0%	0.0%	0.1%	0.0%		0.0%	0.4%	0.1%	0.1%	0.0%	0.0%	0.0%		16.7%	4.5%	0.1%	0.4%	0.0%	0.1%	1.9% 0.4%	2.2%	0.2%	4.9%	2.3%			# !-	%	
5,327,580 32,809,366	20,457	ŧ į	ı	20,457	4		827	189,138	59,249	21,204	31,144	497	57		5,117,157	1,094,898	22,060	175,805	2.755	25,206	431,519	648,754	65,875	1,795,662	813,276			no au usa ang sao apa apa apa apa ana apa apa api and a sao apa api api ana sao las	Actual	Last Year to Date
16.2% 100.0%	0.1%	0.0%	0.0%	0.1%	0.0%		0.0%	0.6%	0.2%	0.1%	0.1%	0.0%	0.0%		15.6%	3.3%	0.1%	0.5%	0.0%	0.1%	1.3%	2.0%	0.2%	5.5%	2.5%			1	%	
18.4% 11.6%	0	0.0%	0.0%	0.0%	0.0%		104.7%	-14.9%	-57.6%	-0.06631	0.0%	0.0%	0.0%		19,4%	49.3%	5.6%	-6.6%	0.0%	-10.0% 27 Sov	65.0%	24.5%	0.0%	0.3%	3.0%			*****	Chng	₹
5,284,488 34,442,098	operate to communicate approach	5 4	1	an,	ŧ		616	157,328	125,000	17,056	14,896	336	AO.		5,126,544	800,000	22,064	175 800	23,336	33,336 33,336	666,664	722,656	66,664	1,800,000	813.272				Budget	
0.19	1	ž l	ı	ı	ı		1.75	0.02	(0.21)	0.16	0.09	0.00	, ,		0.19	1.04	0.06	(0.07)	0.38	0.12	0.07	0.12	(0.15)	0.00	0 03			1	Chng	?

## Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 8 Months Ending 053118

	(4,041,320) -86.2%	0.0%	0.0%	(Oai)			(368,604) -7.9%	_		(5,651) -0.1%		0.0%	(519,413) -11.1%	(98,022) -2.1%	(94,817) -2.0%		0.0%	(29,224) -0.6%		(219,029) -4.7	(143,718) -3.1%		(13,104) -0.3%	(191) 0.0%	_	_	_	$\overline{}$			Current Month Actual %	
	2% (3,691,166)	%	%	% (8,177) %				% (92,572)		% (2,952)			1% (518,359)	1% (5,799)	)% (3,325)	3% (11,489)	1%	5% (48,193)		7% (203,001)	_	)%	3% (25,947)	)% (571)	0% (142,241)		_	6 (1			Last Year % Actual	
	-81.1%	0.0%	0.0%	-0.2%	-0.4%	0.0%				-0.1%	-3.1%	0.0%	-11.4%	-0.1%	-0.1%	-0.3%	0.0%	-1.1%		-4.5%	-2.5%	0.0%	-0.6%	0.0%	-3.1%	9.8%	) -2.7%	) -35.3%			%	
	(4,351,127)			(13,959)	(37,937)	(5,167)	(264,417)	(90,322)		(100,273)	(159,678)	(6,417)	(441,667)	(29,166)	(29,166)	(29,166)		(74,547)		(221,667)	(151,333)		(27,951)	(6,667)	(5,833)	(483,781)	(144,270)	(2,027,743)			Budget	
	(0.07) General & Administrative Expen	0.0% Earthquake Expense	0.0% Typhoon Expense	-0.3% Other Expenses	(0.81) Other Contractual Services		0.39 Professional Services		<ul> <li>Advertising</li> </ul>	-0.94 Miscellaneous	(0.32) Supplies	(1.00) Damage, Shortage, Writedown &	0.18 Depreciation & Amortization		2.25 Repairs & Maintenance-Pola 16	(0.47) Repairs & Maintenance-Pola 14	0 Repairs & Maintenance-Subic Cr	(0.61) Repairs & Maintenance	<ul> <li>Repairs &amp; Maintenance</li> </ul>	(0.01) General Insurance	(0.05) Utilities	<ul> <li>Leases/Rentals</li> </ul>	(0.53) Communications	(0.97) Other Personnel Costs	23.07 Other Benefits	(0.04) Retirement Benefits	(0.13) Insured Benefits	(0.19) Salaries & Wages	General & Administrative Expen	INDIRECT COSTS	% Chng	,
	(28,905,239) -79.0%	0.0%	0.0%	(59,672) -0.2%	_	-	_	(613,515) -1.7%			(676,526) -1.8%	(500) 0.0%	(4.154,739) -11.3%	(203.007) -0.6%	(243,816) -0.7%			(233,351) -0.6%		(1,694,804) -4.6%	(1,157,097) -3.2%			_	_			(12,617,520) -34.5%			Year to Date Actual %	
	(27,209,990) -82.9%	0.0%		(87,934) -0.3%	(116,707) -0.4%			(583,675) -1.8%		(32.096) -0.1%					_	(94.529) -0.3%	`			(1,675,896) -5.1%				(6.583) 0.0%	_		(884,709) -2.7%	(12,404,506) -37.8%			Last Year to Date  Actual %	
1	6.2%	0.0%	0.0%		,			5.1%		_		0.0%		106.1%						1.1%		0.0%			- ,	•	5.5%	_			% Chng	
	(31,904,086)	3			_		<u> </u>	(722.576)			7	(5,550,550)				(8ce eec)		(5/10 0/6)		(1.823.334)			(	(53 336)	(26,666)	(3.636.962)	(964,860)	(14.397.716)		All all the first and the same on the	Budget	
	(0.									(0.40)	(0.99)	0.10		(0.04	0.30)		(0.07)		(0.01)				(0.34)		36.70		(0.03)			ì	% Chng	

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 8 Months Ending 053118

۰`	0	6	0.0% 0.0% 0.0% 0.0% 0.0% 7,709 0.2% (84,904) -1.8% (10,000) -0.2% (10,000) -0.2% 0.0% (253,340) -5.4% 38,102 0.8% (28,181) 0.0%	646,942 13.8%	Current Month La
591,742	5)	(266,955)	5,669 (93,348) (254,606) (254,606) (85,693 (10,362)	858,696	Last Year Actual
13.0%	-5.9%	-5.9%	0.0% 0.0% 0.0% 0.0% 0.1% 0.1% 0.0% 0.0%	18.9%	%
35,132	(138,004)	(138,004)	3,856 (85,260) (1,917) (252,346) 249,952 (52,289)	173,136	Budget
8.00 NET INCOME (LOSS)	1.40 OTHER INCOME (EXPENSE)	1.40 Other Income & Expense	Other Income & Expense Other Income Interest Income Interest Income Interest Income Other Expense-USDA Other Expense Claims Settlement Other Expense Federal Reimbursement Other Expenses Gain <loss> on Asset Disposals</loss>	2.74 OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	% Chng
5,096,380 13.9%	2,608,852)	(2,608,852)	(63,984) (697,927) (9,970) (2,026,564) 368,383 (165,603) (13,187)	7,705,232	Year to Date Actual
13.9%	-7.1%		0.0% 0.0% 0.0% 0.0% 0.0% -0.2% -1.9% 0.0% 0.0% -5.5% 1.0%	21.0%	%
2,968,870	(2,630,506) -8.0%	(2,630,506)	53,618 (744,789) 40,274 (2,037,857) 372,910 (311,507) (3,155)	5,599,376	Last Year to Date Actual
9.0%	-8.0%	.8.0%	0.0% 0.0% 0.0% 0.0% 0.2% 0.2% 0.2% 0.1% 0.1% 0.1% 0.0%	17.1%	%
71.7%	-0.8%	-0.8%		37.6%	% Chng
1,224,886	(1,313,126)	(1,313,126)	30,848 (682,080) (15,336) (2,018,768) 1,710,320 (288,112) (49,998)	2,538,012.	Budget
3.16	0.99	0.99	(3.07) (3.07) 0.02 (0.35) - 0.00	2.04	% Chng