

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



Lourdes A. Leon Guerrero Governor of Guam Joshua F. Tenorio Lieutenant Governor



January 28, 2020

The Honorable Tina Muña Barnes Speaker 35<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Muña Barnes:

Hafa Adai!

Speaker Tina Rose Muña Barnes

JAN 3 0 2020

Time \_\_\_\_\_\_(/AM ()PM Received By:\_\_\_\_\_(/AM ()PM

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending November 30, 2019 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RÓRY J. RESPICIO General Manager

Attachments

cc:

Public Auditor

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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January 28, 2020



The Honorable Clynton Ridgell Senator 35<sup>th</sup> Guam Legislature 238 Archbishop Flores St. DNA Building, Suite 906 Hagatña, Guam 96910

Dear Senator Ridgell:

Hafa Adai!

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Respectfully,

RORY J. RESPICIO General Manager KECFINED

JAN & M ZULU

The Office of Senator Chatan E. Ridgeli

Attachments

cc:

**Public Auditor** 

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

The Office of nator Christine Ridge

							•	Last Year to Date						
Cur	rent Month		Last Year			%		Year to Date			%			%
	Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
					***		OPERATING REVENUES						-	
							CARGO THROUGHPUT REVENUES							
	1,779,510	38.2%	1,887,838	35.7%	1,689,271	5%	CT- CHASSIS	3,563,458	38.5%	3,460,598	35.5%	3.0%	3,378,542	5%
	215,887	4.6%	248,752	4.7%	202.567	7%	CT-GROUND	455,318	4.9%	438,585	4.5%	3.8%	405,134	12%
	99,058	2.1%	116,291	2.2%	152,874	-35%	CT-BREAKBULK	214,488	2.3%	324,247	3.3%	-33.9%	305,748	-30%
	528	0.0%	433	0.0%	1,627	-68%	CT-UNITIZED	9,882	0.1%	1,979	0.0%	399.4%	3,254	204%
	320	0.076	400	0.076	1,021	-0070	CT-TUNA	0,002	0.170	1,0.0	0.070	000.470	67	20470
	7,668	0.2%	14,337	0.3%	48,323	-84%	CT-RO/RO	36,374	0.4%	98,684	1.0%	-63.1%	96,646	-62%
	5,535	0.1%	8,220	0.2%	9,059	-39%	CT-STUFFING/DEVAN	15,965	0.2%	12,856	0.1%	24.2%	18,118	-12%
	2,836	0.1%	9,113	0.2%	7.636	-63%	CT-HEAVYLIFT	6,022	0.1%	13,673	0.1%	-56.0%	15,272	-61%
	92	0.0%	5,7.15	0.0%	778	-88%	CT-LONGLENGTH	392	0.0%	613	0.0%	-36.0%	1,556	-75%
	11.090	0.2%	10,458	0.2%	12.550	-12%	OUT-OF-GAUGE CARGO (OOG)	28,450	0.3%	26,209	0.3%	8.6%	25,100	13%
							55. 5. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.							
	2,122,204	45.6%	2,295,441	43.5%	2,124,685	0%	CARGO THROUGHPUT REVENUES  THER CARGO RELATED REVENUES	4,330,350	46.8%	4,377,445	44.9%	-1.1%	4,249,370	2%
							*							
		0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			19
		0.0%		0.0%			PRESLUNG		0.0%		0.0%	0.0%		
		0.0%		0.0%		0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%		0%
	156,965	3.4%	212,945	4.0%	176.322	-11%	TRANSSHIP CONTAINERS	372,711	4.0%	383,807	3.9%	-2.9%	352,644	6%
	42,468	0.9%	53,192	1.0%	29,762	43%	OVERSTOWED CONTAINERS	74,766	0.8%	89,051	0.9%	-16.0%	59,524	26%
	12,100	0.0%	168	0.0%	320	-100%	SHIFTED CONTAINERS	169	0.0%	168	0.0%	1.0%	640	-74%
	2,533	0.1%	3.197	0.1%	4.095	-38%	RIGGED CONTAINERS	6.705	0.1%	9,000	0.1%	-25.5%	8.190	-18%
	12,133	0.1%	14,045	0.1%	11,109	9%	REEFER CNTR-PLUG/UNPLUG	25,926	0.3%	25,116	0.3%	3.2%	22,218	17%
	302,069	6.5%	384,689	7.3%	280,034	8%	DIRECT LABOR BILLED	594,144	6.4%	640,840	6.6%	-7.3%	560,068	6%
	27,337	0.6%	45.135	0.9%	23.548	16%	EQUIPMENT RENTAL	54.687	0.6%	69,762	0.7%	-21.6%	47.096	16%
	44,255	1.0%	54,755	1.0%	46,237	-4%	PORT FEES & DOCKAGE	102.850	1.1%	85,399	0.9%	20.4%	92,474	11%
	457,272	9.8%	524,110	9.9%	494,340	-7%	WHARFAGE	1,043,577	11.3%	1,087,713	11.1%	-4.1%	988.680	6%
	57,421	1.2%	65,042	1.2%	58.783	-2%	FUEL SURCHARGE	119,731	1.3%	121,967	1.3%	-1.8%	117,566	2%
	17,202	0.4%	23,410	0.4%	18,661	-8%	MARITIME SECURITY FEE	42,834	0.5%	40,930	0.4%	-1.6% 4.7%	37,322	2% 15%
					156,562		FACILITY MAINTENANCE FEE	335,777						
	145,860	3.1%	167,957	3.2%		-7%	CRANE SURCHARGE		3.6%	352,319	3.6%	-4.7%	313,124	7%
	513,553	11.0%	581,609	11.0%	494,060	4%	CHANE SUHCHANGE	1,066,956	11.5%	1,092,314	11.2%	-2.3%	988,120	8%
	1,779,067	38.2%	2,130,253	40.3%	1,793,833	-1%	OTHER CARGO RELATED REVENUES	3,840,833	41.5%	3,998,387	41.0%	-3.9%	3,587,666	7%
	3,901,272	83.8%	4,425,694	83.8%	3,918,518	0%	OPERATING REVENUES	8,171,183	88.3%	8,375,832	85.8%	-2.4%	7,837,036	4%

Section 1

### Last Year to Date Year to Date % **Current Month Last Year** Actual % Budget Chng Actual % Actual Chng **Budget** Chng **Actual** NON OPERATING REVENUES **FACILITIES** 226,404 209,430 93,325 2.0% 142.616 2.7% 104.715 -11% **FACILITIES USAGE MOBIL** 211,153 2.3% 2.3% -6.7% 1% 238,620 295,938 5.6% 213,615 12% **FACILITIES USAGE TRISTAR** 618,797 6.7% 319,723 3.3% 93.5% 427,230 45% 5.1% -100% **FACILITIES USAGE-CEMENT THRUPUT** 29,820 0.3% 29.520 0.3% 0.0% 19,366 54% 29,520 0.6% 9,683 0.0% 209,898 97,245 104.949 -1% **FACILITIES USAGE SPACE RENTAL** 215,635 2.3% 200,495 2.1% 7.6% 3% 104,226 2.2% 1.8% (445,959)175.876 -353.6% 175,876 -354% 92,105 2.0% 87.938 1.7% 87,938 5% FACILITIES LEASE INCOME -4.8% 1.8% 2,896 0.1% 4,621 0.1% 3,744 -23% FACILITIES COMMON AREA MAINTENANCE FEE 5,792 0.1% 9.242 0.1% -37.3% 7,488 -23% 3,891 3,684 3.990 -2% **FACILITIES SECURITY SURCHARGE RENTAL** 8,286 0.1% 7,560 0.1% 9.6% 7,980 4% 0.1% 0.1% 0.0% 393 1% WATER & LANDSLIDE ACTIVITIES 775 0.0% 365 0.0% 0.0% 786 -1% 335 395 0.0% 44,357 0.5% 46,556 7% 24,513 0.5% 21,899 0.4% 23,278 5% MARINA REVENUES 49,625 0.5% 11.9% -4% HARBOR OF REFUGE 6.204 8.112 -23.5% 6,932 -10% 3.327 0.1% 3,926 0.1% 3,466 0.1% 0.1% 405,222 129,926 2.5% 202,611 -13% **DEMURRAGE** 323,624 3.5% 304,758 3.1% 6.2% -20% 175.897 3.8% 739,196 15.9% 817.648 15.5% 758,382--3% **FACILITIES** 1,023,752 11.1% 1,326,412 13.6% -22.8% 1.516.764 -33% OTHER FEES & SERVICES u.0% 0.0% 0% CLAIMS FEE 0.0% 0.0% 0.0% 0% **BULK SCRAP** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0% MATERIAL USED 0.0% 0.0% 0.0% #DIV/0! 0.0% 18,942 0% PASSENGER SERVICE 27,613 0.3% 18.942 0.2% 0.0% 8.526 224% 4,263 0.0% 0.4% 787 0.0% 1,800 0.0% 1,754 -100% BUNKER 2,768 0.0% 3,998 0.0% -31% 3,508 -21% 6.837 15.072 0.3% 15,631 -100% SPECIAL SERVICES 18,829 0.2% 25,220 0.3% -25.3% 31,262 -40% 0.1% 2,502 0% **ELECTRICAL POWER** 7,105 0.1% 5.838 5,155 0.1% 0.0% 0.1% 21.7% 38,315 0.7% 21,648 -76% **OTHER FEES & SERVICES** 56,316 0.6% 53,998 0.6% 4.3% 43,296 30% 12,779 0.1% **ADMINISTRATIVE FEES & SERVICES** 555 0.3% 140 0.0% 672 1802% 929 0.0% 280 0.0% 231.7% 1,344 -31% REIMBURSEMENTS 76,334 38,167 FEDERAL REIMBURSEMENT 0.0% 0.0% 0% 0.0% 0.0% 0.0% 0.0% 0.0% 0% EARTHQUAKE INSURANCE 0.0% 0.0% 0.0% 0.0% 0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% 0.0% 38,167 0% REIMBURSEMENTS 0.0% 0.0% 0 76,334 752.530 16.2% 856,104 16.2% 818.869 -8% NON OPERATING REVENUES 1,080,997 11.7% 1,380,690 14.2% -21.7% 1,637,738 -34% -2% **TOTAL REVENUES** 4,653,801 100.0% 5,281,798 100.0% 4,737,387 9,252,180 100.0% 9,756,522 100.0% -5.2% 9,474,774 -2%

1	V	 Date

			%	Budget	% Chng		Last Year to Date						
Current Month Actual	%	Last Year Actual					Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
***************************************	(1)					INDIRECT COSTS General & Administrative Expenses	<del></del>						
1,767,075	38.0%	1,767,218	33.5%	2,126,151	-17%	Salaries & Wages	3,529,649	38.1%	3,472,790	35.6%	1.6%	4,252,302	-17%
134,501	2.9%	124,750	2.4%	137,823	-2%	Insured Benefits	296,837	3.2%	253,890	2.6%	16.9%	275,646	8%
456,038	9.8%	446,543	8.5%	524,613	-13%	Retirement Benefits	928,960	10.0%	936,951	9.6%	-0.9%	1,049,226	-11%
41,262	0.9%	131,607	2.5%	4,167	890%	Other Benefits	284,519	3.1%	292,912	3.0%	-2.9%	8,334	3314%
41,602	0.0%	1,744	0.0%	6,667	-100%	Other Personnel Costs	-	0.0%	1,744	0.0%	-100.0%	13,334	-100%
8,709	0.2%	12.018	0.2%	26,550	-67%	Communications	21,042	0.2%	25,583	0.3%	-17.7%	53,100	-60%
-	0.0%	,	0.0%	-		Leases/Rentals		0.0%	-	0.0%		· -	
149,415	3.2%	143,348	2.7%	142,167	5%	Utilities	261,316	2.8%	266,735	2.7%	-2.0%	284,334	-8%
247,504	5.3%	441,260	8.4%	261,500	-5%	General Insurance	495,007	5.4%	620,933	6.4%	-20.3%	523,000	-5%
	0.0%	-	0.0%		#DIV/0!	Repairs & Maintenance	-	0.0%		0.0%		-	#DIV/0!
29,891	0.6%	78.791	1.5%	59,175		Repairs & Maintenance	87.619	0.9%	93,588	1.0%	-6.4%	118,350	
	0.0%	-	0.0%	-		Repairs & Maintenance-Subic Cr	-	0.0%		0.0%	#DIV/0!	-	
23,293	0.5%	14,135	0.3%	32,221	-28%	Repairs & Maintenance-Pola 14	38,176	0.4%	24,959	0.3%	53.0%	64,442	-41%
13,202	0.5%	23,170	0.4%	32,221	-59%	Repairs & Maintenance-Pola-16	30.020	0.3%	46,323	0.5%	-35.2%	64,442	-53%
6,144	0.3%	26,100	0.5%	32,221	-81%	Repairs & Maintenance-Pola 17	39,076	0.4%	39,861	0.4%	-2.0%	64,442	-39%
526,151	0.1%	517,731	9.8%	484,167	9%	Depreciation & Amortization	1,045,582	11.3%	1,034,164	10.6%	1.1%	968,334	8%
6,408	11.3%	· -	0.0%	3,083	108%	Damage, Shortage, Writedown &	78,608	0.8%	499	0.0%	15659.5%	6,166	1175%
54,125	0.1%	81,355	1.5%	100,246	-46%	Supplies	181,454	2.0%	133,056	1.4%	36.4%	200,492	-9%
10,643	1.2%	5,971	0.1%	19,543	-46%	Miscellaneous	16,467	0.2%	9,387	0.1%	75.4%	39,086	-58%
	0.2%	-	0.0%	-		Advertising	-	0.0%	-	0.0%		-	
67,167	0.0%	85,321	1.6%	61,154	10%	Agency& Management Fees	196,521	2.1%	97,449	1.0%	101.7%	122,308	61%
12,491	1.4%	97,674	1.8%	170,378	-93%	Professional Services	9,788	0.1%	39,677	0.4%	-75.3%	340,756	-97%
_	0.3%	-	0.0%	4,605	-100%	Contractual Services	-	0.0%	-	0.0%		9,210	-100%
11,377	0.0%	9,157	0.2%	54,131	-79%	Other Contractual Services	16,484	0.2%	14,440	0.1%	14.2%	108,262	-85%
-		-		-		Overhead Allocation	-		-		#DIV/0!	-	
3,382	0.2%	17,896	0.3%	15,761	-79%	Other Expenses	19,265	0.2%	23,520	0.2%	-18.1%	31,522	-39%
-		-	0.0%	-		Earthquake Expense	-	0.0%	-	0.0%		-	
62,693	0.1%	25,162	0.5%	-		Typhoon Expense	130,926	1.4%	121,867	1.2%		-	
	0.0%		0.0%			Earthquake Expense		0.0%		0.0%			0%
3,631,470	0.0%	4,050,949	76.7%	4,298,544	-100%	General & Administrative Expenses	7,707,316	83.3%	7,550,328	77.4%	2.1%	8,597,088	-10%
					-								

**Last Year to Date** % % Year to Date % **Current Month Last Year** Chng Chng Chng Actual % **Actual** % **Budget** Actual % Actual % Budget 728% OPERATING INCOME (LOSS) 1,544,864 16.7% 2,206,194 22.6% -30.0% 877,686 76% 438,843 1,022,331 78.0% 1,230,849 23.3% OTHER INCOME (EXPENSE) 0.0% 0.0% 0.0% 0% Other Income & Expense 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0% Other Income 0.0% 0.0% 0.0% 0% Interest Income 0.0% 0.0% 0.0% 0% Interest Income 0.0% 0.0% 0.0% 0.0% 244.864 266,399 2.7% -8.1% 325,006 -25% 162,503 -31% Interest Income 2.6% 111,942 139,197 2.6% 2.4% (503, 211)0.0% #DIV/0! (562,064) -10% (281,032)-10% Interest Expense -5.4% (251,606)-5.4% 0.0% 20,999 #DIV/0! (3,834)-648% 1,167 0.0% 0.0% (1,917)-161% Other Expense 0.2% 0.0% 0% 0.0% 0.0% 0% Claims Settlement 0.0% 0.0% 0.0% (483,942)(518,858) (188,786)-4.1% (244,899)-4.6% (259,429)-27% Retirement Govt Contribution (436,673)-4.7% -5.0% -9.8% -16% 111,454 2,472 0.0% 4409.5% 1,219,238 0% 0% Federal Reimbursement 1.2% 197,170 4.2% 0.0% 609,619 (107,489)-98% Federal Expenses (7,746)-0.1% 2.023 0.0% -482.8% (214,978)-96% (2,278)0.0% 0.0% -100.0% (8,334)-100% -100% Gain <Loss> on Asset Disposals 0.0% (1,224)0.0% 0.0% 0.0% (4.167)(132,390)-2.8% (105,702)-2.0% 118,088 -212% Other Income & Expense (570,314) -6.2% (214,271) -2.2% 166.2% 236,176 -341% -212% OTHER INCOME (EXPENSE) -6.2% (214,271) -2.2% 166.2% -341% (570,314)236,176 (132,390)-2.8% (105,702)-2.0% 118,088 556,931 60% **NET INCOME (LOSS)** 974,550 10.5% 1,991,923 20.4% -51.1% 1,113,862 -13% 889,942 19.1% 1,125,147 21.3%