

# **PORT OF GUAM**

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



October 18, 2021

The Honorable Therese M. Terlaje *Speaker* 35<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending July 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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October 18, 2021

The Honorable Telena Cruz Nelson

Senator

Chairperson – Maritime Transportation
173 Aspinall Avenue

Ada Plaza Center Suite 202A
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending July 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPICIO General Manager

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cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES			***************************************				
						CARGO THROUGHPUT REVENUES							
1,939,039	38.4%	1,822,134	38.9%	1,640,288	18.2%	CT- CHASSIS	17,439,843	37.0%	16,444,008	35.9%	6.1%	16,402,880	6.3%
236,412	4.7%	200,430	4.3%	207,980	13.7%	CT-GROUND	1.987.266	4.2%	2.144.760	4.7%	-7.3%	2,079,800	-4.4%
88,343	1.7%	78,297	1.7%	71,384	23.8%	CT-BREAKBULK	1,074,023	2.3%	960,267	2.1%	11.8%	713,840	-4.4% 50.5%
179	0.0%	482	0.0%	1,220	-85.4%	CT-UNITIZED CT-TUNA	6,271	0.0%	19,068	0.0%	-67.1%	12,200	-48.6%
24,690	0.5%	15,549	0.3%	15,219	62.2%	CT-RO/RO	336,429	0.7%	275 604	0.00/	00.48/	450 400	404 404
7,740	0.2%	10,431	0.2%	4,902	57.9%	CT-STUFFING/DEVAN	69,660	0.7%	275,601 59,391	0.6% 0.1%	22.1%	152,190	121.1%
2,498	0.0%	2,624	0.1%	2,641	-5.4%	CT-HEAVYLIFT	31,408	0.1%			17.3%	49,020	42.1%
78	0.0%	54	0.0%	59	32.3%	CT-LONGLENGTH			36,015	0.1%	-12.8%	26,410	18.9%
11,467	0.2%	17,493	0.4%	16,748	-31.5%	OUT-OF-GAUGE CARGO (OOG)	9,660	0.0%	3,220	0.0%	200.0%	590	1537.3%
		17,400	0.470		-31.376	OUT-OF-GAUGE CARGO (OOG)	121,406	0.3%	143,307	0.3%	-15.3%	167,480	-27.5%
2,310,446	45.8%	2,147,494	45.8%	1,960,441	17.9%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	21,075,965	44.7%	20,085,637	43.9%	4.9%	19,604,410	7.5%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%		-	
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%		-	0.00/
159,364	3.2%	221,341	4.7%	203,569	-21.7%	TRANSSHIP CONTAINERS	1,855,759	3.9%	1,921,773	4.2%	2 40/		0.0%
40.586	0.8%	10,014	0.2%	21,645	87.5%	OVERSTOWED CONTAINERS		0.7%			-3.4%	2,035,690	-8.8%
40,000	0.0%	10,014	0.0%	245	-100.0%	SHIFTED CONTAINERS	311,596		215,117	0.5%	44.8%	216,450	44.0%
5.519	0.1%	3,775	0.1%	4,144	33.2%	RIGGED CONTAINERS	1,297	0.0%	1,691	0.0%	-23.3%	2,450	-47.1%
12,016	0.1%	11,441	0.1%	11,859	1.3%	REEFER CNTR-PLUG/UNPLUG	51,725	0.1%	38,792	0.1%	33.3%	41,440	24.8%
304,802	6.0%	318,373	6.8%	271,622	12.2%	DIRECT LABOR BILLED	110,638	0.2%	118,858	0.3%	-6.9%	118,590	-6.7%
26,056	0.5%	33,580	0.7%	23,337	11.7%		2,776,829	5.9%	2,896,127	6.3%	-4.1%	2,716,220	2.2%
67,400	1.3%	37,876				EQUIPMENT RENTAL	195,979	0.4%	243,089	0.5%	-19.4%	233,370	-16.0%
			0.8%	46,491	45.0%	PORT FEES & DOCKAGE	344,592	0.7%	459,862	1.0%	-25.1%	464,910	-25.9%
532,138	10.5%	475,759	10.2%	449,936	18.3%	WHARFAGE	4,842,553	10.3%	4,709,460	10.3%	2.8%	4,499,360	7.6%
62,889	1.2%	62,698	1.3%	57,350	9.7%	FUEL SURCHARGE	592,657	1.3%	574,733	1.3%	3.1%	573,500	3.3%
20,229	0.4%	18,288	0.4%	17,127	18.1%	MARITIME SECURITY FEE	170,824	0.4%	181,879	0.4%	-6.1%	171,270	-0.3%
167,709	3.3%	159,989	3.4%	155,087	8.1%	FACILITY MAINTENANCE FEE	1,532,017	3.3%	1,526,362	3.3%	0.4%	1,550,870	-1.2%
559,057	11.1%	533,656	11.4%	479,249	16.7%	CRANE SURCHARGE	4,988,753	10.6%	4,810,204	10.5%	3.7%	4,792,490	4.1%
1,957,764	38.8%	1,886,790	40.3%	1,741,661	12.4%	OTHER CARGO RELATED REVENUES	17,775,219	37.7%	17,697,948	38.6%	0.4%	17,416,610	2.1%
4,268,211	84.5%	4,034,284	86.1%	3,702,102	15.3%	OPERATING REVENUES	38,851,184	82.4%	37,783,585	82.5%	2.8%	37.021.020	4.9%

							Last Year to Date							
Current Monti Actual	h %	Last Year Actual	%	Budget	% Chng		Year to Date				%		%	
	70		/0		ciling		Actual	%	Actual	%	Chng	Budget	Chng	
						NON OPERATING REVENUES			***************************************					
						FACILITIES								
17,88	32 0.4%	27,618	0.6%	66,730	-73.2%	FACILITIES USAGE MOBIL	500 707	4.40/						
232,11		124,404	2.7%	228,673		FACILITIES USAGE MOBIL FACILITIES USAGE TRISTAR	503,797 2,368,311	1.1% 5.0%	864,541	1.9%	-41.7%	667,300	-24.5%	,
30,12		29,820	0.6%	11,928		FACILITIES USAGE-CEMENT THRUPUT	120,480	0.3%	2,332,666	5.1%	1.5%	2,286,730	3.6%	
87,38		105,220	2.2%	105,682		FACILITIES USAGE SPACE RENTAL	841,424		119,280	0.3%	0.0%	119,280	1.0%	
126,44		96,254	2.1%	89,540		FACILITIES COAGE SPACE RENTAL	1,200,830	1.8% 2.5%	1,065,333	2.3%	-21.0%	1,056,820	-20.4%	
2,41		2,428	0.1%	2,802		FACILITIES COMMON AREA MAINTENANCE FEE	27.352		946,048	2.1%	26.9%	895,400	34.1%	
3,53		4.424	0.1%	9.785		FACILITIES SECURITY SURCHARGE RENTAL		0.1%	28,493	0.1%	-4.0%	28,020	-2.4%	
92		2,545	0.1%	737	25.5%	WATER & LANDSLIDE ACTIVITIES	32,676	0.1%	69,303	0.2%	-52.8%	97,850	-66.6%	
23,94		26,361	0.6%	24,899		MARINA REVENUES	4,605	0.0%	5,155	0.0%	0.0%	7,370	-37.5%	)
2,98		3,327	0.1%	3,223		HARBOR OF REFUGE	241,667	0.5%	243,748	0.5%	-0.9%	248,990	-2.9%	
244,43		220,098	4.7%	256,842		DEMURRAGE	29,976	0.1%	31,542	0.1%	-5.0%	32,230	-7.0%	
			4.7 /0		-4.0%		1,813,181	3.8%	2,141,850	4.7%	-15.3%	2,568,420	-29.4%	,
772,17	75 15.3%	642,498	13.7% -	800,841	-3.6%	FACILITIES OTHER FEES & SERVICES	7,184,299	15.2%	7,847,959	17.1%	-8.5%	8,008,410	-10.3%	ı
	0.0%		0.0%		0.0%	CLAIMS FEE		0.00/						
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%	-		
	0.0%		0.0%	112	0.0%	MATERIAL USED	00	0.0%	550	0.0%	0.0%	18		
	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE	80	0.0%	559	0.0%	0.0%	1,120	-92.9%	
2,48		738	0.0%	1,189	-100.0%	BUNKER	44.070	0.0%	43,274	0.1%	0.0%	14,380	-100.0%	0
5,35		6.769	0.1%	8.973		SPECIAL SERVICES	11,078	0.0%	11,052	0.0%	0.2%	11,890	-6.8%	
1,45		1,500	0.0%	0,373	0.0%	ELECTRICAL POWER	57,504	0.1%	91,973	0.2%	-37.5%	89,730	-35.9%	
					0.076		15,324	0.0%	18,379	0.0%	-16.6% 	-		
9,29	0.2%	9,007	0.2%	11,712	-20.7%	OTHER FEES & SERVICES	83,986	0.2%	165,236	0.4%	-49.2%	117,120	-28.3%	
15	0 0.2%	433	0.0%	333	-54.9%	ADMINISTRATIVE FEES & SERVICES	1,574	0.0%	3,581	0.0%	-56.1%	3,330	-52.7%	
						REIMBURSEMENTS								
520	0.0%	-	0.0%	133,404	0.0%	FEDERAL REIMBURSEMENT	1,009,052	2.1%	_	0.0%	0.0%	1,334,040		
A	0.0%	-	0.0%	_	0.0%	EARTHQUAKE INSURANCE	-,,500,502	0.0%		0.0%	0.0%	1,334,040		
-	0.0%	_	0.0%	80 -	0.0%	TYPHOON INSURANCE	_	0.0%	_	0.0%	0.0%	•		
S -	0.0%	_	0.0%	-	0.0%	OTHER REIMBURSEMENT	_	0.0%		0.0%	0.0%	-		
170	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%			
15	0.0%	-		133,404	0.0%	REIMBURSEMENTS	1,009,052	2.1%		0.0%	0.0%	1,334,040	0.0%	
781,61	8 15.5%	651,938	13.9%	946,290	-17.4%	NON OPERATING REVENUES	8,278,910	17.6%	9.046.777	47.50/				
5,049,82	8 100.0%	4,686,222	100.0%	4,648,392	8.6%	TOTAL REVENUES	47,130,094	100.0%	8,016,777 45,800,362	17.5% 100.0%	3.3% 2.9%	9,462,900 46,483,920	-12.5% 1.4%	

									Last Year to Date				
 rent Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
			*****		*****	INDIRECT COSTS		*****	***************************************		******		
						General & Administrative Expenses							
						***************************************							
972,864	19.3%	2,134,678	45.6%	2,115,994	-54.0%	Salaries & Wages	20,265,891	43.0%	19,441,099	42.4%	4.2%	21,159,940	-4.2%
199,213	3.9%	134,019	2.9%	138,901	43.4%	Insured Benefits	1,968,321	4.2%	1,375,898	3.0%	43.1%	1,389,010	41.7%
490,417	9.7%	455,053	9.7%	501,921	-2.3%	Retirement Benefits	4,992,584	10.6%	4,646,240	10.1%	7.5%	5,019,210	-0.5%
81,410	1.6%	129,902	2.8%	4,167	1853.7%	Other Benefits	1,428,984	3.0%	1,349,133	2.9%	5.9%	41,670	3329.3%
140	0.0%	2,161	0.0%	6,667	-97.9%	Other Personnel Costs	13,191	0.0%	11,188	0.0%		66,670	-80.2%
14,329	0.3%	26,106	0.6%	21,950	-34.7%	Communications	113,558	0.2%	114,110	0.2%	-0.5%	219,500	-48.3%
	0.0%	-	0.0%	-		Leases/Rentals	-	0.0%	V =	0.0%		· -	
138,810	2.7%	97,002	2.1%	129,999	6.8%	Utilities	924,528	2.0%	1,083,360	2.4%	-14.7%	1,299,990	-28.9%
269,828	5.3%	247,883	5.3%	282,334	-4.4%	General Insurance	2,979,281	6.3%	2,603,842	5.7%	14.4%	2,823,340	5.5%
-	0.0%	-	0.0%	-		Repairs & Maintenance	24,255	0.1%		0.0%		_	0.0%
52,857	1.0%	22,278	0.5%	60,990	-13.3%	Repairs & Maintenance	379,976	0.8%	318,686	0.7%	19.2%	609,900	
-	0.0%		0.0%	-		Repairs & Maintenance-Subic Cr	-	0.0%	•	0.0%	0.0%	-	
10,395	0.2%	15,212	0.3%	20,668	-49.7%	Repairs & Maintenance-Pola 14	114,856	0.2%	137,230	0.3%	-16.3%	206,680	-44.4%
15,824	0.3%	7,698	0.2%	20,668	-23.4%	Repairs & Maintenance-Pola 16	92,475	0.2%	150,977	0.3%	-38.7%	206,680	-55.3%
9,987	0.2%	26,637	0.6%	20,668	-51.7%	Repairs & Maintenance-Pola 17	140,354	0.3%	156.116	0.3%	-10.1%	206,680	-32.1%
-	0.0%	527,477	11.3%	531,490	-100.0%	Depreciation & Amortization	4,699,861	10.0%	5,308,157	11.6%	-11.5%	5,314,900	-11.6%
-	0.0%	-	0.0%	3,083	-100.0%	Damage, Shortage, Writedown &	9,389	0.0%	-	0.0%	#DIV/0!	30,830	-69.5%
37,321	0.7%	75,725	1.6%	104,551	-64.3%	Supplies	628,143	1.3%	758,389	1.7%	-17.2%	1,045,510	-39.9%
6,579	0.1%	11,005	0.2%	105,157	-93.7%	Miscellaneous	413,198	0.9%	95,722	0.2%	331.7%	1,051,570	-60.7%
-	0.0%	-	0.0%	-		Advertising	-	0.0%	-	0.0%	001.170	1,001,070	-00.7 76
76,620	1.5%	26,793	0.6%	61,061	25.5%	Agency& Management Fees	740.205	1.6%	691,948	1.5%	7.0%	610,610	21.2%
36,481	0.7%	134,465	2.9%	114,241	-68.1%	Professional Services	390,612	0.8%	439.882	1.0%	-11.2%	1,142,410	-65.8%
-	0.0%	-	0.0%	29,605	-100.0%	Contractual Services	24,894	0.1%	13,650	0.0%	11.270	296,050	-91.6%
19,153	0.4%	20,972	0.4%	51,775	-63.0%	Other Contractual Services	161,367	0.3%	183,438	0.4%	-12.0%	517,750	-68.8%
-		_		104,318	-100.0%	Overhead Allocation	(14,672)		.00,100	0.170	12.070	1,043,180	-101.4%
7,826	0.2%	16,497	0.4%	15,761	-50.3%	Other Expenses	16,317	0.0%	43,491	0.1%	-62.5%	157,610	-89.6%
-		· <u>-</u>	0.0%	-		Earthquake Expense	8,534	0.0%	75.903	0.1%	-02.576	157,010	-09.076
-	0.0%	_	0.0%	_		Typhoon Expense	4	0.0%	136,988	0.2%	-100.0%	•	
_	0.0%	_	0.0%			Earthquake Expense		0.0%	130,300	0.0%	-100.076	-	
-	0.0%	-	0.0%	-		Emergency Expense	5,193	0.0%	18,754	0.0%			
2,440,053	48.3%	4,111,563	87.7%	4,445,969	 -45.1%	General & Administrative Expenses	40.524.000	00.00/	20.454.004		0.50/		
 _,	40.070				-45.176		40,521,299	86.0%	39,154,201	85.5%	3.5%	44,459,690	-8.9%

										Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng			Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
2,609,775	48.3%	574,659	12.3%	202,423	1105.4%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)		6,608,795	14.0%	6,646,161	14.5%	-0.6%	2,024,230	226.5%
	0.0% 0.0% 0.0%		0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	Other Income & Expense Other Income Interest Income			0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	- - -	0.0% 0.0% 0.0%
8,522 (1,455)	0.0% 0.2% 0.0%	10,189 686	0.0% 0.2% 0.0%	162,503 (833)	0.0% -94.8% 74.6%	Interest Income Interest Income Other Expense		134,860 15,513	0.0% 0.3% 0.0%	670,472 28,609	0.0% 1.5% 0.1%	0.0% -79.9% -45.8%	- 1,625,030 (8,330)	0.0% -91.7% -286.2%
(247,467)	-4.9% 0.0% -4.3%	(233,982) (355,983) (216,121)	-5.0% -7.6% -4.6%	(321,628) - (229,818)	-23.1% 0.0% -6.6%	Interest Expense Claims Settlement Retirement Govt Contribution		(2,528,697)	-5.4% 0.0%	(2,445,881) (443,502)	-5.3% -1.0%	3.4% 0.0%	(3,216,280)	-21.4% 0.0%
76,537 (69,890)	1.5% -1.4%	167,196 (12,495)	3.6% -0.3%	472,702 (99,806)	0.0% -30.0%	Federal Reimbursement Federal Expenses		(2,193,656) 909,380 (737,678)	-4.7% 1.9% -1.6%	(2,176,181) 2,473,108 (310,284)	-4.8% 5.4% -0.7%	0.8% -63.2% 137.7%	(2,298,180) 4,727,020 (998,060)	-4.5% 0.0% -26.1%
(448,513)	0.0%  -8.9%	(640,509)	0.0%  -13.7%	(833)  (17,713)	-100.0%  2432.1%	Gain <loss> on Asset Disposals Other Income &amp; Expense</loss>		(4,477)	0.0%	(6,797)	0.0%	-34.1%	(8,330)	-46.3% 
(448,513)	-8.9%	(640,509)	-13.7%	(17,713)	2432.1%	OTHER INCOME (EXPENSE)		(4,404,754)  (4,404,754)	-9.3%  -9.3%	(2,210,456)  (2,210,456)	-4.8% 	99.3%  99.3%	(177,130)  (177,130)	2386.7%  2386.7%
2,161,263	42.8%	(65,850)	-1.4%	184,710	1070.1%	NET INCOME (LOSS)		2,204,042	4.7%	4,435,706	9.7%	-50.3%	1,847,100	19.3%