

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



March 9, 2021

The Honorable Therese M. Terlaje *Speaker* 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending November 30, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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March 9, 2021

Telena Cruz Nelson

Senator

Chairperson – Maritime Transportation
173 Aspinall Avenue

Ada Plaza Center Suite 202A
163 Chalan Santo Papa
Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending November 30, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICA General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

						2 Month Ending 11/30/20							
C					**				Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Dudast	% Chas		Year to Date	2.5	1		%		%
Actual	76	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES			***************************************			******	
						CARGO THROUGHPUT REVENUES							
1,592,938	35.2%	1,779,510	38.2%	1,640,288	-2.9%	CT- CHASSIS	3,295,039	36.3%	3,563,458	38.5%	-7.5%	2 200 576	0.40/
176,202	3.9%	215,887	4.6%	207,980	-15.3%	CT-GROUND	356,993	3.9%	455,318	4.9%		3,280,576	0.4%
48,334	1.1%	99,058	2.1%	71,384	-32.3%	CT-BREAKBULK	223,784	2.5%			-21.6%	415,960	-14.2%
628	0.0%	528	0.0%	1,220	-48.5%	CT-UNITIZED	The second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a section in the second section in the section is a section in the section in the section is a section in the section in the section is a section in the section in the section is a section in the section in the section in the section is a section in the section in the section in the section is a section in the section in the section in the section in the section is a section in the		214,488	2.3%	4.3%	142,768	56.7%
02.0	0.070	020	0.070	1,220	-40.576	CT-TUNA	2,083	0.0%	9,882	0.1%	-78.9%	2,440	-14.6%
61,144	1.4%	7,668	0.2%	15,219	301.8%	CT-RO/RO	00.007	0.00/	00.074	0.407			
4,945	0.1%	5,535	0.1%	4.902	0.9%		83,907	0.9%	36,374	0.4%	130.7%	30,438	175.7%
1,105	0.0%	2,836	0.1%		-58.2%	CT-STUFFING/DEVAN CT-HEAVYLIFT	10,965	0.1%	15,965	0.2%	-31.3%	9,804	11.8%
343	0.0%	92	0.0%	2,641			3,331	0.0%	6,022	0.1%	-44.7%	5,282	-36.9%
	0.0%			59	481.0%	CT-LONGLENGTH	569	0.0%	392	0.0%	45.1%	118	382.2%
10,734	N SOUTH COLOR	11,090	0.2%	16,748	-35.9%	OUT-OF-GAUGE CARGO (OOG)	21,401	0.2%	28,450	0.3%	-24.8%	33,496	-36.1%
	44.00/	0.400.004	45.004				**********		***********				
1,896,372	41.9%	2,122,204	45.6%	1,960,441	-3.3%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	3,998,072	44.1%	4,330,350	46.8%	-7.7%	3,920,882	2.0%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.00/			
	0.0%		0.0%			PRESLUNG				0.0%			
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			-211012-01
201.944	4.5%	156,965	3.4%	203,569	-0.8%	TRANSSHIP CONTAINERS		0.0%		0.0%		enter to some transcommen	0.0%
29,857	0.7%	42,468	0.9%	21,645			374,735	4.1%	372,711	4.0%	0.5%	407,138	-8.0%
171	0.7%	42,400			37.9%	OVERSTOWED CONTAINERS	50,058	0.6%	74,766	0.8%	-33.0%	43,290	15.6%
		0.500	0.0%	245	-30.2%	SHIFTED CONTAINERS	257	0.0%	169	0.0%	51.5%	490	-47.6%
3,311	0.1%	2,533	0.1%	4,144	-20.1%	RIGGED CONTAINERS	7,325	0.1%	6,705	0.1%	9.2%	8,288	-11.6%
10,659	0.2%	12,133	0.3%	11,859	-10.1%	REEFER CNTR-PLUG/UNPLUG	21,098	0.2%	25,926	0.3%	-18.6%	23,718	-11.0%
311,777	6.9%	302,069	6.5%	271,622	14.8%	DIRECT LABOR BILLED	569,643	6.3%	594,144	6.4%	-4.1%	543,244	4.9%
14,109	0.3%	27,337	0.6%	23,337	-39.5%	EQUIPMENT RENTAL	31,716	0.3%	54,687	0.6%	-42.0%	46,674	-32.0%
41,802	0.9%	44,255	1.0%	46,491	-10.1%	PORT FEES & DOCKAGE	76,375	0.8%	102,850	1.1%	-25.7%	92,982	-17.9%
455,955	10.1%	457,272	9.8%	449,936	1.3%	WHARFAGE	912,933	10.1%	1,043,577	11.3%	-12.5%	899,872	1.5%
55,491	1.2%	57,421	1.2%	57,350	-3.2%	FUEL SURCHARGE	112,750	1.2%	119,731	1.3%	-5.8%	114,700	-1.7%
16,488	0.4%	17,202	0.4%	17,127	-3.7%	MARITIME SECURITY FEE	33,565	0.4%	42,834	0.5%	-21.6%	34,254	-2.0%
147,149	3.2%	145,860	3.1%	155,087	-5.1%	FACILITY MAINTENANCE FEE	292,799	3.2%	335,777	3.6%	-12.8%	310,174	-5.6%
474,385	10.5%	513,553	11.0%	479,249	-1.0%	CRANE SURCHARGE	952,082	10.5%	1,066,956	11.5%	-10.8%	958,498	-0.7%
************						***************************************					-10.070	330,430	-0.776
1,763,097	38.9%	1,779,067	38.2%	1,741,661	1.2%	OTHER CARGO RELATED REVENUES	3,435,335	37.9%	3,840,833	41.5%	-10.6%	3,483,322	-1.4%
***************************************									0,040,000	41.576	-10.076	3,403,322	-1.476
3,659,469	80.8%	3,901,272	83.8%	3,702,102	-1.2%	OPERATING REVENUES	7,433,407	82.0%		88.3%	-9.0%	7,404,204	0.4%

Last Year to Date

									Last Year to Date				
Current Month		Last Year			%		Year to Date				%	20 2 7	%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
***********		***************************************		**********		NON OPERATING REVENUES							
						FACILITIES							
						FACILITIES							
77,255	1.7%	93,325	2.0%	66,730	15.8%	FACILITIES USAGE MOBIL	171,063	1.9%	211,153	2.3%	-19.0%	133,460	28.2%
358,714	7.9%	238,620	5.1%	228,673	56.9%	FACILITIES USAGE TRISTAR	543,910	6.0%	618,797	6.7%	-12.1%	457,346	18.9%
	0.0%		0.0%	11,928	-100.0%	FACILITIES USAGE-CEMENT THRUPUT		0.0%	29,820	0.3%	0.0%	23,856	-100.0%
89,912	2.0%	104,226	2.2%	105,682	-14.9%	FACILITIES USAGE SPACE RENTAL	181,241	2.0%	215,635	2.3%	-16.0%	211,364	-14.3%
100,500	2.2%	92,105	2.0%	89,540	12.2%	FACILITIES LEASE INCOME	201,000	2.2%	(445,959)	-4.8%	-145.1%	179,080	12.2%
2,662	0.1%	2,896	0.1%	2,802	-5.0%	FACILITIES COMMON AREA MAINTENANCE FEE	5,324	0.1%	5,792	0.1%	-8.1%	5,604	-5.0%
3,523	0.1%	3,891	0.1%	9,785	-64.0%	FACILITIES SECURITY SURCHARGE RENTAL	7,116	0.1%	8,286	0.1%	-14.1%	19,570	-63.6%
20	0.0%	395	0.0%	737	-97.3%	WATER & LANDSLIDE ACTIVITIES	20	0.0%	775	0.0%	0.0%	1,474	-98.6%
24,810	0.5%	24,513	0.5%	24,899	-0.4%	MARINA REVENUES	49,360	0.5%	49,625	0.5%	-0.5%	49,798	-0.9%
3,327	0.1%	3,327	0.1%	3,223	3.2%	HARBOR OF REFUGE	6,654	0.1%	6,204	0.1%	7.3%	6,446	3.2%
200,330	4.4%	175,897	3.8%	256,842	-22.0%	DEMURRAGE	450,692	5.0%	323,624	3.5%	39.3%	513,684	-12.3%
861.054	19.0%	739,196	15.9%	800,841	7.5%	FACILITIES	1,616,380	17.8%	1,023,752	11.1%	57.9%	1,601,682	0.9%
661,054	19.0%	739, 190	13.976	800,641	1.576	OTHER FEES & SERVICES	1,010,300	17.0%	1,023,732	11.170	37.370	1,001,002	0.570
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%	112	0.0%	MATERIAL USED		0.0%		0.0%	0.0%	224	-100.0%
	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE		0.0%	27,613	0.3%	0.0%	2,876	-100.0%
482	0.0%	787	0.0%	1,189	-100.0%	BUNKER	1,304	0.0%	2,768	0.0%	-52.9%	2,378	-45.2%
5,756	0.1%	6,837	0.1%	8,973	-100.0%	SPECIAL SERVICES	11,843	0.1%	18,829	0.2%	-37.1%	17,946	-34.0%
1,500	0.0%	5,155	0.1%		0.0%	ELECTRICAL POWER	3,001	0.0%	7,105	0.1%	-57.8%		
7 700	0.00/	40.770	0.00/	44.740	00.00/	OTHER SEED & CERVICES	40.440		FC 24C	0.69/	74 20/	22.424	21 10/
7,738	0.2%	12,779	0.3%	11,712	-33.9%	OTHER FEES & SERVICES	16,148	0.2%	56,316	0.6%	-71.3%	23,424	-31.1%
175	0.2%	555	0.0%	333	-47.4%	ADMINISTRATIVE FEES & SERVICES	235	0.0%	929	0.0%	-74.7%	666	-64.7%
						REIMBURSEMENTS							
n <u>e</u>	0.0%		0.0%	133,404	0.0%	FEDERAL REIMBURSEMENT	*	0.0%		0.0%	0.0%	266,808	
	0.0%	-	0.0%	(E	0.0%	EARTHQUAKE INSURANCE	-	0.0%	14	0.0%	0.0%	-	
	0.0%		0.0%	-	0.0%	TYPHOON INSURANCE	-	0.0%	520	0.0%	0.0%	2	
-	0.0%		0.0%		0.0%	OTHER REIMBURSEMENT		0.0%	-	0.0%	0.0%	2	
100	0.0%		0.0%	: 1	0.0%	REVENUE MINIMUM CHARGE	-	0.0%		0.0%	0.0%		
	0.0%			133,404	0.0%	REIMBURSEMENTS		0.0%		0.0%	0.0%	266,808	0.0%
*********						······			***************************************				
868,967	19.2%	752,530	16.2%	946,290	-8.2%	NON OPERATING REVENUES	1,632,763	18.0%	1,080,997	11.7%	51.0%	1,892,580	-13.7%
4,528,436	100.0%	4,653,801	100.0%	4,648,392	-2.6%	TOTAL REVENUES	9,066,170	100.0%	9,252,180	100.0%	-2.0%	9,296,784	-2.5%

Last Year to Date % % Year to Date **Current Month** Last Year % Chng % Actual % Chng Budget Chnq Actual Budget Actual Actual ----------INDIRECT COSTS General & Administrative Expenses 2.5% 4.608.314 50.8% 3.529.649 38.1% 30.6% 4,231,988 8.9% 2,169,945 47.9% 1,767,075 38.0% 2,115,994 Salaries & Wages 45.7% 4.2% 2.9% 138,901 36.5% 404,871 4.5% 296.837 3.2% 36.4% 277,802 189,642 134,501 Insured Benefits 10.0% 13.0% 1,003,842 4.6% 465,980 10.3% 456,038 9.8% 501,921 -7.2% Retirement Benefits 1,049,835 11.6% 928,960 3.1% 284,519 3.1% -1.4% 8,334 3266.5% 3.0% 41,262 0.9% 4,167 3177.6% Other Benefits 280,567 136,578 0.0% 13,334 -31.5% 0.2% 0.0% 6.667 37.0% Other Personnel Costs 9.134 0.1% 9,134 -62.5% 8,957 0.2% 8,709 0.2% 21,950 -59.2% Communications 16,471 0.2% 21,042 0.2% -21.7% 43,900 0.0% 0.0% Leases/Rentals 0.0% 0.0% 2.7% 2.8% -7.3% 259.998 -6.8% 3.2% 21.3% 261,316 157,752 3.5% 149,415 129,999 Utilities 242,278 291,641 6.4% 247,504 5.3% 282.334 3.3% General Insurance 583.282 6.4% 495.007 5.4% 17.8% 564,668 3.3% 0.0% 0.0% 0.0% 0.0% Repairs & Maintenance 12,500 0.1% 29,891 60,990 0.6% 87,619 0.9% -33.4% 121,980 34,937 0.8% 0.6% -42.7% Repairs & Maintenance 58,343 Repairs & Maintenance-Subic Cr 0.0% 0.0% 0.0% 0.0% 0.0% 38,176 -77.1% 41,336 -78.8% 6,539 0.1% 23,293 0.5% 20,668 -68.4% Repairs & Maintenance-Pola 14 8.744 0.1% 0.4% -68.3% 41,336 -77.0% 5,658 0.1% 13,202 0.3% 20,668 -72.6% Repairs & Maintenance-Pola 16 9,515 0.1% 30,020 0.3% 41,336 -56.4% 20.668 -73.6% Repairs & Maintenance-Pola 17 18.043 0.2% 39.076 0.4% -53.8% 5,460 0.1% 6,144 0.1% -1.2% 11.6% 1,045,582 11.3% 0.5% 1,062,980 -1.2% 11.6% 526,151 11.3% 531,490 Depreciation & Amortization 1,050,340 525,170 -100.0% 0.0% 6,408 0.1% 3,083 -100.0% Damage, Shortage, Writedown & 0.0% 78,608 0.8% -100.0% 6,166 1.4% 181.454 2.0% -29.6% 209.102 -38.9% 87,324 1.9% 54,125 1.2% 104,551 -16.5% Supplies 127.826 0.2% -90.8% 0.1% 16,467 0.2% -19.5% 149,832 -91.1% 6.904 0.2% 10,643 74,916 Miscellaneous 13,261 0.0% 0.0% 0.0% 0.0% Advertising 117,105 2.6% 67,167 1.4% 61.061 91.8% Agency& Management Fees 170.952 1.9% 196,521 2.1% -13.0% 122,122 40.0% 0.3% 9.788 0.1% 201.4% 228,482 -87.1% 5,808 0.1% 12,491 0.3% 114,241 -94.9% Professional Services 29,505 59,210 -100.0% 0.0% 0.0% 29.605 -100.0% Contractual Services 0.0% 0.0% 16,484 0.2% -13.6% 103.550 -86.3% 6,682 0.1% 11,377 0.2% 51,775 -87.1% Other Contractual Services 14.234 0.2% 104,318 -100.0% Overhead Allocation (14,672)208,636 -107.0% 0.0% 3,382 0.1% 15,761 -100.0% Other Expenses 275 0.0% 19,265 0.2% -98.6% 31,522 -99.1% 0.0% 0.0% 0.0% Earthquake Expense 62,693 1.3% 0.0% 130.926 1.4% -100.0% 0.0% Typhoon Expense 0.0% 0.0% 0.0% 0.0% Earthquake Expense 0.0% 0.0% 0.0% 741 0.0% Emergency Expense 867 12.8% 8,831,456 -1.6% 93.5% 3,631,470 78.0% 4,415,728 -4.2% General & Administrative Expenses 8,694,488 95.9% 7,707,316 83.3% 4,231,956

						= month = monte							
									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng

296,480	93.5%	1,022,331	22.0%	232,664	1718.9%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	371,682	4.1%	1,544,864	16.7%	-75.9%	465,328	-20.1%
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%		0.0%
11,088	0.2%	111,942	2.4%	162,503	-93.2%	Interest Income	18,994	0.2%	244.864	2.6%	-92.2%	325,006	-94.2%
(253,147)	-5.6%	(251,606)	-5.4%	(321,628)	-21.3%	Interest Expense	(506,293)	-5.6%	(503,211)	-5.4%	0.6%	(643,256)	-21.3%
2,496	0.1%	1.167	0.0%	(833)	-399.7%	Other Expense	4.470	0.0%	20,999	0.2%	-78.7%	(1,666)	-368.3%
met nave.	0.0%	0.40000000	0.0%	(/	0.0%	Claims Settlement	1,170	0.0%	20,000	0.0%	0.0%	(1,000)	0.0%
(213,095)	-4.7%	(188,786)	-4.1%	(229.818)	-7.3%	Retirement Govt Contribution	(428,007)	-4.7%	(436,673)	-4.7%	-2.0%	(459,636)	-6.9%
225,900	5.0%	197,170	4.2%	472,702	0.0%	Federal Reimbursement	21,068	0.2%	111.454	1.2%	-81.1%	945,404	0.0%
(3,885)	-0.1%	(2,278)	0.0%	(99,806)	-96.1%	Federal Expenses	(340)	0.0%	(7,746)	-0.1%	-95.6%	(199,612)	-99.8%
(770)	0.0%	, , , , ,	0.0%	(833)	-7.6%	Gain <loss> on Asset Disposals</loss>	(770)	0.0%	(*,* .5)	0.0%	#DIV/0!	(1,666)	-53.8%
	*****						(,, 5)		**********			(1,000)	
(231,412)	-5.1%	(132,390)	-2.8%	(17,713)	1206.5%	Other Income & Expense	(890,879)	-9.8%	(570,314)	-6.2%	56.2%	(35,426)	2414.8%
						********************			************	*****			
(231,412)	-5.1%	(132,390)	-2.8%	(17,713)	1206.5%	OTHER INCOME (EXPENSE)	(890,879)	-9.8%	(570,314)	-6.2%	56.2%	(35,426)	2414.8%
									**********	*****			
65,068	1.4%	889,942	19.1%	214,951	-69.7%	NET INCOME (LOSS)	(519,198)	-5.7%	974,550	10.5%	-153.3%	429,902	-220.8%