

### **PORT OF GUAM**

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



February 20, 2023

The Honorable Amanda L. Shelton

Legislative Secretary – 37<sup>th</sup> Guam Legislature

Chairperson – Maritime Transportation
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Shelton:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending November 30, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc: Deputy General Manager, Operations

Financial Affairs Controller



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February 20, 2023

The Honorable Therese M. Terlaje *Speaker* 37<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

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Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc: Deputy General Manager, Operations

Financial Affairs Controller

**Last Year to Date Current Month** Last Year % Year to Date % % Chng Actual % Actual % **Budget** Chng Chng Actual % Actual **Budget OPERATING REVENUES** CARGO THROUGHPUT REVENUES 1,938,107 33.6% 1.736.788 34.0% 1,739,320 11.4% CT- CHASSIS 3.572.242 3,696,511 33.9% 35.6% -3.4% 3,478,639 2.7% 227,708 4.0% 231.724 4.5% 203,963 11.6% CT-GROUND 418,135 474,973 4.0% 4.6% -12.0% 407,926 2.5% 287.913 155,454 5.0% 3.0% 109,772 162.3% CT-BREAKBULK 483,804 4.6% 302,566 2.9% 59.9% 219,544 120.4% 315 0.0% 743 0.0% 926 -66.0% CT-UNITIZED 846 0.0% 2,686 0.0% 1,852 -68.5% -54.3% CT-TUNA 33,033 0.6% 95,438 1.9% 50,765 -34.9% CT-RO/RO 52,111 0.5% 128,669 1.2% -59.5% 101,530 -48.7% 4,515 0.1% 6,665 0.1% 6.979 -35.3% CT-STUFFING/DEVAN 10.750 11,610 0.1% 0.1% -7.4% 13,958 -23.0% 20,596 0.4% 17,370 0.3% 5.598 267.9% CT-HEAVYLIFT 29,272 0.3% 30,149 0.3% -2.9% 11,196 161.5% 4,383 0.1% 11,895 0.2% -45.5% 8,046 CT-LONGLENGTH 5.739 0.1% 25.629 0.2% 16.092 -77.6% -64.3% 14,667 0.3% 10,001 0.2% 11.852 23.8% **OUT-OF-GAUGE CARGO (OOG)** 27,668 0.3% 21,601 0.2% 28.1% 23,704 16.7% 2,531,237 18.4% 43.9% 2,266,079 44.4% 2,137,221 CARGO THROUGHPUT REVENUES 4.600.567 43.6% 4,694,394 45.2% -2.0% 4,274,441 7.6% OTHER CARGO RELATED REVENUES 0.0% 0.0% LIFT ON/LIFT OFF 0.0% 0.0% 0.0% 0.0% **PRESLUNG** 0.0% 0.0% 0.0% 0.0% 0.0% **EXPORT SCRAP CONTAINER** 0.0% 0.0% 0.0% 226,794 202,542 3.9% 4.0% 202,023 12.3% TRANSSHIP CONTAINERS 405,260 3.8% 389,825 3.8% 404,046 4.0% 0.3% 58.559 45,448 1.0% 0.9% 23.211 152.3% **OVERSTOWED CONTAINERS** 93.533 0.9% 78.615 0.8% 19.0% 46,422 101.5% 171 0.0% 98 -100.0% 0.0% SHIFTED CONTAINERS 0.0% 171 0.0% -100.0% 196 -100.0% 3,863 0.1% 4,465 0.1% 4,802 -19.6% RIGGED CONTAINERS 7,776 0.1% 11,940 0.1% -34.9% 9,604 -19.0% 13,233 0.2% 12,655 0.2% 11,308 17.0% REEFER CNTR-PLUG/UNPLUG 24,132 0.2% 24,970 0.2% -3.4% 22.616 6.7% 373,000 6.5% 385.829 7.6% 331,338 12.6% DIRECT LABOR BILLED 704.908 6.7% 713,126 6.9% -1.2% 662,676 6.4% 10,491 0.2% 19,019 -52.5% 0.4% 22,064 **EQUIPMENT RENTAL** 42,036 0.4% 40,490 0.4% 44,128 3.8% -4.7% 36.851 0.6% 47,201 0.9% 43,417 -15.1% PORT FEES & DOCKAGE 66,562 0.6% 97,993 0.9% -32.1% 86,834 -23.3% 603,097 528,608 10.5% 10.4% 499.978 20.6% WHARFAGE 1.056.185 10.0% 1.061.827 10.2% -0.5% 999,956 5.6% 71,162 1.2% 62,300 60.719 17.2% 1.2% FUEL SURCHARGE 128,562 1.2% 128,469 1.2% 121,438 0.1% 5.9% 20,620 0.4% 19,299 0.4% 18,141 13.7% MARITIME SECURITY FEE 36,826 0.3% 38.849 0.4% 36,282 -5.2% 1.5% 190,971 3.3% 170,909 3.3% 3.3% 158,317 20.6% **FACILITY MAINTENANCE FEE** 337,331 3.2% 344,139 -2.0% 316,634 6.5% 575,780 10.0% 537,132 10.5% 492,111 17.0% CRANE SURCHARGE 1,048,373 9.9% 1,091,377 10.5% -3.9% 984,222 6.5% 2,184,422 37.9% 2,035,578 1,867,527 39.9% 17.0% OTHER CARGO RELATED REVENUES 3,951,485 37.5% 4,021,790 38.7% -1.7% 3,735,054 5.8% 4,004,748 4,715,659 81.8% 4,301,657 84.3% 17.8% **OPERATING REVENUES** 8,552,053 81.1% 8,716,185 83.9% -1.9% 8,009,495 6.8%

									Last Year to Date				
<b>Current Month</b>		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
	_				*****	NON OPERATING REVENUES		*****	**************************************	*****	*****	********	*****
						***************************************							
						FACILITIES							
						***************************************							
1,653	0.0%	2,790	0.1%		0.0%	FACILITIES USAGE MOBIL BUNKER	3,957	0.0%	4,817	0.0%	-17.9%		0.0%
	0.0%		0.0%	11,281	-100.0%	FACILITIES USAGE-CEMENT THRUPUT		0.0%	30,120	0.3%	0.0%	22,562	-100.0%
18,544	0.3%	11,407	0.2%	17,818	4.1%	FACILITIES USAGE MOBIL	38,555	0.4%	22,454	0.2%	71.7%	35,636	8.2%
483,772	8.4%	356,312	7.0%	305,164	58.5%	FACILITIES USAGE TRISTAR	732,936	7.0%	729,816	7.0%	0.4%	610,328	20.1%
67,339	1.2%	81,086	1.6%	84,019	-19.9%	FACILITIES USAGE SPACE RENTAL	178,529	1.7%	162,277	1.6%	10.0%	168,038	6.2%
127,505	2.2%	126,449	2.5%	126,459	0.8%	FACILITIES LEASE INCOME	256,659	2.4%	252,898	2.4%	1.5%	252,918	1.5%
2,410	0.0%	2,410	0.0%	2,410	0.0%	FACILITIES COMMON AREA MAINTENANCE FEE	4,820	0.0%	4,820	0.0%	0.0%	4,820	0.0%
2,477	0.0%	3,069	0.1%	2,976	-16.8%	FACILITIES SECURITY SURCHARGE RENTAL	7,242	0.1%	6,273	0.1%	15.4%	5,951	21.7%
2,035	0.0%	520	0.0%	737	176.1%	WATER & LANDSLIDE ACTIVITIES	2,410	0.0%	990	0.0%	0.0%	1,474	63.5%
26,583	0.5%	25,458	0.5%	24,900	6.8%	MARINA REVENUES	55,504	0.5%	51,091	0.5%	8.6%	49,800	11.5%
2,577	0.0%	2,727	0.1%	3,223	-20.0%	HARBOR OF REFUGE	5,154	0.0%	5,532	0.1%	-6.8%	6,446	-20.0%
306,724	5.3%	171,573	3.4%	278,170	10.3%	DEMURRAGE	688,599	6.5%	377,031	3.6%	82.6%	556,340	23.8%
		************	*****	**********		4 m 4 n m 4 n m n m n m n m n m n m q 4 q q q 4 q q q q 4 q q q q q q q q		_	*********	_		******	
1,041,620	18.1%	783,801	15.4%	857,157	21.5%	FACILITIES	1,974,366	18.7%	1,648,120	15.9%	19.8%	1,714,313	15.2%
						OTHER FEES & SERVICES							
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
45	0.0%		0.0%	112	0.0%	MATERIAL USED	_	0.0%		0.0%	0.0%	224	-100.0%
15	0.0%		0.0%	1,438	0.0%	PASSENGER SERVICE	15	0.0%		0.0%	0.0%	2,876	-99.5%
277	0.0%	477	0.0%	956	-100.0%	BUNKER	1,106	0.0%	547	0.0%	102.0%	1,912	-42.2%
4,210	0.1%	9,585	0.2%	6,202	-99.8%	SPECIAL SERVICES	7,845	0.1%	12,335	0.1%	-36.4%	12,404	-36.8%
2,652	0.0%	1,515	0.0%		0.0%	ELECTRICAL POWER	5,177	0.0%	3,157	0.0%	64.0%		
7 154	0.40/	44.577	0.00/	0.700	47.00/								*****
7,154	0.1%	11,577	0.2%	8,708	-17.8%	OTHER FEES & SERVICES	14,143	0.1%	16,039	0.2%	-11.8%	17,416	-18.8%
50	0.1%	60	0.0%	333	-85.0%	ADMINISTRATIVE FEES & SERVICES	115	0.0%	135	0.09/	14.00/	666	00.70/
00	0.176		0.076	300	-03.078	ADMINISTRATIVE FEES & SERVICES	110	0.0%	133	0.0%	-14.8%	000	-82.7%
						REIMBURSEMENTS							
						***************************************							
-	0.0%	5,894	0.1%	258,354	0.0%	FEDERAL REIMBURSEMENT	_	0.0%	5,894	0.1%	0.0%	516,708	
	0.0%		0.0%	-	0.0%	EARTHQUAKE INSURANCE	_	0.0%	-	0.0%	0.0%		
	0.0%	_	0.0%	-	0.0%	TYPHOON INSURANCE		0.0%	_	0.0%	0.0%		
	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT	_	0.0%		0.0%	0.0%	_	
	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE		0.0%	-	0.0%	0.0%		
**********					******	***************************************		*****		_			****
	0.0%	5,894		258,354	0.0%	REIMBURSEMENTS	-	0.0%	5,894	0.1%	0.0%	516,708	0.0%
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1,048,825	18.2%	801,332	15.7%	1,124,552	-6.7%	NON OPERATING REVENUES	1,988,624	18.9%	1,670,188	16.1%	19.1%	2,249,103	-11.6%
5,764,483	100.0%	5,102,989	100.0%	5,129,300	12.4%	TOTAL REVENUES	10,540,677	100.0%	10,386,373	100.0%	1.5%	10,258,598	2.7%

									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
***********				*******	*****	INDIRECT COSTS			************		*****	********	*****
						General & Administrative Expenses							-1
2,103,097	36.5%	2,047,155	40.1%	1,961,751	7.2%	Salaries & Wages	4,126,140	39.1%	3,922,980	37.8%	5.2%	3,923,504	5.2%
215,291	3.7%	196,778	3.9%	197,507	9.0%	Insured Benefits	423,504	4.0%	386,752	3.7%	9.5%	395,014	7.2%
539,251	9.4%	514,952	10.1%	473,958	13.8%	Retirement Benefits	1,058,310	10.0%	1,012,808	9.8%	4.5%	947,915	11.6%
176,842	3.1%	182,422	3.6%	157,714	12.1%	Other Benefits	359,919	3.4%	321,711	3.1%	11.9%	315,427	14.1%
420	0.0%	4,772	0.1%	6,667	-93.7%	Other Personnel Costs	571	0.0%	11,608	0.1%		13,334	-95.7%
22,386	0.4%	11,525	0.2%	18,805	19.0%	Communications	35,644	0.3%	16,585	0.2%	114.9%	37,611	-5.2%
-	0.0%	-	0.0%			Leases/Rentals	-	0.0%	_	0.0%			
165,710	2.9%	153,224	3.0%	122,926	34.8%	Utilities	171,479	1.6%	184,590	1.8%	-7.1%	245,853	-30.3%
295,427	5.1%	281,208	5.5%	323,321	-8.6%	General Insurance	590,853	5.6%	562,416	5.4%	5.1%	646,643	-8.6%
•	0.0%	-	0.0%			Repairs & Maintenance		0.0%		0.0%			0.0%
176,366	3.1%	110,900	2.2%	87,694	101.1%	Repairs & Maintenance	207,862	2.0%	170,354	1.6%	22.0%	175,392	
	0.0%		0.0%			Repairs & Maintenance-Subic Cr	•	0.0%		0.0%	0.0%		
13,971	0.2%	5,995	0.1%	16,182	-13.7%	Repairs & Maintenance-Pola 14	41,949	0.4%	19,410	0.2%	116.1%	32,364	29.6%
17,934	0.3%	19,285	0.4%	16,182	10.8%	Repairs & Maintenance-Pola 16	29,798	0.3%	34,096	0.3%	-12.6%	32,364	-7.9%
27,874	0.5%	18,851	0.4%	16,182	72.3%	Repairs & Maintenance-Pola 17	41,422	0.4%	31,124	0.3%	33.1%	32,364	28.0%
518,720	9.0%	511,036	10.0%	516,708	0.4%	Depreciation & Amortization	1,036,117	9.8%	1,025,247	9.9%	1.1%	1,033,416	0.3%
	0.0%	-	0.0%	1,250	-100.0%	Damage, Shortage, Writedown &	(1,360)	0.0%	(17,795)	-0.2%	-92.4%	2,500	-154.4%
109,097	1.9%	40,450	0.8%	124,139	-12.1%	Supplies	206,786	2.0%	123,301	1.2%	67.7%	248,284	-16.7%
19,114	0.3%	8,940	0.2%	15,545		Miscellaneous	23,477	0.2%	18,916	0.2%	24.1%	31,089	-24.5%
	0.0%		0.0%			Advertising		0.0%		0.0%	•	- 1,000	
147,781	2.6%	72,710	1.4%	81,882	80.5%	Agency& Management Fees	230,146	2.2%	192,126	1.8%	19.8%	163,764	40.5%
52,509	0.9%	7,940	0.2%	91,089	-42.4%	Professional Services	63,314	0.6%	33,211	0.3%	90.6%	182,180	-65.2%
•	0.0%	-	0.0%	30,315	-100.0%	Contractual Services	-	0.0%	-	0.0%	00.070	60,630	-100.0%
9,293	0.2%	39,573	0.8%	38,921	-76.1%	Other Contractual Services	14,109	0.1%	61,523	0.6%	-77.1%	77,843	-81.9%
-				113,805	-100.0%	Overhead Allocation		01170		0.070	,,,,,	227,610	-100.0%
6,025	0.1%	80	0.0%	5.844	3.1%	Other Expenses	6.540	0.1%	149	0.0%	4289.5%	11.688	-44.0%
347	0.0%	10.040	0.2%	9,918		Earthquake Expense	2.834	0.0%	20.931	0.2%	1200.070	19.835	44.070
_	0.0%	-	0.0%			Typhoon Expense		0.0%		0.0%	#DIV/0!	,	
-	0.0%		0.0%			Emergency Expense		0.0%	-	0.0%	#B1070;		
4,617,456	80.1%	4,237,835	83.0%	4,428,305	4.3%	General & Administrative Expenses	8,669,415	82.2%	8.132.045	— 78.3%	6.6%	8,856,624	-2.1%
							2,000,110	O=14 /0	5,102,010	. 0.070	0.070	2,000,02	=.170

	Last	Year	to	Dat	te
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									Last rear to Date				
Current Month Actual	%	Last Year Actual	%		% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
1,147,027	80.1%	865,154	17.0%	700,995	558.7%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	1,871,263	17.8%	2,254,327	21.7%	-17.0%	1,401,974	33.5%
	0.0%		0.0% 0.0%		0.0% 0.0%	Other Income & Expense Other Income		0.0%		0.0%	0.0%		0.0% 0.0%
309,236	5.4%	9,309	0.2%	161,683	91.3%	Interest Income	554,441	5.3%	(61,486)	-0.6%	-1001.7%	323,366	71.5%
513	0.0%	5,613	0.1%	(99,670)	-100.5%	Other Expense	4,884	0.0%	(7,991)	-0.1%	-161.1%	(199,340)	-102.5%
(235,979)	-4.1%	(266,147)	-5.2%	(335,128)	-29.6%	Interest Expense	(471,958)	-4.5%	(490,158)	-4.7%	-3.7%	(670,256)	-29.6%
	0.0%	,	0.0%	, , ,	0.0%	Claims Settlement	, , ,	0.0%	(,,	0.0%	0.0%	-	0.0%
(255,066)	-4.4%	(221,662)	-4.3%	(242,337)	5.3%	Retirement Govt Contribution	(510,241)	-4.8%	(449,005)	-4.3%	13.6%	(484,674)	5.3%
347,006	6.0%	17,681	0.3%	465,168	0.0%	Federal Reimbursement	347,006	3.3%	(270,946)	-2.6%	-228.1%	930,335	0.0%
	0.0%	26,668	0.5%	(153,100)	-100.0%	Federal Expenses	·	0.0%	(146,823)	-1.4%	-100.0%	(306,200)	-100.0%
	0.0%		0.0%	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>		0.0%	, , ,	0.0%	#DIV/01	(1,666)	-100.0%
				***************************************		***************************************			****	*****			
165,711	2.9%	(428,539)	-8.4%	(204,217)	-181.1%	Other Income & Expense	(75,867)	-0.7%	(1,426,410)	-13.7%	-94.7%	(408,435)	-81.4%
***********					_	***********************************			************			*********	
165,711	2.9%	(428,539)	-8.4%	(204,217)	-181.1%	OTHER INCOME (EXPENSE)	(75,867)	-0.7%	(1,426,410)	-13.7%	-94.7%	(408,435)	-81.4%
A	_					***************************************	********				*****		
1,312,738	22.8%	436,615	8.6%	496,778	164.3%	NET INCOME (LOSS)	1,795,396	17.0%	827,918	8.0%	116.9%	993,539	80.7%