

**PORT OF GUAM** 

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



February 2, 2022

The Honorable Therese M. Terlaje *Speaker* 36<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending October 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

# Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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February 2, 2022

The Honorable Telena Cruz Nelson

Senator

Chairperson – Maritime Transportation
173 Aspinall Avenue

Ada Plaza Center Suite 202A
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending October 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICI General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

						i month Ending 10/31/21							
Command Mandh		14 1/							Last Year to Date				
Current Month	0/	Last Year	0,	Dode 1	%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES						***************************************	*
						CARGO THROUGHPUT REVENUES							
1,959,722	37.1%	1,702,101	37.5%	1,673,057	17.1%	CT- CHASSIS	4 050 700	07.40/					
243,249	4.6%	180,791	4.0%	206,782		CT-GROUND	1,959,722		1,702,101	37.5%	15.1%	1,673,057	17.1%
147,112	2.8%	175,450	3.9%	72,603			243,249	4.6%	180,791	4.0%	34.5%	206,782	17.6%
1,943	0.0%	1,455	0.0%	1,240	102.6% 56.7%	CT-BREAKBULK	147,112	2.8%	175,450	3.9%	-16.2%	72,603	102.6%
1,545	0.078	1,400	0.076	1,240	30.7%	CT-UNITIZED CT-TUNA	1,943	0.0%	1,455	0.0%	33.5%	1,240	56.7%
33,230	0.6%	22,764	0.5%	15,479	114,7%	CT-RO/RO	33,230	0.6%	22,764	0.5%	40.00/	45 470	444
4,945	0.1%	6,020	0.1%	4,986	-0.8%	CT-STUFFING/DEVAN	4.945				46.0%	15,479	114.7%
12,779	0.2%	2,225	0.0%	2,686	375.8%	CT-HEAVYLIFT		0.1%	6,020	0.1%	-17.9%	4,986	-0.8%
13,733	0.3%	226	0.0%	60		CT-LONGLENGTH	12,779	0.2%	2,225	0.0%	474.2%	2,686	375.8%
11,601	0.2%	10,667	0.2%	17,034			13,733	0.3%	226	0.0%	5973.3%	60	22789.1%
	0.270	10,007	0.278	17,034	-31.9%	OUT-OF-GAUGE CARGO (OOG)	11,601	0.2%	10,667	0.2%	8.7%	17,034	-31.9%
2,428,315	46.0%	2,101,700	46.3%	1,993,927	21.8%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	2,428,315	46.0%	2,101,700	46.3%	15.5%	1,993,927	21.8%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.00/		0.004			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%			
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			
187,283	3.5%	172,791	3.8%	206,436	-9.3%	TRANSSHIP CONTAINERS	40-00-	0.0%		0.0%			0.0%
33,167	0.6%	20,201	0.4%	21,950	-9.3% 51.1%		187,283	3.5%	172,791	3.8%	8.4%	206,436	-9.3%
55,107	0.0%	86	0.4%			OVERSTOWED CONTAINERS	33,167	0.6%	20,201	0.4%	64.2%	21,950	51.1%
7,475	0.0%	4.014		248	-100.0%	SHIFTED CONTAINERS		0.0%	86	0.0%	-100.0%	248	-100.0%
	0.1%		0.1%	4,202	77.9%	RIGGED CONTAINERS	7,475	0.1%	4,014	0.1%	86.3%	4,202	77.9%
12,315		10,439	0.2%	12,026	2.4%	REEFER CNTR-PLUG/UNPLUG	12,315	0.2%	10,439	0.2%	18.0%	12,026	2.4%
327,297	6.2%	257,866	5.7%	275,447	18.8%	DIRECT LABOR BILLED	327,297	6.2%	257,866	5.7%	26.9%	275,447	18.8%
21,471	0.4%	17,608	0.4%	23,665	-9.3%	EQUIPMENT RENTAL	21,471	0.4%	17,608	0.4%	21.9%	23,665	-9.3%
50,792	1.0%	34,574	0.8%	47,146	7.7%	PORT FEES & DOCKAGE	50,792	1.0%	34,574	0.8%	46.9%	47,146	7.7%
533,219	10.1%	456,978	10.1%	456,272	16.9%	WHARFAGE	533,219	10.1%	456,978	10.1%	16.7%	456,272	16.9%
66,169	1.3%	57,259	1.3%	58,158	13.8%	FUEL SURCHARGE	66,169	1.3%	57,259	1.3%	15.6%	58,158	13.8%
19,549	0.4%	17,077	0.4%	17,368	12.6%	MARITIME SECURITY FEE	19,549	0.4%	17,077	0.4%	14.5%	17,368	12.6%
173,230	3.3%	145,649	3.2%	146,871	17.9%	FACILITY MAINTENANCE FEE	173,230	3.3%	145,649	3.2%	18.9%	146,871	17.9%
554,245	10.5%	477,698	10.5%	479,288	15.6%	CRANE SURCHARGE	554,245	10.5%	477,698	10.5%	16.0%	479,288	15.6%
1,986,212	37.6%	1 672 220	36.00/	4 740 077	40.00/	OTHER ALBOO DELATED DELETION							
1,900,212	37.0%	1,672,238	36.9%	1,749,077	13.6%	OTHER CARGO RELATED REVENUES	1,986,212	37.6%	1,672,238	36.9%	18.8%	1,749,077	13.6%
4,414,527	83.6%	3,773,938	83.2%	3,743,004	17.9%	OPERATING REVENUES	4,414,527	83.6%	3,773,938	83.2%	17.0%	3,743,004	17.9%

Last Year to Date **Current Month** Last Year Year to Date % Chng **Actual** % Actual % Budget Actual % **Actual** Chng Budget Chng NON OPERATING REVENUES **FACILITIES** 13,074 0.2% 93,808 2.1% 66,736 -80.4% **FACILITIES USAGE MOBIL** 13,074 0.2% 93.808 2.1% -86.1% 66,736 -80.4% 373,504 7.1% 4.1% 185,196 228,692 63.3% **FACILITIES USAGE TRISTAR** 373,504 7.1% 185,196 4.1% 101.7% 228,692 63.3% 0.6% 30,120 0.0% 11.929 152.5% **FACILITIES USAGE-CEMENT THRUPUT** 30.120 0.6% 0.0% 0.0% 11,929 152.5% 81.192 1.5% 91.328 2.0% 105,691 -23.2% **FACILITIES USAGE SPACE RENTAL** 81,192 1.5% 91.328 2.0% -11.1% 105,691 -23.2% 2.4% 126,449 100.500 2.2% 89,547 **FACILITIES LEASE INCOME** 41.2% 126,449 2.4% 100.500 2.2% 25.8% 89,547 41.2% 2,410 0.0% 2,662 0.1% 2,803 -14.0% FACILITIES COMMON AREA MAINTENANCE FEE 2,410 0.0% 2,662 0.1% -9.5% 2.803 -14.0% 3,204 0.1% 3,593 0.1% 9.786 -67.3% **FACILITIES SECURITY SURCHARGE RENTAL** 3,204 0.1% 3,593 0.1% -10.8% 9.786 -67.3% 455 0.0% 0.0% 737 -38.3% WATER & LANDSLIDE ACTIVITIES 455 0.0% 0.0% 0.0% 737 -38.3% 25,633 0.5% 24.549 0.5% 24,900 2.9% MARINA REVENUES 25.633 0.5% 24.549 0.5% 4.4% 24,900 2.9% 2,805 0.1% 3,327 0.1% 3,223 -13.0% HARBOR OF REFUGE 2.805 0.1% 3,327 0.1% -15.7% 3.223 -13.0% 205,458 3.9% 5.5% 250,361 256,862 -20.0% DEMURRAGE 205,458 3.9% 250.361 5.5% -17.9% 256,862 -20.0% 864,304 16.4% 755,326 16.6% 800,906 7.9% **FACILITIES** 864.304 16.4% 755,326 16.6% 14.4% 800.906 7.9% OTHER FEES & SERVICES 0.0% 0.0% 0.0% **CLAIMS FEE** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **BULK SCRAP** 0.0% 0.0% 0.0% 0.0% 0.0% 112 0.0% MATERIAL USED 0.0% 0.0% 0.0% 112 -100.0% 0.0% 0.0% 1.438 0.0% PASSENGER SERVICE 0.0% 0.0% 0.0% 1,438 -100.0% 0.0% 71 822 0.0% 1,189 -100.0% BUNKER 71 0.0% 822 0.0% -91.4% 1.189 -94.0% 2.750 0.1% 6,088 0.1% 8.974 -100.0% SPECIAL SERVICES 2,750 0.1% 6.088 0.1% -54.8% 8,974 -69.4% 1,500 1,642 0.0% 0.0% 0.0% **ELECTRICAL POWER** 1,642 0.0% 1,500 0.0% 9.4% 4,462 0.1% 8,411 0.2% 11.713 -61.9% OTHER FEES & SERVICES 4,462 0.1% 8,411 0.2% -46.9% 11,713 -61.9% 75 0.1% 60 0.0% 333 -77.5% **ADMINISTRATIVE FEES & SERVICES** 75 0.0% 60 0.0% 25.0% 333 -77.5% REIMBURSEMENTS 0.0% 0.0% 93,758 0.0% FEDERAL REIMBURSEMENT 0.0% 0.0% 0.0% 93,758 0.0% 0.0% 0.0% **EARTHQUAKE INSURANCE** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% 0.0% 93,758 0.0% REIMBURSEMENTS 0.0% 0.0% 0.0% 93,758 0.0% 868,841 16.4% 763,796 16.8% 906,710 -4.2% NON OPERATING REVENUES 868,841 16.4% 763,796 16.8% 13.8% 906,710 -4.2% 5,283,369 100.0% 4,537,734 100.0% 4,649,714 13.6% **TOTAL REVENUES** 5.283.369 100.0% 4,537,734 100.0% 16.4% 4,649,714 13.6%

						I Month Ending 10/31/21			Last Year to Date				
<b>Current Month</b>		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						INDIRECT COSTS	***************************************	******					
						General & Administrative Expenses							
1,893,230	35.8%	2,437,976	53.7%	2,045,166	-7.4%	Salaries & Wages	1,893,230	35.8%	2,437,976	53.7%	-22.3%	2,045,166	-7.4%
189,974	3.6%	215,229	4.7%	200,383	-5.2%	Insured Benefits	189,974	3.6%	215.229	4.7%	-11.7%	200,383	-5.2%
505,462	9.6%	583,693	12.9%	485,604	4.1%	Retirement Benefits	505,462	9.6%	583,693	12.9%	-13.4%	485,604	4.1%
139,289	2.6%	143,988	3.2%	4,167	3242.7%	Other Benefits	139,289	2.6%	143,988	3.2%	-3.3%	4,167	3242.7%
6,836	0.1%		0.0%	6,667	2.5%	Other Personnel Costs	6,836	0.1%	,	0.0%	0.070	6,667	2.5%
5,061	0.1%	7,514	0.2%	18,869	-73.2%	Communications	5,061	0.1%	7,514	0.2%	-32.7%	18,869	-73.2%
	0.0%		0.0%			Leases/Rentals	-,	0.0%	.,	0.0%		,0,000	70.270
31,366	0.6%	84,526	1.9%	114,593	-72.6%	Utilities	31,366	0.6%	84,526	1.9%	-62.9%	114,593	-72.6%
281,208	5.3%	291,641	6.4%	296,932	-5.3%	General Insurance	281,208	5.3%	291,641	6.4%	-3.6%	296,932	-5.3%
	0.0%	12,500	0.3%	60,173		Repairs & Maintenance	,	0.0%	12,500	0.3%	0.070	60,173	0.0%
60,010	1.1%	23,406	0.5%	1,417	4135.0%	Repairs & Maintenance	60,010	1.1%	23,406	0.5%	156.4%	1,417	0.078
	0.0%		0.0%			Repairs & Maintenance-Subic Cr		0.0%	=0,100	0.0%	0.0%	1,411	
13,415	0.3%	2,205	0.0%	16,182	-17.1%	Repairs & Maintenance-Pola 14	13,415	0.3%	2,205	0.0%	508.5%	16,182	-17.1%
14,811	0.3%	3,857	0.1%	16,182	-8.5%	Repairs & Maintenance-Pola 16	14,811	0.3%	3,857	0.1%	284.0%	16,182	-8.5%
12,274	0.2%	12,583	0.3%	16,182	-24.2%	Repairs & Maintenance-Pola 17	12,274	0.2%	12,583	0.3%	-2.5%	16,182	-24.2%
511,037	9.7%	525,170	11.6%	540,660	-5.5%	Depreciation & Amortization	511,037	9.7%	525,170	11.6%	-2.7%	540,660	-5.5%
(17,795)	-0.3%		0.0%	1,250	-1523.6%		(17,795)	-0.3%	020,0	0.0%	#DIV/0!	1,250	-1523.6%
77.707	1.5%	40,502	0.9%	125,067	-37.9%	Supplies	77,707	1.5%	40,502	0.9%	91.9%	125,067	-37.9%
9,976	0.2%	6,357	0.1%	10,344	-3.6%	Miscellaneous	9,976	0.2%	6,357	0.1%	56.9%	10.344	-37.5%
·	0.0%	-,	0.0%	,		Advertising	0,0.0	0.0%	0,007	0.0%	00.570	10,544	-3.0 /6
119.416	2.3%	53,847	1.2%	61,066	95.6%	Agency& Management Fees	119,416	2.3%	53.847	1.2%	121.8%	61,066	95.6%
25,272	0.5%	23,697	0.5%	76,069	-66.8%	Professional Services	25,272	0.5%	23,697	0.5%	6.6%	76,069	-66.8%
	0.0%	,	0.0%	29,607	-100.0%	Contractual Services	20,212	0.0%	20,007	0.0%	0.076	29,607	-100.0%
16,950	0.3%	7,552	0.2%	46,071	-63.2%	Other Contractual Services	16,950	0.3%	7.552	0.2%	124.4%	46,071	-63.2%
		(14,672)		131,976	-100.0%	Overhead Allocation	10,000	0.070	(14,672)	0.270	124.470	131,976	-100.0%
69.00	0.0%	275	0.0%	4,073	-98.3%	Other Expenses	69	0.0%	275	0.0%	-74.9%	4,073	-98.3%
	0.0%	4	0.0%	.,0.0	00.070	Typhoon Expense	00	0.0%	2/3	0.0%	-100.0%	4,073	-90.3%
10,891.41	0.2%	•	0.0%	9,917		Earthquake Expense	10,891	0.2%	4	0.0%	-100.0%	9,917	
10,001.11	0.0%	126	0.0%	0,0 11		Emergency Expense	10,091	0.0%	126	0.0%		9,917	
3,906,459	73.9%	4,461,976	98.3%	4,318,617	-9.5%	General & Administrative Expenses	3,906,459	73.9%	4,461,976	98.3%	 -12.5%	4,318,617	 -9.5%
-,000,100								7 3.3 /6	4,401,970	30.3%	-12.5%	4,318,617	-9.5%

Last Year to Date **Current Month Last Year** % Year to Date % % Chng **Actual** % Actual % Budget **Actual** % **Actual** Chng Budget Chng 1,376,910 73.9% 75,758 1.7% 331,097 1079.9% OPERATING INCOME (LOSS) 1,376,910 26.1% 75,758 1.7% 1717.5% 331.097 315.9% OTHER INCOME (EXPENSE) 0.0% 0.0% 0.0% Other Income & Expense 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Other Income 0.0% 0.0% 0.0% 0.0% (70,895)-1.3% 0.2% 7,906 162.516 -143.6% Interest Income (70,895)-1.3% 7.906 0.2% -996.7% 162,516 -143.6% 0.0% 1,974 0.0% (105,669)-100.0% Other Expense 0.0% 1.974 0.0% -100.0% (105,669)-100.0% (221,739)-4.2% -5.6% (253,147)(286,791) -22.7% Interest Expense (221,739)-4.2% (253,147)-5.6% -12.4% (286,791)-22.7% 0.0% 0.0% 0.0% Claims Settlement 0.0% 0.0% 0.0% 0.0% (377,556)-7.1% (214,912)-4.7% (229,836)64.3% Retirement Govt Contribution (377,556)-7.1% (214,912)-4.7% 75.7% (229,836)64.3% (288,627) -5.5% (429,622)-9.5% 476,093 0.0% Federal Reimbursement (288,627)-5.5% -429,622 -9.5% -32.8% 476,093 0.0% (173,491)-3.3% 3,544 0.1% (153,100)13.3% Federal Expenses (173,491)-3.3% 3,544 0.1% -4994.7% (153,100)13.3% 0.0% 0.0% (833)-100.0% Gain < Loss > on Asset Disposals 0.0% 0.0% #DIV/0! (833)-100.0% (1,132,307) -21.4% (884,256) -19.5% (137,620)722.8% Other Income & Expense (1,132,307)-21.4% (884,256) -19.5% 28.1% (137,620)722.8% (1,132,307)-21.4% (884,256) -19.5% (137,620) 722.8% OTHER INCOME (EXPENSE) (1,132,307)-21.4% (884,256) -19.5% 28.1% (137,620)722.8% 244,602 4.6% (808,498) -17.8% 193,477 26.4% NET INCOME (LOSS) 244,602 4.6% (808,498) -17.8% -130.3% 193,477 26.4%