



PORT OF GUAM
 ATURIDATI PUETTON GUAHAN
Jose D. Leon Guerrero Commercial Port
 1026 Cabras Highway, Suite 201, Piti, Guam 96925
 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
 Website: www.portguam.com



Eddie Baza Calvo
 Governor of Guam
 Ray Tenorio
 Lieutenant Governor

PAG
COPY

November 1, 2017

The Honorable Benjamin J.F. Cruz
 Speaker
 IMina Trentai Kuattro Na Liheslaturan Guahan
 163 Chalan Santo Papa
 Hagatna, Guam 96910

Speaker Benjamin J.F. Cruz

Dear Speaker Cruz:

NOV 13 2017
 Time: 12:03 PM
 Received By: [Signature]

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending September 30, 2017 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Sincerely,

[Signature]
 JOANNE M.S. BROWN
 General Manager

Attachments

Cc: Senator Frank Aguon
 Public Auditor
 Deputy General Manager, *Operations*
 Deputy General Manager, *Admin. & Finance*
 Acting Financial Affairs Controller

RECEIVED
 OFFICE OF SENATOR FRANK E. AGUON, JR.

34th GL NOV 13, 2017

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 225 ARCHBISHOP NIÑO'S STREET HAGATNA GUAM

[Signature]

Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
12 Months Ending 093017

Current Month	Actual	%	Last Year	Actual	%	Budget	Chng	%	Year to Date	Actual	%	Last Year to Date	Actual	%	Chng	%	Budget	Chng	
																			Actual
OPERATING REVENUES																			
CARGO THROUGHPUT REVENUES																			
1,306,847	25.5%	564,287	13.5%	496,617	1.63	CT-CHASSIS	16,427,550	32.3%	6,390,462	12.2%	157.1%	6,008,622	1.73						
156,926	3.1%	852,424	20.4%	1,117,813	(0.86)	CT-GROUND	2,396,551	4.7%	12,786,017	24.4%	-81.3%	13,524,534	(0.82)						
148,112	2.9%	113,540	2.7%	57,889	1.56	CT-BREAKBULK	832,308	1.6%	1,262,673	2.4%	-34.1%	933,816	(0.11)						
1,560	0.0%	132	0.0%	(427)	(4.65)	CT-UNITIZED	7,676	0.0%	12,132	0.0%	-36.7%	4,290	0.79						
						CT-TUNA													
48,238	0.9%	19,425	0.5%	26,525	0.82	CT-RO/RO	517,900	1.0%	741,567	1.4%	-30.2%	549,084	(0.06)						
12,286	0.2%	19,502	0.5%	6,306	0.95	CT-STUFFING/DEVAN	71,405	0.1%	81,045	0.2%	-11.9%	66,762	0.07						
7,863	0.2%	2,522	0.1%	1,036	6.59	CT-HEAVYLIFT	28,645	0.1%	30,998	0.1%	-7.6%	22,302	0.28						
12,288	0.2%		0.0%	(89)	(139.07)	CT-LONGLENGTH	14,614	0.0%	1,168	0.0%	1151.2%	240	59.89						
7,983	0.2%	8,082	0.2%	(1,397)	(6.71)	OUT-OF-GAUGE CARGO (OOG)	88,070	0.2%	174,432	0.3%	-49.5%	82,122	0.07						
1,702,104	33.2%	1,579,914	37.9%	1,704,273	(0.00)	CARGO THROUGHPUT REVENUES	20,384,719	40.1%	21,480,494	41.0%	-5.1%	21,191,772	(0.04)						
						OTHER CARGO RELATED REVENUES													
						LIFT ON/LIFT OFF	1,942	0.0%	33,714	0.1%	-94.2%	7,908	(0.75)						
						PRESLUNG	699	0.0%	65,863	0.1%	0.0%	2,844	(0.75)						
						EXPORT SCRAP CONTAINER													
259,519	5.1%	203,852	4.9%	280,939	(0.08)	TRANSSHIP CONTAINERS	3,355,002	6.6%	3,498,937	6.7%	-4.1%	3,553,032	(0.06)						
13,910	0.3%	8,940	0.2%	11,694	0.19	OVERSTOWED CONTAINERS	159,136	0.3%	116,550	0.2%	36.5%	129,558	0.23						
388	0.0%		0.0%	286	0.36	SHIFTED CONTAINERS	2,701	0.0%	2,956	0.0%	-8.6%	3,540	(0.24)						
1,911	0.0%	2,084	0.0%	(1,075)	(2.78)	RIGGED CONTAINERS	17,891	0.0%	37,561	0.1%	-52.4%	12,288	0.46						
9,340	0.2%	9,243	0.2%	11,498	(0.19)	REEFER CNTR-PLUG/UNPLUG	121,055	0.2%	118,772	0.2%	1.9%	130,272	(0.07)						
304,709	5.9%	228,658	5.5%	274,750	0.11	DIRECT LABOR BILLED	3,250,763	6.4%	3,174,219	6.1%	2.4%	3,298,284	(0.01)						
70,509	1.4%	38,957	0.9%	64,343	0.10	PORT FEES & DOCKAGE	184,731	0.4%	488,076	0.9%	22.5%	616,104	(0.03)						
390,500	7.6%	353,113	8.5%	401,983	(0.03)	WHARFAGE	597,914	1.2%	4,930,170	9.4%	1.1%	4,966,212	0.00						
53,799	1.0%	48,284	1.2%	55,573	(0.03)	FUEL SURCHARGE	681,666	1.3%	711,293	1.4%	-4.2%	704,472	(0.03)						
17,734	0.3%	14,522	0.3%	49,354	(0.64)	MARITIME SECURITY FEE	424,467	0.8%	212,147	0.4%	100.1%	405,960	0.05						
138,314	2.7%	118,427	2.8%	117,767	0.17	FACILITY MAINTENANCE FEE	1,532,048	3.0%	1,745,696	3.3%	-12.2%	1,589,556	(0.04)						
453,560	8.8%	452,827	10.9%	557,848	(0.19)	CRANE SURCHARGE	6,092,371	12.0%	6,284,894	12.0%	-3.1%	6,485,430	(0.06)						
1,733,021	33.8%	1,504,169	36.1%	1,838,536	(0.06)	OTHER CARGO RELATED REVENUES	21,408,456	42.1%	21,655,685	41.3%	-1.1%	22,133,466	(0.03)						
3,435,124	67.0%	3,084,084	73.9%	3,542,809	(0.03)	OPERATING REVENUES	41,793,175	82.2%	43,136,179	82.3%	-3.1%	43,325,238	(0.04)						

Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
12 Months Ending 093017

Current Month Actual	%	Last Year Actual	%	Budget	% Chng	Year to Date Actual	%	Last Year to Date			
								Actual	%	Chng	
NON OPERATING REVENUES											
FACILITIES											
165,092	3.2%	144,882	3.5%	127,958	0.29	1,260,225	2.5%	1,545,138	2.9%	1,535,496	(0.18)
285,747	5.6%	143,450	3.4%	237,442	(0.88)	2,750,951	5.4%	2,883,168	5.5%	2,849,304	(0.03)
27,420	0.5%	-	0.0%	11,333	10.34	93,295	0.2%	102,000	0.2%	135,996	(0.31)
128,517	2.5%	166,935	4.0%	83,494	0.54	1,070,265	2.1%	1,124,343	2.1%	1,001,928	0.07
842,283	16.4%	397,423	9.5%	92,105	8.14	1,550,116	3.0%	1,153,155	2.2%	1,105,255	0.40
4,523	0.1%	5,203	0.1%	3,804	0.19	61,064	0.1%	49,847	0.1%	45,648	0.34
2,974	0.1%	3,264	0.1%	3,328	(0.11)	38,675	0.1%	40,580	0.1%	39,936	(0.03)
1,775	0.0%	785	0.0%	283	5.27	12,985	0.0%	15,295	0.0%	3,396	2.82
24,096	0.5%	21,834	0.5%	21,860	0.10	270,089	0.5%	260,355	0.5%	262,320	0.03
2,680	0.1%	2,823	0.1%	3,195	(0.16)	33,446	0.1%	37,128	0.1%	38,340	(0.13)
191,141	3.7%	182,829	4.4%	100,000	0.91	1,661,076	3.3%	1,579,197	3.0%	1,200,000	0.38
1,676,250	32.7%	1,069,427	25.6%	684,802	1.45	8,802,186	17.3%	8,790,207	16.8%	8,217,619	0.07
OTHER FEES & SERVICES											
-	0.0%	57	0.0%	-	-	57	0.0%	57	0.0%	-	-
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-
107	0.0%	-	0.0%	-	-	603	0.0%	-	0.0%	-	-
-	0.0%	-	0.0%	-	-	31,144	0.1%	16,762	0.0%	22,344	0.39
2,764	0.1%	1,605	0.0%	2,132	0.30	30,190	0.1%	25,063	0.0%	25,584	0.18
12,493	0.2%	9,006	0.2%	16,968	(0.26)	117,125	0.2%	126,458	0.2%	203,616	(0.42)
1,215	0.0%	6,824	0.2%	-	-	76,476	0.2%	74,040	0.1%	-	-
16,579	0.3%	17,491	0.4%	20,962	(0.21)	255,595	0.5%	242,378	0.5%	251,544	0.02
560	0.0%	260	0.0%	1,467	(0.62)	1,957	0.0%	13,444	0.0%	17,604	(0.89)
ADMINISTRATIVE FEES & SERVICES											
REIMBURSEMENTS											
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-
-	0.0%	-	0.0%	-	-	20,457	0.0%	256,506	0.5%	-	-
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-
-	0.0%	-	0.0%	-	-	-	0.0%	-	0.0%	-	-
1,693,390	33.0%	1,087,178	26.1%	707,231	1.39	9,080,195	17.8%	9,302,535	17.7%	8,486,767	0.07
5,128,514	100.0%	4,171,262	100.0%	4,250,040	0.21	50,873,370	100.0%	52,438,714	100.0%	51,812,005	(0.02)
NON OPERATING REVENUES											
TOTAL REVENUES											
-	0.0%	-	0.0%	-	-	20,457	0.0%	256,506	0.5%	0	-

Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
12 Months Ending 093017

Current Month	%	Last Year	%	Budget	%	Year to Date	%	Last Year to Date	%	Chng	%
(1,506,298)	-29.4%	(1,542,808)	-37.0%	(1,813,979)	(0.17)	(18,515,302)	-36.4%	(17,320,481)	-33.0%	(1,887,996)	(0.23)
(106,988)	-2.1%	(110,864)	-2.7%	(112,852)	(0.05)	(1,329,581)	-2.6%	(1,321,754)	-2.5%	(2,760,006)	(0.09)
707,975	13.8%	317,775	7.6%	(449,190)	(2.58)	(3,884,749)	-7.6%	(4,020,855)	-7.7%	(565,008)	(0.98)
(494,214)	-9.6%	(188,723)	-4.5%	(1,708)	288.35	(1,826,877)	-3.6%	(1,411,013)	-2.7%	(805,374)	(0.34)
(12,469)	-0.2%	(83,545)	-2.0%	(5,833)	1.14	(38,090)	-0.1%	(112,024)	-0.2%	(79,998)	(0.52)
(11,277)	-0.2%	(12,494)	-0.3%	(10,971)	0.03	(117,204)	-0.2%	(97,286)	-0.2%	(131,652)	(0.11)
(127,573)	-2.5%	(95,860)	-2.3%	(157,333)	(0.19)	(1,448,076)	-2.8%	(1,526,825)	-2.9%	(1,887,996)	(0.23)
(218,251)	-4.3%	(242,992)	-5.8%	(202,698)	0.08	(2,509,712)	-4.9%	(2,193,100)	-4.2%	(2,760,006)	(0.09)
(33,403)	-0.7%	(109,309)	-2.6%	(47,084)	(1.00)	(13,112)	0.0%	(188,712)	-0.4%	(456,672)	(0.72)
(44,756)	-0.9%	(26,884)	-0.6%	(67,323)	(0.50)	(531,332)	-1.0%	(45,399)	-0.1%	(565,008)	(0.98)
(19,292)	-0.4%	(5,083)	-0.1%	(38,056)	(0.49)	(44,756)	-0.1%	(188,712)	-0.4%	(456,672)	(0.72)
(8,906)	-0.2%	(5,615)	-0.1%	(38,056)	(0.77)	(128,377)	-0.3%	(235,834)	-0.4%	(456,672)	(0.68)
(21,090)	-0.4%	(5,615)	-0.1%	(38,056)	(0.45)	(146,103)	-0.3%	(245,179)	-0.5%	(456,672)	(0.68)
(755,364)	-14.7%	(484,921)	-11.6%	(409,637)	0.84	(6,103,304)	-12.0%	(6,127,682)	-11.7%	(5,300,004)	0.15
(162,972)	-3.2%	293,240	7.0%	(5,584)	28.19	(164,129)	-0.3%	293,175	0.6%	(77,010)	1.13
(182,618)	-3.6%	(80,655)	-1.9%	(175,609)	0.04	(1,033,225)	-2.0%	(909,159)	-1.7%	(1,875,210)	(0.45)
(4,222)	-0.1%	8,514	0.2%	(70,252)	-0.94	(49,599)	-0.1%	(59,318)	-0.1%	(843,024)	(0.94)
(70,185)	-1.4%	(43,813)	-1.1%	(90,322)	(0.22)	(841,858)	-1.7%	(1,055,549)	-2.0%	(1,083,864)	(0.22)
(260,927)	-5.1%	(86,371)	-2.1%	(166,124)	0.57	(1,613,085)	-3.2%	(2,234,636)	-4.3%	(2,090,868)	(0.23)
(14,378)	-0.3%	(22,995)	-0.6%	(5,000)	(1.00)	(12,780)	0.0%	(19,170)	0.0%	(60,000)	(0.79)
(9,598)	-0.2%	(23,804)	-0.6%	(28,574)	(0.50)	(154,863)	-0.3%	(156,179)	-0.3%	(332,886)	(0.53)
	0.0%	(129)	0.0%	(13,542)	-0.3%	(149,726)	-0.3%	(141,826)	-0.3%	(162,504)	(0.08)
	0.0%		0.0%		0.0%		0.0%		0.0%		
	0.0%		0.0%		0.0%		0.0%		0.0%		
(3,356,808)	-65.5%	(2,553,010)	-61.2%	(3,947,783)	(0.15)	(40,793,550)	-80.2%	(39,818,207)	-75.9%	(47,034,683)	(0.13)

INDIRECT COSTS
General & Administrative Expen

(0.17) Salaries & Wages
(0.05) Insured Benefits
(2.58) Retirement Benefits
288.35 Other Benefits
1.14 Other Personnel Costs
0.03 Communications
Leases/Rentals
(0.19) Utilities
0.08 General Insurance
(1.00) Repairs & Maintenance
(0.50) Repairs & Maintenance
0 Repairs & Maintenance-Subic Cr
(0.49) Repairs & Maintenance-Pola 14
(0.77) Repairs & Maintenance-Pola 16
(0.45) Repairs & Maintenance-Pola 17
0.84 Depreciation & Amortization
28.19 Damage, Shortage, Writedown &
0.04 Supplies
-0.94 Miscellaneous
Advertising
(0.22) Agency & Management Fees
0.57 Professional Services
(1.00) Contractual Services
(0.50) Other Contractual Services
-0.3% Other Expenses
0.0% Earthquake Expense
0.0% Typhoon Expense
0.0% Earthquake Expense

General & Administrative Expen

Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
12 Months Ending 093017

Current Month Actual	%	Last Year Actual	%	Budget	%	Year to Date Actual	%	Last Year to Date		%	Budget	%
								Actual	Chng			
1,771,706	34.5%	1,618,252	38.8%	302,257	4.86	10,079,820	19.8%	12,620,508	24.1%	-20.1%	4,777,322	1.11
	0.0%		0.0%		-		0.0%		0.0%	0.0%		-
	0.0%		0.0%		-		0.0%		0.0%	0.0%		-
	0.0%		0.0%		-		0.0%		0.0%	0.0%		-
	0.0%		0.0%		-		0.0%		0.0%	0.0%		-
14,764	0.3%	251,112	6.0%	5,976	1.47	96,296	0.2%	93,705	0.2%	2.8%	71,712	0.34
(91,333)	-1.8%	(88,285)	-2.1%	(96,362)	(0.05)	(1,115,708)	-2.2%	(1,053,026)	-2.0%	6.0%	(1,156,344)	(0.04)
(52,819)	-1.0%	(266,084)	-6.4%	(1,917)	26.55	(13,345)	0.0%	(232,688)	-0.4%	-94.3%	(23,004)	(0.42)
	0.0%		0.0%		-	(28,669)	-0.1%		0.0%	0.0%		-
(225,086)	-4.4%	(225,116)	-5.4%	(299,430)	(0.25)	(3,033,254)	-6.0%	(3,030,245)	-5.8%	0.1%	(3,028,158)	0.00
422,297	8.2%	(773,482)	-18.5%	159,423	-	1,146,316	2.3%	2,192,064	4.2%	-47.7%	2,069,463	(0.05)
(18,603)	-0.4%	(107,772)	-2.6%	(74,116)	(0.75)	(836,224)	-1.6%	(854,528)	-1.6%	-2.1%	(883,992)	(0.05)
(52,989)	-1.0%	(2,651,564)	-63.6%	(12,500)	3.24	(218,269)	-0.4%	(2,668,178)	-5.1%	-91.8%	(150,000)	0.46
(3,769)	-0.1%	(3,861,191)	-92.6%	(318,926)	(0.99)	(4,002,858)	-7.9%	(5,552,897)	-10.6%	-27.9%	(3,100,323)	0.29
(3,769)	-0.1%	(3,861,191)	-92.6%	(318,926)	(0.99)	(4,002,858)	-7.9%	(5,552,897)	-10.6%	-27.9%	(3,100,323)	0.29
1,767,937	34.5%	(2,242,939)	-53.8%	(16,669)	(107.06)	6,076,962	11.9%	7,067,611	13.5%	-14.0%	1,676,999	2.62