

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



December 28, 2022

The Honorable Therese M. Terlaje Speaker
36th Guam Legislature
163 Chalan Santo Papa
Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending September 30, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

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Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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December 28, 2022

The Honorable Telena Cruz Nelson Senator – 36th Guam Legislature Chairperson – Maritime Transportation 173 Aspinall Avenue Ada Plaza Center Suite 202A Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending September 30, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Respectfully,

RORY J. RESPICIO

General Manager

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cc: Deputy General Manager, Operations

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									Last real to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
***************************************	*****	***************************************		-=====	montes de de	OPERATING REVENUES	***************************************					-	
						444444444444444444444444444444444444444							
						CARGO THROUGHPUT REVENUES							
1,766,681	40.1%	1,799,859	42.1%	1,672,655	5.6%	CT- CHASSIS	20.553.197	35.6%	20.900.225	38.0%	-1.7%	20,075,078	2.4%
179.873	4.1%	239,345	5.6%	206,733	-13.0%	CT-GROUND	2,380,149	4.1%	2,413,566	4.4%	-1.4%	2,481,189	-4.1%
121,983	2.8%	40,418	0.9%	72,585	68.1%	CT-BREAKBULK	1,649,094	2.9%	1,187,085	2.2%	38.9%	871,165	89.3%
1,699	0.0%	1,169	0.0%	1,240	37.0%	CT-UNITIZED	11,467	0.0%	8,086	0.0%	41.8%	14,884	-23.0%
						CT-TUNA							
22,497	0.5%	71,240	1.7%	15,475	45.4%	CT-RO/RO	542,888	0.9%	468,556	0.9%	15.9%	185,733	192.3%
7,525	0.2%	11,610	0.3%	4,984	51.0%	CT-STUFFING/DEVAN	85,355	0.1%	92,020	0.2%	-7.2%	59,824	42.7%
9,042	0.2%	2,544	0.1%	2,684	236.9%	CT-HEAVYLIFT	71,388	0.1%	37,349	0.1%	91.1%	32,225	121.5%
273	0.0%	55	0.0%	60	355.8%	CT-LONGLENGTH	64,453	0.1%	10,066	0.0%	540.3%	722	8827.1%
13,334	0.3%	8,534	0.2%	17,029	-21.7%	OUT-OF-GAUGE CARGO (OOG)	148,941	0.3%	141,474	0.3%	5.3%	204,387	-27.1%
2,122,908	48.2%	2,174,774	50.9%	1,993,445	6.5%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	25,506,932	44.2%	25,258,426	45.9%	1.0%	23,925,207	6.6%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%			
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			0.0%
231,939	5.3%	207,854	4.9%	206,386	12.4%	TRANSSHIP CONTAINERS	2,579,878	4.5%	2,240,584	4.1%	15.1%	2,477,028	4.2%
20,635	0.5%	50,751	1.2%	21,945	-6.0%	OVERSTOWED CONTAINERS	256,037	0.4%	386,657	0.7%	-33.8%	263,382	-2.8%
20,000	0.0%	86	0.0%	248	-100.0%	SHIFTED CONTAINERS	1,465	0.0%	1,382	0.0%	6.0%	2,981	-50.8%
5,719	0.1%	2,057	0.0%	4,201	36.1%	RIGGED CONTAINERS	55,588	0.1%	59,201	0.1%	-6.1%	50,421	10.2%
11,517	0.3%	12.874	0.3%	12.023	-4.2%	REEFER CNTR-PLUG/UNPLUG	136,227	0.2%	134,111	0.2%	1.6%	144,301	-5.6%
236,870	5.4%	259,874	6.1%	275,381	-14.0%	DIRECT LABOR BILLED	3.813.462	6.6%	3,286,005	6.0%	16.1%	3,305,102	15.4%
15,936	0.4%	13,860	0.3%	23,659	-32.6%	EQUIPMENT RENTAL	257,833	0.4%	232,410	0.4%	10.9%	283,960	-9.2%
18,980	0.4%	31,704	0.7%	47,134	-59.7%	PORT FEES & DOCKAGE	466,962	0.8%	424,317	0.8%	10.1%	565,707	-17.5%
471.851	10.7%	495,446	11.6%	456,162	3.4%	WHARFAGE	6,018,007	10.4%	5,799,596	10.5%	3.8%	5,474,822	9.9%
62,599	1.4%	62,059	1.5%	58,143	7.7%	FUEL SURCHARGE	736,972	1.3%	710.928	1.3%	3.7%	697,837	5.6%
17,401	0.4%	17,460	0.4%	17,364	0.2%	MARITIME SECURITY FEE	215,344	0.4%	205,157	0.4%	5.0%	208,401	3.3%
153,149	3.5%	159,331	3.7%	146,835	4.3%	FACILITY MAINTENANCE FEE	1,948,968	3.4%	1,837,737	3.3%	6.1%	1,762,308	10.6%
498,247	11.3%	519,087	12.1%	479,172	4.0%	CRANE SURCHARGE	6,027,078	10.4%	5,983,613	10.9%	0.7%	5,750,993	4.8%

1,744,842	39.6%	1,832,443	42.9%	1,748,653	-0.2%	OTHER CARGO RELATED REVENUES	22,513,821	39.0%	21,301,699	38.7%	5.7%	20,987,243	7.3%
3,867,750	87.8%	4,007,216	93.7%	3,742,098	3.4%	OPERATING REVENUES	48,020,753	83.2%	46,560,125	84.6%	3.1%	44,912,450	6.9%

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Last Year to Date

									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
***************************************	*****	*************		***************************************		NON OPERATING REVENUES			************				
						FACILITIES							
						41041011044014014014014014014014014							0.00/
1,889	0.0%	4,021	0.1%		0.0%	FACILITIES USAGE MOBIL BUNKER	26,034	0.0%	27,788	0.1%	-6.3%	140 100	0.0%
30,060	0.7%	-	0.0%	11,926	152.1%	FACILITIES USAGE-CEMENT THRUPUT	150,360	0.3%	120,480	0.2%	0.0%	143,136	5.0%
9,927	0.2%	20,910	0.5%	66,719	-85.1%	FACILITIES USAGE MOBIL	183,302	0.3%	514,802	0.9%	-64.4%	800,763	-77.1%
206,048	4.7%	115,512	2.7%	228,636	-9.9%	FACILITIES USAGE TRISTAR	3,359,707	5.8%	2,944,523	5.4%	14.1%	2,744,081	22.4%
50,827	1.2%	73,148	1.7%	105,665	-51.9%	FACILITIES USAGE SPACE RENTAL	913,829	1.6%	1,024,353	1.9%	-10.8%	1,268,186	-27.9%
(213,995)	-4.9%	126,449	3.0%	89,526	-339.0%		1,176,942	2.0%	1,453,728	2.6%	-19.0%	1,074,481	9.5%
2,410	0.1%	2,410	0.1%	2,801	-14.0%	FACILITIES COMMON AREA MAINTENANCE FEE		0.1%	32,172	0.1%	-10.1%	33,630	-14.0%
3,213	0.1%	2,706	0.1%	9,783	-67.2%	FACILITIES SECURITY SURCHARGE RENTAL	36,081	0.1%	39,902	0.1%	-9.6%	117,422	-69.3%
390	0.0%	2,185	0.1%	737	-47.1%	WATER & LANDSLIDE ACTIVITIES	8,100	0.0%	7,875	0.0%	0.0%	8,844	-8.4%
27,407	0.6%	35,468	0.8%	24,894	10.1%	MARINA REVENUES	315,068	0.5%	304,481	0.6%	3.5%	298,782	5.5%
2,703	0.1%	3,327	0.1%	3,222	-16.1%	HARBOR OF REFUGE	32,426	0.1%	37,795	0.1%	-14.2%	38,678	-16.2%
403,960	9.2%	(128,750)	-3.0%	256,800	57.3% 	DEMURRAGE	3,354,708	5.8%	1,821,118	3.3%	84.2%	3,082,100	8.8%
524,839	11.9%	257,388	6.0%	800,709	-34.5%	FACILITIES OTHER FEES & SERVICES	9,585,479	16.6%	8,329,018	15.1%	15.1%	9,610,103	-0.3%
	0.00/		0.00/		0.09/	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0% 0.0%		0.0% 0.0%		0.0% 0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%	111	0.0%	MATERIAL USED		0.0%	80	0.0%	0.0%	1.342	-100.0%
404				1,438	0.0%	PASSENGER SERVICE	131	0.0%	00	0.0%	0.0%	17,260	-99.2%
131 19	0.0% 0.0%	00	0.0%	1,430	-100.0%	BUNKER	12,688	0.0%	12,154	0.0%	4.4%	14,271	-11.1%
4,201		26 2,866	0.0% 0.1%	8,972	-100.0%	SPECIAL SERVICES	57,667	0.0%	63,952	0.0%	-9.8%	107,685	-46.4%
,	0.1%	.,		0,972	0.0%	ELECTRICAL POWER	21,529	0.1%	18.480	0.1%		107,003	-40.4 /6
2,210	0.1%	1,578	0.0%		0.0%	ELECTRICAL POVVER	21,529	0.0%	10,400	0.0%	16.5%	****	
6,561	0.1%	4,471	0.1%	11,710	-44.0%	OTHER FEES & SERVICES	92,015	0.2%	94,667	0.2%	-2.8%	140,558	-34.5%
160	0.1%	75	0.0%	333	-51.9%	ADMINISTRATIVE FEES & SERVICES	1,822	0.0%	1,699	0.0%	7.2%	3,996	-54.4%
						REIMBURSEMENTS							
5,894	0.1%	5,894	0.1%	93,735	0.0%	FEDERAL REIMBURSEMENT	20.628	0.0%	23,575	0.0%	0.0%	1,125,000	
	0.0%		0.0%		0.0%	EARTHQUAKE INSURANCE		0.0%		0.0%	0.0%	-	
	0.0%		0.0%		0.0%	TYPHOON INSURANCE		0.0%		0.0%	0.0%	-	
	0.0%	_	0.0%	_	0.0%	OTHER REIMBURSEMENT		0.0%	-	0.0%	0.0%	-	
-	0.0%	•	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	
5,894	0.1%	5,894	-	93,735	0.0%	REIMBURSEMENTS	20,628	0.0%	23,575	0.0%	0.0%	1,125,000	0.0%
537,453	12.2%	267.827	6.3%	906.487	-40.7%	NON OPERATING REVENUES	9.699.944	16.8%	8.448.958	15.4%	14.8%	10,879,657	-10.8%
4,405,204	100.0%	4,275,043	100.0%	4,648,585	-5.2%	TOTAL REVENUES	57,720,697	100.0%	55,009,083	100.0%	4.9%	55,792,107	3.5%

Last Year to Date

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Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
******		***********	_	*********	*****	INDIRECT COSTS	# LOFE LONG CONTROL OF		****		*****		
						General & Administrative Expenses							-1
2,073,868	47.1%	1,024,550	24.0%	2,044,648	1.4%	Salaries & Wages	23,948,360	41.5%	22,994,572	41.8%	4.1%	24,540,071	-2.4%
197,354	4.5%	185,977	4.4%	200,270	-1.5%	Insured Benefits	2,354,941	4.1%	2,352,519	4.3%	0.1%	2,404,355	-2.1%
518,739	11.8%	2,590,998	60.6%	485,463	6.9%	Retirement Benefits	6,309,438	10.9%	8,005,069	14.6%	-21.2%	5,826,772	8.3%
35,002	0.8%	19,606	0.5%	4,166	740.2%	Other Benefits	1,767,520	3.1%	1,592,563	2.9%	11.0%	50,000	3435.0%
	0.0%	(1,623)	0.0%	6,666	-100.0%	Other Personnel Costs	19,603	0.0%	19,952	0.0%		80,000	-75.5%
15,863	0.4%	40,701	1.0%	18,864	-15.9%	Communications	177,267	0.3%	172,153	0.3%	3.0%	226,404	-21.7%
	0.0%	-	0.0%			Leases/Rentals		0.0%	•	0.0%			
301,884	6.9%	85,434	2.0%	114,565	163.5%	Utilities	1,495,989	2.6%	1,104,899	2.0%	35.4%	1,375,000	8.8%
281,208	6.4%	269,828	6.3%	296,860	-5.3%	General Insurance	3,377,529	5.9%	3,518,937	6.4%	-4.0%	3,562,900	-5.2%
92,533	2.1%	-	0.0%			Repairs & Maintenance	96,502	0.2%	67,228	0.1%			0.0%
438,626	10.0%	243,848	5.7%	60,132	629.4%	Repairs & Maintenance	1,561,780	2.7%	714,541	1.3%	118.6%	722,002	
	0.0%	-	0.0%	1,416		Repairs & Maintenance-Subic Cr		0.0%	•	0.0%	0.0%	17,000	
25,955	0.6%	10,604	0.2%	16,177	60.4%	Repairs & Maintenance-Pola 14	219,090	0.4%	127,053	0.2%	72.4%	194,167	12.8%
5,122	0.1%	28,155	0.7%	16,177	-68.3%	Repairs & Maintenance-Pola 16	217,441	0.4%	126,947	0.2%	71.3%	194,167	12.0%
3,943	0.1%	11,849	0.3%	16,177	-75.6%	Repairs & Maintenance-Pola 17	180,878	0.3%	156,602	0.3%	15.5%	194,167	-6.8%
540,026	12.3%	523,876	12.3%	540,530	-0.1%	Depreciation & Amortization	6,143,830	10.6%	6,258,251	11.4%	-1.8%	6,487,401	-5.3%
23,368	0.5%	64,488	1.5%	1,250	1769.5%	Damage, Shortage, Writedown &	6,573	0.0%	73,877	0.1%	-91.1%	15,000	-56.2%
148,897	3.4%	101,305	2.4%	125,014	19.1%	Supplies	1,368,651	2.4%	863,723	1.6%	58.5%	1,500,645	-8.8%
858,305	19.5%	14,653	0.3%	10,339	8201.6%		970,217	1.7%	442,826	0.8%	119.1%	124,136	681.6%
	0.0%	-	0.0%			Advertising		0.0%	-	0.0%			
67,744	1.5%	39,061	0.9%	61,051	11.0%	Agency& Management Fees	955,836	1.7%	929,618	1.7%	2.8%	732,735	30.4%
116,515	2.6%	64,504	1.5%	76,049	53.2%	Professional Services	696,715	1.2%	486,193	0.9%	43.3%	912,750	-23.7%
	0.0%	6,075	0.1%	29,599	-100.0%	Contractual Services	32,494	0.1%	30,969	0.1%		355,250	-90.9%
102,334	2.3%	46,934	1.1%	46,051	122.2%	Other Contractual Services	420,627	0.7%	224,872	0.4%	87.1%	552,787	-23.9%
		•		131,943	-100.0%	Overhead Allocation			(14,672)			1,583,582	-100.0%
3,250	0.1%	349	0.0%	4,072	-20.2%	Other Expenses	60,854	0.1%	20,136	0.0%	202.2%	48,875	24.5%
35,592	0.8%	8,358	0.2%	9,915		Earthquake Expense	156,877	0.3%	34,112	0.1%		119,000	
•	0.0%	-	0.0%			Typhoon Expense	767	0.0%	4	0.0%	21143.2%		
	0.0%		0.0%			Emergency Expense	8,359	0.0%	5,193	0.0%			
E 000 407	400.00/	E 070 E00	405.00(4.047.004	00.00/	Consul 9 Administrative Function	EO E 40 440	04.00/	EA 200 126	04.50	4.50/	£1 010 166	4 40/
5,886,127	133.6%	5,379,529	125.8%	4,317,394	36.3%	General & Administrative Expenses	52,548,140	91.0%	50,308,136	91.5%	4.5%	51,819,166	1.4%
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Last Year to Date Current Month Last Year Year to Date % Chng % Actual % Actual % Chng **Budget** Chng Actual Budget Actual 5,172,557 4,700,947 8.5% 3,972,941 (1,480,924)133.6% (1,104,486) -25.8% 331,191 1677.3% OPERATING INCOME (LOSS) 9.0% 10.0% 30.2% OTHER INCOME (EXPENSE) 0.0% 0.0% 0.0% Other Income & Expense 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Other Income 0.0% 0.0% 0.0% 842,173 0.2% 162,475 418.3% 1,599,417 2.8% 150,033 0.3% 966.0% 1.950.037 -18.0% 19.1% 7,606 Interest Income (25,882)-0.6% 2.026 0.0% (105.634)-75.5% Other Expense (1,060)0.0% 18,706 0.0% -105.7% (1,267,930)-99.9% (234,622)-5.3% 1,531,062 35.8% (286,721)-18.2% Interest Expense (2,909,578)-5.0% (1,243,010) -2.3% 134.1% (3,441,215)-15.4% (40,000)-0.9% 0.0% 0.0% Claims Settlement (133,017)-0.2% 0.0% 0.0% 0.0% (224,449)-5.1% (4,544,672)-106.3% (229,781)-2.3% Retirement Govt Contribution (2,753,878)-4.8% (6,953,748) -12.6% -60.4% (2,757,819)-0.1% 475,977 0.0% 2,215,097 195,303 4.4% 304,505 7.1% Federal Reimbursement 16,834,728 29.2% 4.0% 660.0% 5,712,656 0.0% (1,837,060) (152,238)(84,317) (153,063)-0.5% (640,469)(1,004,332) -3.5% -2.0% Federal Expenses -1.1% -1.8% -36.2% -65.1% (833)-100.0% 0.0% (117,314) -0.2% -90.2% (10,000)0.0% (112,837)-2.6% Gain <Loss> on Asset Disposals (11,513)15.1% 11,984,629 360,285 8.2% (2,896,626) -67.8% (137,580)-361.9% Other Income & Expense 20.8% (6,934,568) -12.6% -272.8% (1,651,331)-825.8% (2,896,626) 360,285 8.2% -67.8% (137,580)-361.9% OTHER INCOME (EXPENSE) 11,984,629 20.8% (6,934,568) -12.6% -272.8% (1,651,331) -825.8% (1,120,639)-25.4% (4,001,112) -93.6% 193,611 -678.8% NET INCOME (LOSS) 17,157,187 29.7% (2,233,621) -4.1% -868.1% 2,321,610 639.0%