

## NOTICE TO THE GENERAL PUBLIC

The Port Authority of Guam (PAG) wishes to advise its customer of its intent to file a tariff rates revenue enhancement with the Public Utilities Commission requesting for a phased-in approach to the tariff rate adjustment, implementing an 8.5% increase for the first four months from the date of implementation, followed by a full 17% increase from month five and thereafter. The percentage increase approved by the board only applies to tariff charges for services that have labor and equipment usage. Other rate charges, such as wharfage, fuel surcharge, facility maintenance fee, crane surcharge, and leases, will not have any tariff adjustment in this proposed rate. This is to ensure that we are aligned with board resolution 2025-09, stating that the adjustment or enhancement is to update labor and equipment rates from the 2020 rates to the 2025 rates. The tariff adjustment is an effort to fully utilize the existing tariff structure by ensuring that all applicable charges are properly billed, aligning revenue collection with the cost of services provided by PAG. The purpose of this rate adjustment is to generate adequate revenues to address expenditures associated with the Port operations, the capital investment program in the Port's Master Plan, and to build up the Port's operating reserve to help achieve investment-grade credit rating for bond issuance. Based on our analysis, the proposed rate increase will impact commodities such as canned beverages by \$0.0011, canned goods by \$0.0011, lettuce heads by \$0.0034, 20 lb bag rice by \$0.0246, and lumber (2x4x8) by \$0.0158.

After the filing is made, the Public Utilities Commission will review the petition with its supporting documentation and schedule a time for the rate case to be presented to PUC Commissioners. During this time, the public will be given an opportunity to provide testimony to the Commission on three different hearing dates throughout the island. PUC will notify the public of the specific dates upon which the hearings will be scheduled. The notice of the established rate request by PAG may also be viewed at the Port Authority's Administration Office or on its website, at <https://www.portofguam.com/news/public-notice>. Any public or customer comments concerning the rate adjustment may be submitted to the PAG at the address indicated above or email at [financear@portofguam.com](mailto:financear@portofguam.com).

### RORY RESPICIO

General Manager

### PORT AUTHORITY OF GUAM TARIFF RATE TABLE

CHARGE DESCRIPTION	First 4 Months of Implementation			5 Months Thereafter	Current Rate versus 5 Months Thereafter Rate Difference
	Current Rate	Proposed Rate	Difference %	Proposed Rate	%
STUFF IMP/EXP/EMP CONTAINER - HANDLING	176.20	191.18	8.5%	206.15	17%
STUFF IMP/EXP/EMP CONTAINER - STEVEDORE	150.49	163.28	8.5%	176.07	17%
<b>TOTAL</b>	<b>326.69</b>	<b>354.46</b>		<b>382.22</b>	
<b>STEVEDORE &amp; HANDLING RATE FOR REFRIGERATED CONTAINERS</b>		-			
LIVE REFRIGERATED IMP/EXP - HANDLING	309.52	335.83	8.5%	362.14	17%
LIVE REFRIGERATED IMP/EXP - STEVEDORE	150.49	163.28	8.5%	176.07	17%
<b>TOTAL</b>	<b>460.01</b>	<b>499.11</b>		<b>538.21</b>	
<b>BREAKBULK &amp; LIFT OFF/ON VEHICLES</b>		-			
BREAKBULK IMPORT/EXPORT - HANDLING	12.04	13.06	8.5%	14.09	17%
BREAKBULK IMPORT/EXPORT - STEVEDORING	19.92	21.61	8.5%	23.31	17%
<b>TOTAL</b>	<b>31.96</b>	<b>34.67</b>		<b>37.40</b>	
<b>UNITIZED</b>		-			
UNITIZED IMP/EXP - STEVEDORE	8.09	8.78	8.5%	9.47	17%
UNITIZED IMP/EXP - HANDLING	10.05	10.90	8.5%	11.76	17%
<b>TOTAL</b>	<b>18.14</b>	<b>19.68</b>		<b>21.23</b>	
<b>RO/RO</b>		-			
RO/RO UNITIZED-HANDLING	7.57	8.22	8.5%	8.86	17%
RO/RO UNITIZED-STEVEDORE	6.11	6.63	8.5%	7.15	17%
RO/RO BREAKBULK-HANDLING	9.44	10.24	8.5%	11.04	17%

<b>CHARGE DESCRIPTION</b>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Difference %</b>	<b>Proposed Rate</b>	<b>Difference %</b>
RO/RO BREAKBULK-STEVEDORE	15.63	16.96	8.5%	18.29	17%
RO/RO WHEELED CARGO-HANDLING	8.17	8.87	8.5%	9.56	17%
RO/RO WHEELED CARGO-STEVEDORE	13.52	14.67	8.5%	15.82	17%
RO/RO WHEELED CARGO (SHIPS CHASSIS)- HANDLING	8.94	9.70	8.5%	10.46	17%
RO/RO WHEELED CARGO (SHIPS CHASSIS)- STEVEDORE	14.80	16.06	8.5%	17.32	17%
<b>RO/RO VEHICLE</b>		-		-	
RORO IMP/EXP/TRANSSHIPMENT - STEVEDORE	14.33	15.55	8.5%	16.77	17%
RORO IMP/EXP/TRANSSHIPMENT - HANDLING	35.85	38.89	8.5%	41.94	17%
<b>TOTAL</b>	<b>50.16</b>	<b>54.44</b>		<b>58.71</b>	
<b>RO/RO VEHICLE (VEHICLE OVER 6,000 LBS)</b>		-			
RORO IMP/EXP/TRANSSHIPMENT - STEVEDORE	8.09	8.78	8.5%	9.46	17%
RORO IMP/EXP/TRANSSHIPMENT - HANDLING	10.05	10.90	8.5%	11.76	17%
<b>TOTAL</b>	<b>18.14</b>	<b>19.68</b>		<b>21.22</b>	
<b>DEVANNING/STUFFING AUTO SPECIAL RATE</b>		-			
DEVANNING	215.00	233.27	8.5%	251.55	17%
STUFFING	215.00	233.27	8.5%	251.55	17%
<b>HEAVYLIFT</b>		-			
HEAVYLIFT IMP/EXP/TRANSSHIPMENT -STEVEDORE	3.00	3.26	8.5%	3.51	17%
HEAVYLIFT IMP/EXP/TRANSSHIPMENT -HANDLING	3.00	3.26	8.5%	3.51	17%
<b>TOTAL</b>	<b>6.00</b>	<b>6.52</b>		<b>7.02</b>	
<b>LONGLENGTH</b>		-			
LONGLENGTH IMP/EXP > 45' & =< 50'	23.35	25.33	8.5%	27.32	17%
LONGLENGTH IMP/EXP > 50' & =< 60'	54.69	59.34	8.5%	63.99	17%
LONGLENGTH IMP/EXP > 60' & =< 70'	70.43	76.41	8.5%	82.40	17%
OVER 70 FEET, FOR EACH 10 FEET OR FRACTION THEREOF	14.53	15.77	8.5%	17.00	17%
<b>TRANSSHIPMENT STUFF (20',40'&amp;45') 1ST CARRIER</b>					
IMPORT CONT TRANSSHIPMENT STUFF	298.80	324.20	8.5%	349.59	17%
IMPORT RETURNING EMPTY TRANSSHIP IMPORT EMPTY TRANSSHIP	171.85	186.46	8.5%	201.07	17%
<b>OVERSTOW CONTAINER (20',40'&amp;45')</b>					
IMPORT/EXPORT OVERSTOW CONTAINER (20',40'&45')	71.65	77.74	8.5%	83.83	17%
<b>SHIFTED CONTAINER (20',40'&amp;45')</b>					
IMPORT/EXPORT SHIFT CONTAINER (20',40'&45')	85.53	92.80	8.5%	100.07	17%
REHANDLE CONTAINER	99.38	107.83	8.5%	116.27	17%
REHANDLE, OVERSTOW, OR SHIFTED HAZMAT CONTAINERS	99.38	107.83	8.5%	116.27	17%
REHANDLE, OVERSTOW, OR SHIFTED REEFER CONTAINERS	113.24	122.86	8.5%	132.49	17%
<b>SPECIAL RIGGING (20',40'&amp;45')</b>					
IMPORT/EXPORT ALL SPECIAL RIGGING OF CNTR	50.17	54.43	8.5%	58.69	17%

CHARGE DESCRIPTION	Current Rate	Proposed Rate	Difference %	Proposed Rate	Difference %
<b>WHARFAGE RATES</b>					
WHARFAGE EMPTY CONT IMPORT <25 (20' CONTAINER)	3.75	3.75	0.0%	3.75	0%
WHARFAGE EMPTY CONT IMP>25 (40' & 45' CONTAINER)	5.02	5.02	0.0%	5.02	0%
WHARFAGE TRANSSHIPMENT TUNA	5.02	5.02	0.0%	5.02	0%
WHARFAGE BREAKBULK IMPORT	5.02	5.02	0.0%	5.02	0%
WHARFAGE BREAKBULK EXPORT/ALL OTHER CARGO	2.50	2.50	0.0%	2.50	0%
WHARFAGE EXPORT CONTAINER STUFF (20' CONTAINER)	46.72	46.72	0.0%	46.72	0%
WHARFAGE EXPORT CONTAINER STUFF (40' & 45' CNTR)	79.55	79.55	0.0%	79.55	0%
WHARFAGE IMPORT CONTAINER STUFF (20' CONTAINER)	89.72	89.72	0.0%	89.72	0%
WHARFAGE IMPORT CONTAINER STUFF (40' & 45' CNTR)	154.07	154.07	0.0%	154.07	0%
WHARFAGE PIPELINES/HOSES - INBOUND	4.25	4.25	0.0%	4.25	0%
WHARFAGE PIPELINES/HOSES - OUTBOUND	4.25	4.25	0.0%	4.25	0%
WHARFAGE IMPORT/EXPORT DRY BULK CARGO	5.02	5.02	0.0%	5.02	0%
<b>BUNKERING/FUEL THROUGHPUT/WASTE OIL</b>					
IMPORT THROUGHPUT	0.50	0.50	0.0%	0.50	0%
EXPORT THROUGHPUT	0.24	0.24	0.0%	0.24	0%
FROM TRUCK TO VESSEL WHEN SERVICED AT PORT PIERS	0.50	0.50	0.0%	0.50	0%
DIRECT TO OR FROM VESSEL THRU PRIVATELY OWNED PIPELINE LOCATED ON PORT PROPERTY	0.44	0.44	0.0%	0.44	0%
VESSEL TO VESSEL	0.50	0.50	0.0%	0.50	0%
FUEL STORAGE	1.13	1.13	0.0%	1.13	0%
BUNKERING	0.66	0.66	0.0%	0.66	0%
<b>MARITIME SECURITY FEE</b>					
MARITIME SEC. BB/UNITIZED	0.14	0.15	8.5%	0.17	17%
MARITIME SEC. FEE BUNKERING	0.02	0.02	8.5%	0.02	17%
MARITIME SEC. FEE STUFFED IMPORT/EXPORT	2.87	3.11	8.5%	3.35	17%
MARITIME SEC. EMPTY CONTAINER	0.68	0.74	8.5%	0.80	17%
MARITIME SEC. PASSENGER VESSEL-Crew members (one time charge) & Passengers	1.43	1.55	8.5%	1.67	17%
MARITIME SEC. FEE RO/RO	1.43	1.55	8.5%	1.67	17%
MARITIME SEC. BULK SAND/SCRAP/AGGRE	0.02	0.02	8.5%	0.02	17%
MARITIME SEC. VESSEL DOCKAGE	5%				
<b>FUEL SURCHARGE</b>					
LOADED CONTAINERS IMPORT/EXPORT	7.99	7.99	0.0%	7.99	0%
EMPTY INBOUND/OUTBOUND CONTAINER	7.99	7.99	0.0%	7.99	0%
LOADED TRANSSHIPMENT CONTAINER	15.98	15.98	0.0%	15.98	0%
EMPTY TRANSSHIPMENT CONTAINER	15.98	15.98	0.0%	15.98	0%
ALL OTHER CARGO	0.47	0.47	0.0%	0.47	0%

<b>CHARGE DESCRIPTION</b>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Difference %</b>	<b>Proposed Rate</b>	<b>Difference %</b>
<b>FACILITY MAINTENANCE CHARGE</b>					
FACILITY MAINTENANCE CHARGE-IMP/EXP/TS IMP(CNTR)	34.66	34.66	0.0%	34.66	0%
FACILITY MAINTENANCE CHARGE-IMP/EXP/TS IMP(BB)	1.88	1.88	0.0%	1.88	0%
<b>CRANE SURCHARGE</b>					
CRANE SURCHARGE-FULL IMPORT/EXPORT/TS	125.00	125.00	0.0%	125.00	0%
CRANE SURCHARGE-BREAKBULK (PER REVENUE TON)	5.00	5.00	0.0%	5.00	0%
<b>DEMURRAGE</b>					
DEMURRAGE- GREATER THAN 20' (40' & 45') (Day 6-10)	60.22	65.33	8.5%	70.45	17%
DEMURRAGE- GREATER THAN 20' (40' & 45') (Each Day thereafter)	120.44	130.68	8.5%	140.90	17%
DEMURRAGE CONTAINER EMPTY	10.05	10.90	8.5%	11.76	17%
OUTSIDE WAREHOUSE DEMURRAGE BREAKBULK	14.33	15.55	8.5%	16.77	17%
INSIDE WAREHOUSE DEMURRAGE BREAKBULK	21.51	23.34	8.5%	25.16	17%
REFRIGERATED CT DEMURRAGE (DAY 3-4)	100.31	108.84	8.5%	117.37	17%
REFRIGERATED CT DEMURRAGE (Each Day thereafter)	200.62	217.68	8.5%	234.74	17%
DEMURRAGE 20' CONTAINER (Day 6-10)	30.11	32.67	8.5%	35.23	17%
DEMURRAGE 20' CONTAINER (Each Day thereafter)	60.22	65.34	8.5%	70.46	17%
BARE CHASSIS STORAGE	20.01	21.71	8.5%	23.41	17%
<b>HAZARDOUS CONTAINER (CLASS 1-8) (Other than CDC)</b>					
20 FEET OR LESS (DAY 3-4)	30.11	32.67	8.5%	35.23	17%
20 FEET OR LESS (EACH DAY THEREAFTER)	60.22	65.34	8.5%	70.46	17%
OVER 20 FEET (DAY 3-4)	60.22	65.34	8.5%	70.46	17%
OVER 20 FEET (EACH DAY THEREAFTER)	120.44	130.68	8.5%	140.92	17%
<b>REISSUE OF EMPTIES</b>					
REISSUE OF EMPTIES	71.66	77.75	8.5%	83.84	17%
<b>OTHER RATES</b>					
CLAIMS FEE	66.67	72.34	8.5%	78.01	17%
BULK SCRAP METAL	17.91	19.44	8.5%	20.96	17%
PASSENGER FEE ARRIVAL OR DEPARTURE	5.02	5.44	8.5%	5.87	17%
PRE-TRIP POWER SURCHARGE	70.25	76.22	8.5%	82.19	17%
LCOR - LINE HANDLING O/T UP TO 600 FT LOA	644.99	699.81	8.5%	754.64	17%
LCOR - LINE HANDLING O/T OVER 600 FT LOA	859.96	933.05	8.5%	1,006.15	17%
LCOR - LINE HANDLING S/T UP TO 600 FT LOA	429.99	466.54	8.5%	503.09	17%
LCOR - LINE HANDLING S/T OVER 600 FT LOA	573.30	622.03	8.5%	670.77	17%
OUT OF GAUGE CARGO (OOG)	66.67	72.34	8.5%	78.01	17%
UNPLUG/PLUG REFRIGERATED CONTAINERS	10.00	10.85	8.5%	11.70	17%
CHASSIS CHANGE	42.99	46.65	8.5%	50.30	17%
WATER CONNECT/DISCONNECT HOLIDAY/OT	114.65	124.40	8.5%	134.14	17%
WATER CONNECT/DISCONNECT REGULAR	50.17	54.44	8.5%	58.70	17%
REGULAR WATER CHARGE (Based on GWA)	20%				
POWER CONNECTION CHARGE	15.25	16.55	8.5%	17.85	17%

<b>CHARGE DESCRIPTION</b>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Difference %</b>	<b>Proposed Rate</b>	<b>Difference %</b>
SUBMETER INSTALLATION	3.59	3.90	8.5%	4.20	17%
<b>PORT ENTRY FEE</b>					
FOR VESSELS OF 1,000 GROSS TONS AND UNDER	35.84	38.89	8.5%	41.93	17%
FOR VESSELS BETWEEN 1,000 TO 2,000 GROSS TONS	73.09	79.30	8.5%	85.51	17%
FOR VESSELS OVER 2,000 GROSS TONS, \$73.09 (\$72.36) PLUS AN ADDITIONAL CHARGE PER EACH 2,000 GROSS TONS OR FRACTION THEREOF IN EXCESS OF 2,000 GROSS TONS	54.46	59.09	8.5%	63.72	17%
HOTWORK PERMIT	34.66	37.61	8.5%	40.55	17%
HAZARDOUS CARGO PERMITTING	70.30	76.28	8.5%	82.25	17%
REMOVING PLACARDS FROM EMPTIES	34.66	37.61	8.5%	40.55	17%
<b>EQUIPMENT RENTAL</b>				-	
BATTERY CHARGER	22.93	24.88	8.5%	26.83	17%
COMPRESSOR	35.34	38.35	8.5%	41.35	17%
CRANE, GANTRY, HEAVY LIFTS	564.71	612.71	8.5%	660.71	17%
FORKLIFT, RATED CAPACITY 20,000 LBS BUT LESS THAN	71.66	77.75	8.5%	83.84	17%
FORKLIFT, RATED CAPACITY 40,000 LBS OR GREATER	80.27	87.09	8.5%	93.91	17%
FORKLIFT, RATED CAPACITY BELOW 20,000 LBS	43.00	46.65	8.5%	50.31	17%
IMPACT WRENCH	7.34	7.97	8.5%	8.59	17%
LIGHT PLANTS	716.63	777.54	8.5%	838.46	17%
ONE TIME CHARGE FOR SET UP	142.78	154.91	8.5%	167.05	17%
GAS USAGE PER GALLON	5.09	5.53	8.5%	5.96	17%
MANLIFT	66.67	72.34	8.5%	78.01	17%
MANLIFT 120' - <i>new</i>	219.00	219.00	0.0%	219.00	0%
180' TELESCOPIC BOOM LIFT - <i>new</i>	-	657.98	0.0%	657.98	0%
PICK-UP TRUCK, 3/4 TON CAPACITY OR LESS	28.67	31.10	8.5%	33.54	17%
SIDE LIFTER	50.17	54.44	8.5%	58.70	17%
TOP LIFTER	85.99	93.30	8.5%	100.61	17%
TRACTOR	48.73	52.87	8.5%	57.01	17%
WELDING MACHINE	48.73	52.87	8.5%	57.01	17%
STREET SWEEPER - <i>new</i>	180.00	180.00	0.0%	180.00	0%
VAN - <i>new</i>	48.16	48.16	0.0%	48.16	0%
<b>DIRECT LABOR</b>					
<b>STRAIGHT TIME</b>					
ACCOUNT TECHNICIAN	45.06	56.71	26%	56.71	26%
CARGO CHECKERS	57.05	64.02	12%	64.02	12%
CARPENTERS	44.78	54.41	22%	54.41	22%
CLERKS	36.38	40.30	11%	40.30	11%
CRANE MECHANIC	65.44	72.69	11%	72.69	11%
CRANE OPERATOR	65.44	70.36	8%	70.36	8%
DIESEL MECHANIC	71.83	71.22	-1%	71.22	-1%
ELECTRICIAN	59.34	71.77	21%	71.77	21%
EQUIPMENT OPERATOR	61.05	65.51	7%	65.51	7%
PAINTERS	47.30	47.35	0%	47.35	0%
PLUMBERS	53.54	54.41	2%	54.41	2%

<b>CHARGE DESCRIPTION</b>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Difference %</b>	<b>Proposed Rate</b>	<b>Difference %</b>
PREVENTIVE MAINT. MECHANIC	56.49	78.17	38%	78.17	38%
RIGGERS	51.89	57.79	11%	57.79	11%
SAFETY OFFICERS	57.33	54.44	-5%	54.44	-5%
SECURITY GUARD	35.78	67.37	88%	67.37	88%
STEVEDORE	52.41	69.65	33%	69.65	33%
Tariff Technician - <i>new</i>		63.94	0%	63.94	0%
Vessel Planner - <i>new</i>		92.91	0%	92.91	0%
WELDERS	61.15	70.90	16%	70.90	16%
<b><u>OVERTIME</u></b>					
ACCOUNT TECHNICIAN	67.59	85.07	26%	85.07	26%
CARGO CHECKERS	85.57	96.02	12%	96.02	12%
CARPENTERS	67.17	81.61	21%	81.61	21%
CLERKS	54.57	60.45	11%	60.45	11%
CRANE MECHANIC	98.17	109.04	11%	109.04	11%
CRANE OPERATOR	98.17	105.54	8%	105.54	8%
DIESEL MECHANIC	107.75	106.84	-1%	106.84	-1%
ELECTRICIAN	89.01	107.65	21%	107.65	21%
EQUIPMENT OPERATOR	91.57	98.27	7%	98.27	7%
PAINTERS	70.95	71.02	0%	71.02	0%
PLUMBERS	80.32	81.61	2%	81.61	2%
PREVENTIVE MAINT. MECHANIC	84.73	117.26	38%	117.26	38%
RIGGERS	77.83	86.69	11%	86.69	11%
SAFETY OFFICERS	85.99	81.65	-5%	81.65	-5%
SECURITY GUARD	53.69	101.05	88%	101.05	88%
STEVEDORE	78.60	104.48	33%	104.48	33%
Tariff Technician - <i>new</i>		95.91	0%	95.91	0%
Vessel Planner - <i>new</i>		139.37	0%	139.37	0%
WELDERS	91.72	106.36	16%	106.36	16%
<b><u>OT DIFFERENTIAL</u></b>					
ACCOUNT TECHNICIAN	22.54	28.36	26%	28.36	26%
CARGO CHECKERS	28.52	32.01	12%	32.01	12%
CARPENTERS	22.39	27.20	21%	27.20	21%
CLERKS	18.19	20.15	11%	20.15	11%
CRANE MECHANIC	32.72	36.35	11%	36.35	11%
CRANE OPERATOR	32.72	35.18	8%	35.18	8%
DIESEL MECHANIC	35.92	35.61	-1%	35.61	-1%
ELECTRICIAN	29.67	35.88	21%	35.88	21%
EQUIPMENT OPERATOR	30.52	32.76	7%	32.76	7%
PAINTERS	23.65	23.67	0%	23.67	0%
PLUMBERS	26.78	27.20	2%	27.20	2%
PREVENTIVE MAINT. MECHANIC	28.24	39.09	38%	39.09	38%
RIGGERS	25.95	28.90	11%	28.90	11%
SAFETY OFFICERS	28.66	27.22	-5%	27.22	-5%
SECURITY GUARD	17.90	33.68	88%	33.68	88%
STEVEDORE	26.19	34.83	33%	34.83	33%
Tariff Technician - <i>new</i>		31.97	0%	31.97	0%
Vessel Planner - <i>new</i>		46.46	0%	46.46	0%
WELDERS	30.57	35.45	16%	35.45	16%

<b>CHARGE DESCRIPTION</b>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Difference %</b>	<b>Proposed Rate</b>	<b>Difference %</b>
<b><u>HD DIFFERENTIAL</u></b>					
ACCOUNT TECHNICIAN	30.04	38.00	26%	38.00	26%
CARGO CHECKERS	38.03	42.89	13%	42.89	13%
CARPENTERS	29.86	36.45	22%	36.45	22%
CLERKS	24.26	27.00	11%	27.00	11%
CRANE MECHANIC	43.63	48.70	12%	48.70	12%
CRANE OPERATOR	43.63	47.14	8%	47.14	8%
DIESEL MECHANIC	47.88	47.72	0%	47.72	0%
ELECTRICIAN	39.56	48.08	22%	48.08	22%
EQUIPMENT OPERATOR	40.70	43.89	8%	43.89	8%
PAINTERS	31.54	31.72	1%	31.72	1%
PLUMBERS	35.70	36.45	2%	36.45	2%
PREVENTIVE MAINT. MECHANIC	37.65	52.38	39%	52.38	39%
RIGGERS	34.58	38.72	12%	38.72	12%
SAFETY OFFICERS	38.22	36.47	-5%	36.47	-5%
SECURITY GUARD	23.86	45.14	89%	45.14	89%
STEVEDORE	40.37	46.67	16%	46.67	16%
Tariff Technician - <i>new</i>		42.84	0%	42.84	0%
Vessel Planner - <i>new</i>		62.25	0%	62.25	0%
WELDERS	40.78	47.51	17%	47.51	17%
<b><u>NIGHT DIFFERENTIAL</u></b>					
ACCOUNT TECHNICIAN	3.00	5.67	89%	5.67	89%
CARGO CHECKERS	3.80	6.40	68%	6.40	68%
CARPENTERS	2.99	5.44	82%	5.44	82%
CLERKS	2.43	4.03	66%	4.03	66%
CRANE MECHANIC	4.36	7.27	67%	7.27	67%
CRANE OPERATOR	4.36	7.04	61%	7.04	61%
DIESEL MECHANIC	4.79	7.12	49%	7.12	49%
ELECTRICIAN	3.97	7.18	81%	7.18	81%
EQUIPMENT OPERATOR	4.07	6.55	61%	6.55	61%
PAINTERS	3.16	4.73	50%	4.73	50%
PLUMBERS	3.57	5.44	52%	5.44	52%
PREVENTIVE MAINT. MECHANIC	3.76	7.82	108%	7.82	108%
RIGGERS	3.46	5.78	67%	5.78	67%
SAFETY OFFICERS	3.83	5.44	42%	5.44	42%
SECURITY GUARD	2.38	6.74	183%	6.74	183%
STEVEDORE	4.04	6.97	73%	6.97	73%
Tariff Technician - <i>new</i>		6.39	0%	6.39	0%
Vessel Planner - <i>new</i>		9.29	0%	9.29	0%
WELDERS	4.89	7.09	45%	7.09	45%
<b><u>LABOR-PENALTY RATES</u></b>					
CLEANING SHIP'S OIL TANKS(Hatch Only)	5.01	5.44	8.5%	5.86	17%
REEFER CARGO (Hatch & Container Work)	1.42	1.54	8.5%	1.66	17%
HANDLING NOXIOUS CARGO (Hatch Work)	7.65	8.30	8.5%	8.96	17%
BAGGED CEMENT (Hatch Work)	5.01	5.44	8.5%	5.86	17%
SCRAP METAL CARGO (Hatch Work)	5.01	5.44	8.5%	5.86	17%
AMMUNITION OR EXPLOSIVE CARGO	5.01	5.44	8.5%	5.86	17%
BULK CEMENT (Hatch Work)	7.65	8.30	8.5%	8.96	17%

CHARGE DESCRIPTION	Current Rate	Proposed Rate	Difference %	Proposed Rate	Difference %
<b>PIPELINE EASEMENT LEASE RATES</b>					
a. WITHIN EXISTING RIGHT OF WAY	25% Fair Market Rent		0.0%		0%
b. NOT WITHIN THE RIGHT OF WAY	50% Fair Market Rent		0.0%		0%
<b>LEASE RATES FOR SUBMERGED LAND - NEW</b>					
1	0.11	0.11	0.0%	0.11	0%
2	0.08	0.08	0.0%	0.08	0%
3A	0.04	0.04	0.0%	0.04	0%
3B	0.002	0.002	0.0%	0.002	0%
4	0.04	0.04	0.0%	0.04	0%
<b>LEASE RATES FOR SUBMERGED LAND - NEW</b>					
1	0.08	0.08	0.0%	0.08	0%
2	0.05	0.05	0.0%	0.05	0%
3A	0.03	0.03	0.0%	0.03	0%
3B	0.001	0.001	0.0%	0.001	0%
4	0.03	0.03	0.0%	0.03	0%
<b>LEASE RATES FOR SUBMERGED LAND - NEW</b>					
1	0.04	0.04	0.0%	0.04	0%
2	0.03	0.03	0.0%	0.03	0%
3A	0.02	0.02	0.0%	0.02	0%
3B	0.001	0.001	0.0%	0.001	0%
4	0.02	0.02	0.0%	0.02	0%
<b>DOCKAGE (Overall Length of Vessel in Feet)</b>					
0 - 100	53.04	57.55	8.5%	62.05	17%
100 - 150	78.82	85.52	8.5%	92.22	17%
150 - 200	103.19	111.96	8.5%	120.73	17%
200 - 250	183.47	199.06	8.5%	214.65	17%
250 - 300	269.46	292.36	8.5%	315.26	17%
300 - 350	359.74	390.32	8.5%	420.90	17%
350 - 375	441.44	478.96	8.5%	516.49	17%
375 - 400	491.61	533.40	8.5%	575.19	17%
400 - 425	543.23	589.40	8.5%	635.58	17%
425 - 450	601.98	653.14	8.5%	704.31	17%
450 - 475	655.02	710.69	8.5%	766.37	17%
475 - 500	716.63	777.54	8.5%	838.46	17%
500 - 525	809.75	878.58	8.5%	947.41	17%
525 - 550	871.42	945.49	8.5%	1,019.56	17%
550 - 575	950.26	1,031.03	8.5%	1,111.81	17%
575 - 600	1,054.89	1,144.56	8.5%	1,234.22	17%
600 - 625	1,203.95	1,306.29	8.5%	1,408.62	17%
625 - 650	1,400.32	1,519.35	8.5%	1,638.37	17%
650 - 675	1,593.80	1,729.28	8.5%	1,864.75	17%
675 - 700	1,793.02	1,945.42	8.5%	2,097.83	17%
700 - 725	2,161.38	2,345.10	8.5%	2,528.82	17%
725 - 750	2,383.52	2,586.12	8.5%	2,788.72	17%
750 - 775	2,698.86	2,928.26	8.5%	3,157.67	17%
775 - 800	3,028.51	3,285.94	8.5%	3,543.36	17%
800 - 850	3,480.00	3,775.80	8.5%	4,071.59	17%
850 - 900	3,961.58	4,298.31	8.5%	4,635.04	17%



<b>CHARGE DESCRIPTION</b>	<b>Current Rate</b>	<b>Proposed Rate</b>	<b>Difference %</b>	<b>Proposed Rate</b>	<b>Difference %</b>
900+	4.88	5.30	8.5%	5.71	17%
<b>DIVE PERMITS FOR PROFIT-OPERATIONAL VENDOR ANNUAL FEE (GROSS SALES)</b>					
\$0 - \$50,000	250.00	250.00	0.0%	250.00	0%
\$50,001 - \$149,999	500.00	500.00	0.0%	500.00	0%
\$150,000 - \$249,999	1,000.00	1,000.00	0.0%	1,000.00	0%
\$250,000 +	1,500.00	1,500.00	0.0%	1,500.00	0%
NEW VENDOR	100.00	100.00	0.0%	100.00	0%
RECREATIONAL (BI-ANNUAL)	10.00	10.00	0.0%	10.00	0%
<b>FAMILY BEACH FACILITY FEES</b>					
OPEN SPACE PICNICKING/CANOPY (PER DAY)	15.00	15.00	0.0%	15.00	0%
REFUNDABLE CLEANING DEPOSIT PER DAY (1-50 PERSONS)	50.00	50.00	0.0%	50.00	0%
REFUNDABLE CLEANING DEPOSIT PER DAY (51+ PERSONS)	100.00	100.00	0.0%	100.00	0%
<b>PORT BEACH FACILITY FEES</b>					
OPEN SPACE PICNICKING/CANOPY (PER DAY)	15.00	15.00	0.0%	15.00	0%
PAVILION	50.00	50.00	0.0%	50.00	0%
REFUNDABLE CLEANING DEPOSIT PER DAY (1-50 PERSONS)	50.00	50.00	0.0%	50.00	0%
REFUNDABLE CLEANING DEPOSIT PER DAY (51+ PERSONS)	75.00	75.00	0.0%	75.00	0%