

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



June 14, 2022

The Honorable Therese M. Terlaje **Speaker** 36th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2022 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPICI General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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June 14, 2022

The Honorable Telena Cruz Nelson Senator – 36th Guam Legislature Chairperson – Maritime Transportation 173 Aspinall Avenue Ada Plaza Center Suite 202A Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

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Respectfully,

RORY J. RESPICIO General Manager

Attachments

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Deputy General Manager, Admin. & Finance

Financial Affairs Controller

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 4 Month Ending 1/31/22

Current Month		Last Vass							Last Year to Date				
Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date				%		%
							Actual	%	Actual	%	Chng	Budget	Chng
						OPERATING REVENUES					*****		
						CARGO THROUGHPUT REVENUES							
1,286,981	31.7%	1,441,080	54.1%	1,673,057	-23.1%	CT- CHASSIS	6,768,875	35.1%	6,632,942	37.8%	0.00/		
160,700	4.0%	149,815	5.6%	206,782	-22.3%	CT-GROUND	883,198	4.6%	100		2.0%	6,692,228	1.1%
57,842	1.4%	47,233	1.8%	72,603	-20.3%	CT-BREAKBULK	495,392	2.6%	696,715	4.0%	26.8%	827,128	6.8%
216	0.0%	411	0.0%	1,240	-82.6%	CT-UNITIZED	4,569	0.0%	387,589	2.2%	27.8%	290,412	70.6%
				•		CT-TUNA	4,505	0.0%	2,751	0.0%	66.1%	4,960	-7.9%
26,358	0.6%	17,441	0.7%	15,479	70.3%	CT-RO/RO	182,141	0.9%	404.000	0.70/			
4,300	0.1%	6,020	0.2%	4,986	-13.8%	CT-STUFFING/DEVAN	21.070		124,698	0.7%	46.1%	61,916	194.2%
1,252	0.0%	1,314	0.0%	2,686	-53.4%	CT-HEAVYLIFT		0.1%	26,015	0.1%	-19.0%	19,944	5.6%
23	0.0%	•	0.0%	60	-61.1%	CT-LONGLENGTH	37,606	0.2%	8,297	0.0%	353.3%	10,744	250.0%
8,200	0.2%	6,800	0.3%	17,034	-51.9%	OUT-OF-GAUGE CARGO (OOG)	62,294	0.3%	1,666	0.0%	3639.3%	240	25855.7%
					-51.570	OUT-OF-GAUGE CARGO (OOG)	45,602	0.2%	48,536	0.3%	-6.0%	68,136	-33.1%
1,545,872	38.1%	1,670,114	62.7%	1,993,927	-22.5%	CARGO THROUGHPUT REVENUES	8,500,747	44.1%	7 000 000	45.00/	7.00/		
						OTHER CARGO RELATED REVENUES	0,500,747	44.170	7,929,209	45.2%	7.2%	7,975,708	6.6%
	0.0%		0.0%			LIET ON IET OFF							
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%		_	
	0.0%		0.0%		0.00/	PRESLUNG		0.0%		0.0%		_	
153,548	3.8%	190,441	7.1%	206 426	0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%		_	0.0%
17,561	0.4%	30,093		206,436	-25.6%	TRANSSHIP CONTAINERS	773,223	4.0%	772,680	4.4%	0.1%	825,744	-6.4%
86	0.4%	30,093	1.1%	21,950	-20.0%	OVERSTOWED CONTAINERS	113,986	0.6%	102,588	0.6%	11.1%	87,800	29.8%
	0.0%	0.500	0.0%	248	-65.5%	SHIFTED CONTAINERS	342	0.0%	527	0.0%	-35.1%	992	-65.5%
3,813 8,563	0.1%	2,509	0.1%	4,202	-9.3%	RIGGED CONTAINERS	22,627	0.1%	18,162	0.1%	24.6%	16,808	34.6%
· ·		8,643	0.3%	12,026	-28.8%	REEFER CNTR-PLUG/UNPLUG	47,006	0.2%	40,718	0.2%	15.4%	48,104	-2.3%
292,946	7.2%	203,665	7.6%	275,447	6.4%	DIRECT LABOR BILLED	1,377,026	7.1%	1,052,579	6.0%	30.8%	1,101,788	25.0%
23,132	0.6%	5,280	0.2%	23,665	-2.3%	EQUIPMENT RENTAL	94,941	0.5%	65,145	0.4%	45.7%	94,660	0.3%
77,070	1.9%	28,590	1.1%	47,146	63.5%	PORT FEES & DOCKAGE	195,604	1.0%	138,465	0.8%	41.3%	188,584	3.7%
452,657	11.2%	366,038	13.7%	456,272	-0.8%	WHARFAGE	2,052,201	10.6%	1,777,277	10.1%	15.5%	1,825,088	12.4%
45,275	1.1%	51,551	1.9%	58,158	-22.2%	FUEL SURCHARGE	238,432	1.2%	228,673	1.3%	4.3%	232,632	
16,809	0.4%	13,641	0.5%	17,368	-3.2%	MARITIME SECURITY FEE	73,419	0.4%	65,158	0.4%	12.7%		2.5%
150,041	3.7%	116,322	4.4%	146,871	2.2%	FACILITY MAINTENANCE FEE	663,910	3.4%	567,269	3.2%	17.0%	69,472	5.7%
374,567	9.2%	388,769	14.6%	479,288	-21.8%	CRANE SURCHARGE	2,018,139	10.5%	1,859,368	10.6%	8.5%	587,484 1,917,152	13.0% 5.3%
4 646 000		4 405 540				******					0.070	1,917,152	
1,616,066 	39.8%	1,405,540	52.7%	1,749,077	-7.6%	OTHER CARGO RELATED REVENUES	7,670,856	39.8%	6,688,608	38.1%	14.7%	6,996,308	9.6%
3,161,939	77.9%	3,075,654	115.4%	3,743,004	-15.5%	OPERATING REVENUES	16,171,603	83.8%	14,617,817	83.3%	10.6%	14,972,016	8.0%

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 4 Month Ending 1/31/22

Last Year to Date **Current Month Last Year** % Year to Date % % **Actual** % Actual % Chng Budget Actual % Actual % Chng Budget Chng NON OPERATING REVENUES **FACILITIES** 23,795 0.6% 86,928 3.3% 66,736 -64.3% **FACILITIES USAGE MOBIL** 66,939 0.3% 278.840 1.6% -76.0% 266,944 -74.9% 346,450 8.5% 167.042 6.3% 228,692 51.5% **FACILITIES USAGE TRISTAR** 1.194.422 6.2% 830,537 4.7% 43.8% 914,768 30.6% 30,060 0.7% 0.0% 11.929 152.0% **FACILITIES USAGE-CEMENT THRUPUT** 60.180 0.3% 30,120 0.2% 0.0% 2.0% 47,716 26.1% 80,431 87,214 3.3% 105,691 -23.9% **FACILITIES USAGE SPACE RENTAL** 323,131 1.7% 354.046 2.0% -8.7% 422,764 -23.6% 126,449 3.1% 100,500 3.8% 89,547 41.2% FACILITIES LEASE INCOME 505,795 2.6% 405,299 2.3% 24.8% 358,188 41.2% 2,410 0.1% 2,662 0.1% FACILITIES COMMON AREA MAINTENANCE FEE 2,803 -14.0% 9.641 0.0% 10,648 0.1% -9.5% 11,212 -14.0%3.144 0.1% 3,363 0.1% 9.786 -67.9% **FACILITIES SECURITY SURCHARGE RENTAL** 12,441 0.1% 13,881 0.1% -10.4% 39,144 -68.2% 510 0.0% 0.0% 737 -30.8% WATER & LANDSLIDE ACTIVITIES 2,195 0.0% 30 0.0% 0.0% 2.948 -25.5% 17,329 0.4% 16,799 0.6% 24,900 -30.4% MARINA REVENUES 93,719 0.5% 90,492 0.5% 3.6% 99,600 -5.9% 1,977 0.0% 1,687 0.1% 3,223 -38.7% HARBOR OF REFUGE 10,236 0.1% 11.219 0.1% -8.8% 12,892 -20.6% 252,976 6.2% 106,233 4.0% 256,862 -1.5% **DEMURRAGE** 797,999 4.1% 876,722 5.0% -9.0% 1,027,448 -22.3% 885,531 21.8% 572,429 21.5% 800.906 10.6% **FACILITIES** 3,076,697 16.0% 2,901,834 16.5% 6.0% 3,203,624 -4.0% OTHER FEES & SERVICES 0.0% 0.0% 0.0% **CLAIMS FEE** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **BULK SCRAP** 0.0% 0.0% 0.0% 0.0% 0.0% 112 0.0% MATERIAL USED 0.0% 80 0.0% 0.0% 448 -100.0% 0.0% 0.0% 1.438 0.0% PASSENGER SERVICE 0.0% 0.0% 0.0% 5.752 -100.0% 4.197 0.1% 269 0.0% 1.189 -100.0% BUNKER 4,800 0.0% 3,185 0.0% 50.7% 4,756 0.9% 4,178 0.1% 6,240 0.2% 8,974 -100.0% SPECIAL SERVICES 20,726 0.1% 23,898 0.1% -13.3% 35,896 -42.3% 1,642 0.0% 1.500 0.1% 0.0% **ELECTRICAL POWER** 6,440 0.0% 6,076 0.0% 6.0% 10,017 0.2% 8,010 0.3% 11,713 -14.5% OTHER FEES & SERVICES 31,966 0.2% 33,240 0.2% -3.8% 46,852 -31.8% 45 0.2% 85 0.0% 333 -86.5% **ADMINISTRATIVE FEES & SERVICES** 509 0.0% 455 0.0% 11.8% 1,332 -61.8% REIMBURSEMENTS 0.0% (991,371) -37.2% 93,758 0.0% FEDERAL REIMBURSEMENT 5.894 0.0% 0.0% 0.0% 375.032 0.0% 0.0% 0.0% **EARTHQUAKE INSURANCE** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% **REVENUE MINIMUM CHARGE** 0.0% 0.0% 0.0% 0.0% 0.0% (991, 371)93.758 0.0% REIMBURSEMENTS 5,894 0.0% 0.0% 0.0% 375,032 0.0% 895.592 22.1% (410,848)-15.4% 906,710 -1.2% NON OPERATING REVENUES 3,115,066 16.2% 2,935,529 16.7% 6.1% 3,626,840 4,057,531 -14.1% 100.0% 2,664,806 100.0% 4,649,714 -12.7% **TOTAL REVENUES** 19,286,669 100.0% 17,553,347 100.0% 9.9% 18,598,856 3.7%

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 4 Month Ending 1/31/22

Current Month		Last Year			%		w . = .		Last Year to Date				
Actual	%	Actual	%	Budget	Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
						INDIRECT COSTS					******		
						General & Administrative Expenses							
						******							-1
1,930,161	47.6%	1,994,141	74.8%	2,045,166	-5.6%	Salaries & Wages	7,913,326	41.0%	8.777.060	50.0%	-9.8%	0.400.004	0.00/
193,606	4.8%	185,829	7.0%	200,383	-3.4%	Insured Benefits	784,354	4.1%	787,628	4.5%	-0.4%	8,180,664	-3.3%
508,375	12.5%	454,370	17.1%	485,604	4.7%	Retirement Benefits	2,079,380	10.8%	1,997,217	11.4%	4.1%	801,532	-2.1%
151,498	3.7%	191,243	7.2%	4,167	3535.7%	Other Benefits	601,311	3.1%	625,558	3.6%	4.1% -3.9%	1,942,416	7.1%
-	0.0%	-	0.0%	6,667	-100.0%	Other Personnel Costs	12,269	0.1%	10,496	0.1%	-3.9%	16,668	3507.6%
16,479	0.4%	9,023	0.3%	18,869	-12.7%	Communications	42,717	0.2%	38,294	0.1%	44.00/	26,668	-54.0%
-	0.0%	-	0.0%	-		Leases/Rentals		0.0%	30,294	0.2%	11.6%	75,476	-43.4%
108,549	2.7%	38,892	1.5%	114,593	-5.3%	Utilities	385,652	2.0%	348,692		40.00/	-	
281,208	6.9%	291,641	10.9%	296,932	-5.3%	General Insurance	1,124,832	5.8%	•	2.0%	10.6%	458,372	-15.9%
	0.0%	-	0.0%			Repairs & Maintenance	3,968	0.0%	1,166,564	6.6%	-3.6%	1,187,728	-5.3%
130,906	3.2%	41,145	1.5%	1,417	9138.3%	Repairs & Maintenance	331,819	1.7%	12,500	0.1%		240,692	0.0%
-	0.0%	-	0.0%	-		Repairs & Maintenance-Subic Cr	331,013	0.0%	126,704	0.7%	161.9%	5,668	
4,698	0.1%	2,125	0.1%	16,182	-71.0%	Repairs & Maintenance-Pola 14	31,651	0.0%	-	0.0%	0.0%	-	
20,211	0.5%	4,431	0.2%	16,182	24.9%	Repairs & Maintenance-Pola 16	63,659	0.2%	14,534	0.1%	117.8%	64,728	-51.1%
16,707	0.4%	3,899	0.1%	16,182	3.2%	Repairs & Maintenance-Pola 17			20,654	0.1%	208.2%	64,728	-1.7%
506,168	12.5%	428,596	16.1%	540,660	-6.4%	Depreciation & Amortization	60,643	0.3%	27,980	0.2%	116.7%	64,728	-6.3%
-	0.0%	· <u>-</u>	0.0%	1,250	-100.0%	Damage, Shortage, Writedown &	2,039,152	10.6%	1,999,125	11.4%	2.0%	2,162,640	-5.7%
97,654	2.4%	52,640	2.0%	125,067	-21.9%	Supplies	(17,795)	-0.1%	-	0.0%	#DIV/0!	5,000	-455.9%
(2,898)	-0.1%	7.542	0.3%	10,344	-128.0%	Miscellaneous	308,285	1.6%	252,856	1.4%	21.9%	500,268	-38.4%
-	0.0%	-	0.0%	.0,044	120.070	Advertising	24,826	0.1%	25,478	0.1%	-2.6%	41,376	-40.0%
71,019	1.8%	48,765	1.8%	61,066	16.3%	Agency& Management Fees		0.0%	-	0.0%		_	
17,112	0.4%	71,133	2.7%	76,069	-77.5%	Professional Services	288,213	1.5%	250,076	1.4%	15.3%	244,264	18.0%
· -	0.0%	24,894	0.9%	29,607	-100.0%	Contractual Services	53,437	0.3%	134,718	0.8%	-60.3%	304,276	-82.4%
14,918	0.4%	10,214	0.4%	46,071	-67.6%	Other Contractual Services	8,446	0.0%	24,894	0.1%		118,428	-92.9%
-		,,	0.470	131,976	-100.0%	Overhead Allocation	56,169	0.3%	41,181	0.2%	36.4%	184,284	-69.5%
6,281	0.2%	91	0.0%	4,073	54.2%		-		(14,672)			527,904	-100.0%
241	0.0%	-	0.0%	•	34.270	Other Expenses	6,846	0.0%	366	0.0%	1770.6%	16,292	-58.0%
	0.0%	_	0.0%	0.047		Typhoon Expense	241	0.0%	4	0.0%	6588.1%	-	
1,209	0.0%	-	0.0%	9,917		Earthquake Expense	22,133	0.1%	8,534	0.0%		39,668	
			0.0%	-		Emergency Expense	1,536	0.0%	867	0.0%		-	
4,074,102	100.4%	3,860,614	144.9%	4,258,444	-4.3%	General & Administrative Expenses	16,227,071	84.1%	16,677,308	95.0%	 -2.7%	17,274,468	
									.0,0.1,000	50.070	-2.1 /0	17,274,400	-6.1%

Port Authority of Guam Income Statement With Budget Comparison (Unaudited) 5 Month Ending 2/28/22

Current Month		Last Year			%				Last Year to Date				
Actual	%	Actual	%	Budget	Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
779,215	84.2%	310,539	6.8%	391,270	958.9%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	3,838,857	15.9%	1,186,578	5.4%	223.5%	1,956,350	96.2%
	0.0% 0.0%		0.0% 0.0%		0.0% 0.0%	Other Income & Expense Other Income		0.0%		0.0%	0.0%	-	0.0%
55,378	1.1%	5,991	0.1%	162,516	-65.9%	Interest Income	44.050	0.0%		0.0%	0.0%	-	0.0%
1,729	0.0%	1,261	0.0%	(105,669)	-101.6%	Other Expense	11,056 16,440	0.0% 0.1%	41,224	0.2%	-73.2%	812,580	-98.6%
(310,012)	-6.3%	(253,147)	-5.5%	(286,791)	8.1%	Interest Expense	(1,290,329)	-5.3%	8,429	0.0%	95.0%	(528,345)	-103.1%
	0.0%	, , ,	0.0%	(,,	0.0%	Claims Settlement	(1,290,329)	0.0%	(1,265,734)	-5.7% 0.0%	1.9%	(1,433,955)	-10.0%
(237,134)	-4.8%	(211,497)	-4.6%	(229,836)	3.2%	Retirement Govt Contribution	(1,144,738)	-4.7%	(1,062,819)	-4.8%	0.0% 7.7%	- (4.440.480)	0.0%
15,036,196	305.5%	26,124	0.6%	476,093	0.0%	Federal Reimbursement	15,085,565	62.3%	1,094,762	4.9%	1278.0%	(1,149,180) 2,380,465	-0.4%
462,645	9.4%	(107,817)	-2.3%	(153,100)	-402.2%	Federal Expenses	(299,966)	-1.2%	(399,103)	-1.8%	-24.8%	(765,500)	0.0% -60.8%
	0.0%		0.0%	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>	(,,	0.0%	(4,477)	0.0%	-100.0%	(4,165)	-100.0%
15,008,801	304.9%	(539,084)	-11.7%	(137 620)	-11006.0%	Other Income & Expense	40.070.007	 	44.000				
		((101,020)	-11000.070		12,378,027	51.1%	(1,587,718)	-7.2%	-879.6%	(688,100)	-1898.9%
15,008,801	304.9%	(539,084)	-11.7%	(137,620)	-11006.0%	OTHER INCOME (EXPENSE)	12,378,027	51.1%	(1,587,718)	-7.2%	-879.6%	(688,100)	-1898.9%
15,788,015	320.7%	(228,545)	-5.0%	253,650	6124.3%	NET INCOME (LOSS)	16,216,884	67.0%	(401,141)	-1.8%	 -4142.7%	1,268,250	1178.7%