

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



August 11, 2020

The Honorable Tina Muña Barnes *Speaker* 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Muña Barnes:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending June 30, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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August 11, 2020

The Honorable Clynton Ridgell *Senator*35th Guam Legislature
238 Archbishop Flores St.
DNA Building, Suite 906
Hagatña, Guam 96910

Dear Senator Ridgell:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending June 30, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPIC General Manager

Attachments

cc: Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

Last Year to Date % % Year to Date % Last Year **Current Month** Chng Chng % Budget Actual % Actual Chng % % Actual Budget Actual **OPERATING REVENUES** CARGO THROUGHPUT REVENUES 15,203,439 -3.8% -2.9% 14,621,874 35.6% 15.052.912 36.0% CT- CHASSIS 37.0% 1.651.853 40.6% 1,689,271 -14.6% 1,442,177 4.3% 7.7% 1.823.103 6.6% 1,805,056 4.7% 1.944.330 -9.5% CT-GROUND 188,325 4.6% 202,567 4.7% 183.288 3.3% -35.3% 1.375.866 -35.9% 1,362,242 881,970 2.1% 152,874 -62.9% CT-BREAKBULK 2.1% 56,673 1.5% 86,337 28.2% 14,643 26.9% 0.0% 18,586 0.0% 14,494 -37.8% CT-UNITIZED 588 0.0% 1,627 0.0% 1,012 CT-TUNA -40.2% -39.6% 434,907 430,605 1.0% 0.6% 260,051 0.5% 48.323 -88.1% CT-RO/RO 19,710 5,750 0.1% -39.9% 0.2% -39.3% 81.531 48,960 0.1% 80.719 -55.4% CT-STUFFING/DEVAN 8.852 0.2% 9,059 0.1% 4,045 -50.9% 68,724 -51.4% 0.1% 68,046 0.2% 33,391 -77.4% CT-HEAVYLIFT 0.1% 7,636 0.0% 4.713 1,724 -54.8% 6.932 0.0% -54.3% 7,002 0.0% 3,166 778 -87.1% CT-LONGLENGTH 928 0.0% 100 0.0% 112,950 11.4% 0.3% 12.5% 0.3% 111,831 125,815 OUT-OF-GAUGE CARGO (OOG) 0.2% 12,550 3.6% 0.3% 10,131 13,004 19,122,165 -6.2% 45.3% -5.3% 43.6% 18,932,836 17,938,144 CARGO THROUGHPUT REVENUES 2,124,685 -19.6% 48.5% 1.707.772 43.8% 1,971,437 OTHER CARGO RELATED REVENUES 0.0% 0.0% LIFT ON/LIFT OFF 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **PRESLUNG** 0.0% 0.0% 0.0% 0.0% 0.0% EXPORT SCRAP CONTAINER 0.0% 0.0% 0.0% 1,586,898 7.2% 1,571,186 3.8% 8.2% 1,700,432 4.1% 2.2% TRANSSHIP CONTAINERS 3.1% 176,322 4.6% 127,297 180,210 -22.7% 267.858 -23.4% 0.5% 265,203 0.6% 205,103 0.4% 29,762 -36.0% OVERSTOWED CONTAINERS 14,370 19.035 0.5% 0.0% -40.7% 2,880 -41.3% 2,851 0.0% 1,691 -20.6% SHIFTED CONTAINERS 320 0.0% 254 0.0% -5.0% -4.0% 36,855 36,492 0.1% 35,017 0.1% RIGGED CONTAINERS 0.1% 4,095 -1.8% 4,023 0.1% 2.607 7.4% 98,995 0.2% 8.5% 99.981 0.3% 107,417 REEFER CNTR-PLUG/UNPLUG 0.2% 11.109 -3.2% 9.878 10.750 0.3% 6.0% 3.3% 2.520,306 2.3% 2,577,754 6.3% 2,495,351 DIRECT LABOR BILLED 280,034 -21.3% 4.6% 188.705 220,251 5.6% -0.2% 211.932 -1.1% 209,836 0.5% 209,509 0.5% -19.6% **EQUIPMENT RENTAL** 23,548 18,935 0.5% 18.082 0.4% 1.4% 412,012 1.0% 2.4% 416,133 421,986 1.0% PORT FEES & DOCKAGE 42 687 1.1% 46,237 -24.5% 0.9% 34,910 -3.9% 4,449,060 -4.8% 4,405,009 10.5% 4,233,700 10.3% 10.8% 494.340 -21.8% WHARFAGE 386,566 9.9% 437,394 -3.2% 1.3% -2.2% 529.047 523,807 512,035 1.2% -14.5% **FUEL SURCHARGE** 1.3% 58,783 50,276 1.3% 52,947 167,949 -2.6% 0.4% 166,283 0.4% -1.6% 163,591 0.4% 18,661 -19.4% MARITIME SECURITY FEE 0.4% 16,049 15,044 3.4% -3.0% 1,409,058 -3.0% 1,409,062 3.3% 1,366,373 FACILITY MAINTENANCE FEE 156.562 -19.7% 137,310 3.4% 125,676 3.2% 10.6% 4.446.540 -3.8% -3.8% 4,446,536 4.276.548 10.4% 494,060 -10.4% CRANE SURCHARGE 11.4% 442,553 11.3% 464,412 ------1.4% 16,144,497 -2.1% 16,042,620 38.4% OTHER CARGO RELATED REVENUES 38.5% 15,811,158 37.2% 1.793.833 -15.9% 38.7% 1,511,736 1.508.482 -----35,266,662 -4.3% 34.975.456 83.6% -3.5% 33,749,302 82.1%

3,918,518

82.4%

3,216,254

3,483,173

85.7%

-17.9%

OPERATING REVENUES

Last Year to Date % % Year to Date % Last Year **Current Month** Chng Chng % Budget % Actual Actual % Chng Budget % Actual Actual -----NON OPERATING REVENUES **FACILITIES** -11.2% -5.0% 942,435 2.1% 836.924 2.0% 880,801 FACILITIES USAGE MOBIL 104.715 -29.9% 73,393 1.9% 79,527 2.0% 14.9% 5.4% 1.799.875 4.3% 22.7% 1.922.535 2,208,262 FACILITIES USAGE TRISTAR 122,545 3.0% 213,615 -24.9% 4.1% 160,333 2.7% 88.560 0.2% 0.0% 87,147 0.2% FACILITIES USAGE-CEMENT THRUPUT 89,460 -100.0% 0.0% 9,683 0.0% 2.3% 1.6% 944.541 1.6% 960,113 2.3% 944,539 FACILITIES USAGE SPACE RENTAL 2.7% 104,949 0.3% 2.7% 108.777 105,240 7.4% 791,441 1.9% 7.4% 791,442 2 1% 849,795 87,938 9.5% FACILITIES LEASE INCOME 2.5% 87,938 2.2% 96,254 33,696 -22.6% -22.6% 33,692 0.1% 0.1% FACILITIES COMMON AREA MAINTENANCE FEE 26.065 3,802 0.1% 3,744 -22.6% 0.1% 2.896 35.910 80.7% 0.1% 80.7% 64.880 0.2% 35,911 FACILITIES SECURITY SURCHARGE RENTAL 3,990 8.1% 0.1% 4,131 0.1% 4.313 0.0% 0.0% 3,537 -26.2% 2.610 0.0% 3,535 WATER & LANDSLIDE ACTIVITIES 393 90.8% 690 0.0% 750 0.0% 3.8% 209,502 0.5% 209,498 0.5% 3.8% MARINA REVENUES 217,387 1.9% 0.6% 23,278 0.6% 25,485 23.725 -9.5% 31,194 -9.6% 0.1% 28.215 0.1% 31,191 HARBOR OF REFUGE -4.0% 2,958 0.1% 3.466 3,327 0.1% 5.4% 4.4% 5.4% 1,823,499 4.7% 1,823,500 1,921,752 3.4% 202,611 0.4% **DEMURRAGE** 138,080 203,523 5.2% -----5.6% 6,642,542 15.9% 8.5% 6,825,438 7,205,462 17.5% -11.2% **FACILITIES** 573,933 14.1% 758,382 673,752 17.3% OTHER FEES & SERVICES 0.0% 0.0% 0.0% 0.0% 0.0% CLAIMS FEE 0.0% 0.0% 0.0% 0.0% 0.0% **BULK SCRAP** 0.0% 0.0% 0.0% #DIV/0! 0.0% 0.0% 559 MATERIAL USED 0.0% 0.0% 0.0% 12.8% 0.1% 0.0% 38,367 0.1% 38.366 43,274 PASSENGER SERVICE 0.0% 0.0% 0.0% 4.263 0.0% -34.7% 15,786 -34.7% 15,786 0.0% 10.314 0.0% 1,754 -100.0% BUNKER 660 1.208 0.0% 140,679 -39.4% 0.3% -26.3% 0.2% 115,654 85,204 -100.0% SPECIAL SERVICES 15,631 5,717 0.1% 8,140 0.2% 0.0% 25,329 0.1% -33.4% 16,879 **ELECTRICAL POWER** 4.287 0.1% 0.0% 0.0% 1,650 -----19.8% -19.9% 194,832 0.4% 195,135 0.5% 156,229 OTHER FEES & SERVICES 21,648 -49.2% 10,998 0.3% 10,664 0.3% 0.0% -47.9% 6.048 -47.9% 6,047 0.0% 3,148 1536.6% ADMINISTRATIVE FEES & SERVICES -0.1% 672 (3,355)120 0.3% REIMBURSEMENTS 343,503 0.0% 0.0% 0.0% 0.0% 38,167 0.0% FEDERAL REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% EARTHQUAKE INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% -----343,503 0.0% 0.0% 0.0% 0.0% 0.0% REIMBURSEMENTS 38.167 0.0% ------0.1% 16.4% 7.6% 7,369,821 6,843,725 7,364,839 17.9% NON OPERATING REVENUES 818.869 -16.4% 14.3% 684,870 17.6% 581,241 -1.7% 42.636.483 -3.6% 100.0% 41,819,181 100.0% 41,114,141 TOTAL REVENUES 100.0% 4,737,387 -17.7% 3,901,124 100.0% 4,064,414

							Last Year to Date						
		Last Year			%		Year to Date				%		%
Current Month	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
Actual		Actual										******	
	577.77	***************************************				INDIRECT COSTS							
						General & Administrative Expenses							
2.271.999	58.2%	1,782,302	43.9%	2,126,151	6.9%	Salaries & Wages	17,306,421	42.1%	15,496,271	37.1%	11.7%	19,135,359	-9.6%
136,812	3.5%	117,980	2.9%	137,823	-0.7%	Insured Benefits	1,241,879	3.0%	1,120,185	2.7%	10.9%	1,240,407	0.1%
469,867	12.0%	472,755	11.6%	524,613	-10.4%	Retirement Benefits	4,191,187	10.2%	4,016,526	9.6%	4.3%	4,721,517	-11.2%
133,888	3.4%	127,690	3.1%	4,167	3113.1%	Other Benefits	1,219,231	3.0%	1,188,644	2.8%	2.6%	37,503	3151.0%
133,000	0.0%	1,782	0.0%	6.667	-100.0%	Other Personnel Costs	8,996	0.0%	9,128	0.0%	-1.4%	60,003	-85.0%
10,219	0.3%	10,568	0.3%	26,550	-61.5%	Communications	88,004	0.2%	105,735	0.3%	-16.8%	238,950	-63.2%
10,219	0.0%	10,555	0.0%			Leases/Rentals		0.0%	=	0.0%		21 0 2000 0 Marco	
(31,269)	-0.8%	144.180	3.5%	142,167	-122.0%	Utilities	914,981	2.2%	1,130,404	2.7%	-19.1%	1,279,503	-28.5%
247,504	6.3%	201,557	5.0%	261,500		General Insurance	2,355,960	5.7%	2,051,429	4.9%	14.8%	2,353,500	0.1%
247,504	0.0%	201,557	0.0%	201,000	0.0%	Repairs & Maintenance	*	0.0%	29,000	0.1%		-	0.0%
43,897	1.1%	29,682	0.7%	59,175		Repairs & Maintenance	296,409	0.7%	427,188	1.0%	-30.6%	532,575	
43,097	0.0%	23,002	0.0%	-		Repairs & Maintenance-Subic Cr		0.0%	*	0.0%	0.0%	-	
11,341	0.3%	5.403	0.1%	32,221	-64.8%	Repairs & Maintenance-Pola 14	122,018	0.3%	83,938	0.2%	45.4%	289,989	-57.9%
5,419	0.1%	18,349	0.5%	32,221	-83.2%	Repairs & Maintenance-Pola 16	143,280	0.3%	207,390	0.5%	-30.9%	289,989	-50.6%
9,913	0.1%	8,332	0.2%	32,221	-69.2%	Repairs & Maintenance-Pola 17	129,479	0.3%	155,532	0.4%	-16.8%	289,989	-55.4%
	13.6%	530.759	13.1%	484,167	9.2%	Depreciation & Amortization	4,780,680	11.6%	4,670,386	11.2%	2.4%	4,357,503	9.7%
528,757	0.0%	500	0.0%	3.083		Damage, Shortage, Writedown &	=	0.0%	1,030	0.0%	-100.0%	27,747	-100.0%
36,487	0.9%	89.896	2.2%	100.246		Supplies	682,664	1.7%	626,734	1.5%	8.9%	902,214	-24.3%
34,999	0.9%	4.492	0.1%	19,543		Miscellaneous	84,717	0.2%	50,407	0.1%	68.1%	175,887	-51.8%
34,999	0.0%	4,452	0.0%	10,010		Advertising	-	0.0%	-	0.0%			
37,920	1.0%	30.607	0.8%	61,154	-38.0%	Agency& Management Fees	665,155	1.6%	569,206	1.4%	16.9%	550,386	20.9%
33,284	0.9%	147,444	3.6%	170.378		Professional Services	305,432	0.7%	945,154	2.3%	-67.7%	1,533,402	-80.1%
33,264	0.0%	197,999	0.0%	4,605		Contractual Services	13,650	0.0%		0.0%		41,445	-67.1%
5,037	0.1%	17.416	0.4%	54,131		Other Contractual Services	162,466	0.4%	130,052	0.3%	24.9%	487,179	-66.7%
5,037	0.170	17,410	0.470	-		Overhead Allocation	-		=		0.0%	()≠)	
	0.0%	46.484	1.1%	15,761	-100.0%	Other Expenses	102,896	0.3%	159,663	0.4%	-35.6%	141,849	-27.5%
-	0.076	40,404	0.0%	10,701	100.070	Earthquake Expense		0.0%	74	0.0%		(W)	
-	0.0%	2,176	0.1%			Typhoon Expense	136,988	0.3%	223,478	0.5%		100	
-	0.0%	2,170	0.0%			Earthquake Expense		0.0%	-	0.0%			0.0%
5.000	0.0%	:5	0.0%			Emergency Expense	18,754	0.0%		0.0%			0.0%
5,000	0.176		0.070										
3,991,073	102.3%	3,790,355	93.3%	4,298,544	-7.2%	General & Administrative Expenses	34,971,244	85.1%	33,397,480	79.9%	4.7%	38,686,896	-9.6%
0,00,,070													

						9 Month Ending 06/30/20			Last Year to Date				
Current Month	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
Actual	70	Actual	70										
(89,949)	102.3%	274,060	6.7%	438,843	809.5%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	6,142,897	14.9%	8,421,702	20.1%	-27.1%	3,949,587	55.5%
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%	*	0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%	~	0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%		0.0%
4.045	0.1%	187,132	4.6%	162,503	-97.3%	Interest Income	660,283	1.6%	1,426,520	3.4%	-53.7%	1,462,527	-54.9%
4,345	-6.2%	(617,849)	-15.2%	(281,032)	-14.2%	Interest Expense	(2,211,899)	-5.4%	(2,398,614)	-5.7%	-7.8%	(2,529,288)	-12.5%
(241,095)		4,321	0.1%	(1,917)		Other Expense	27,923	0.1%	33,596	0.1%	-16.9%	(17,253)	-261.8%
1,635	0.0%	4,321	0.0%	(1,517)	0.0%	Claims Settlement	(87,519)	-0.2%	(39,978)	-0.1%.	0.0%	4	0.0%
(87,454)	-2.2%	(244,929)	-6.0%	(259,429)	-16.3%	Retirement Govt Contribution	(1,960,059)	-4.8%	(2,197,092)	-5.3%	-10.8%	(2,334,861)	-16.1%
(217,020)	-5.6%		9.7%	609,619	0.0%	Federal Reimbursement	2,305,911	5.6%	787,447	1.9%	192.8%	5,486,571	0.0%
196,749	5.0% -0.1%	394,648	0.0%	(107,489)	-95.9%	Federal Expenses	(294,636)	-0.7%	(158,075)	-0.4%	86.4%	(967,401)	-69.5%
(4,367)			0.0%	(4,167)	-100.0%	Gain <loss> on Asset Disposals</loss>	(6,797)	0.0%	(38,401)	-0.1%	-82.3%	(37,503)	-81.9%
	0.0%			(4, 107)	-100.070								
(347,208)	-8.9%	(276,678)	-6.8%	118,088	-394.0%	Other Income & Expense	(1,566,794)	-3.8%	(2,584,597)	-6.2%	-39.4%	1,062,792	-247.4%
(0 2)						*****							0.477.404
(347,208)	-8.9%	(276,678)	-6.8%	118,088	-394.0%	OTHER INCOME (EXPENSE)	(1,566,794)	-3.8%	(2,584,597)	-6.2%	-39.4%	1,062,792	-247.4%
(047,200)	0.070	(270,010)											
(437,157)	-11.2%	(2,618)	-0.1%	556,931	-178.5%	NET INCOME (LOSS)	4,576,102	11.1%	5,837,105	14.0%	-21.6%	5,012,379	-8.7%