

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port
1026 Cabras Highway, Suite 201, Piti, Guam 96915
Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
Website: www.portguam.com



October 8, 2024

The Honorable Therese M. Terlaje *Speaker* 37th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for month ending June 30, 2024 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report is accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931 extension 201 or 202.

Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc: Chief Financial Officer



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October 8, 2024

The Honorable Amanda L. Shelton

Legislative Secretary = 37th Guam Legislature

Chairperson - Maritime Transportation
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Shelton:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for month ending June 30, 2024 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report is accurate.

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Respectfully,

RORY J. RESPICIO General Manager

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cc: Chief Financial Officer

						9 Month Ending 6/30/24							
									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
		***************************************		With Bulletin sources or		OPERATING REVENUES	4 4 de la 16 de 16 d		With Prietly or from several sources as	-			*****
						CARGO THROUGHPUT REVENUES							
1,737,236	35:3%	2,184,847	36.1%	1.768.856	-1.8%	CT- CHASSIS	45 504 454				- 2017		- 0000
174,826	3.6%	202,036	3.3%	197,582	-11.5%	CT-CHASSIS CT-GROUND	15,594,151	35 0%	15,571,695	35.5%	0.1%	15,923,102	-2.1%
80.980	1.6%	152,037	2.5%	206.351	-60.8%	CT-BREAKBULK	1,782,312	4.0%	1,697,352	3.9%	5.0%	1,778,614	0.2%
1,964	0.0%	1,195					938,320	2.1%	1,688,599	3.9%	-44 4%	1,857,558	-49.5%
1,304	0,078	1,195	0.0%	1,046	87.8%	CT-UNITIZED	20,490	0.0%	8,584	0.0%	139.3%	9 421	117.5%
74,499	1.5%	148,824	2.5%	53,000	40.6%	CT-TUNA CT-RO/RO	200 407		100.000				
2,150	0.0%	4.515	0.1%	6,561			862 107	1,9%	465,438	1.1%	85.2%	477,100	80.7%
6.052	0.0%	.,			-67.2%	CT-STUFFING/DEVAN	16,555	0.0%	57,620	0.1%	-71.3%	59 064	-72.0%
658		5,698	0.1%	9,114	-33.6%	CT-HEAVYLIFT	60,151	0.1%	74,579	0.2%	-19 3%	82,042	-26.7%
	0.0%	101	0.0%	1,170	-43.8%	CT-LONGLENGTH	22,054	0.0%	9,578	0.0%	130,3%	10,536	109.3%
14,734	0.3%	16,601	0.3%	16,010	-8 0%	OUT-OF-GAUGE CARGO (OOG)	98,472	0.2%	131,007	0.3%	-24.6%	144,114	-31.7%
2,093,099	42.5%	2,715,854	44.8%	2,259,690	-7.4%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	19,394,610	43.5%	19,704,430	45.0%	-1.6%	20,341,551	-4.7%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG							
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			
159.138	3.2%	244.387	4.0%	186.850	-14.8%		4 500 500	0.0%		0.0%			0.0%
13 110	0.3%	29.566	0.5%	31,307	31,65	TRANSSHIP CONTAINERS	1,583,503	3.6%	1,640,898	3.7%	-3.5%	1,682,010	-5.9%
113	0.0%	855	0.0%	150	-58.1%	OVERSTOWED CONTAINERS	111,038	0.2%	274,932	0.6%	-59.6%	281,819	-60,6%
4,214	0.1%				-24.5%	SHIFTED CONTAINERS	2,136	0.0%	1,311	0.0%	63.0%	1,343	59.0%
		3,913	0.1%	4,114	2.4%	RIGGED CONTAINERS	29,801	0.1%	36,122	0.1%	-17.5%	37,027	-19.5%
9 960	0.2%	11,277	0.2%	11,099	-10,3%	REEFER CNTR-PLUG/UNPLUG	101,596	0.2%	97,465	0.2%	4.2%	99,907	1.7%
325,480	6.6%	316,713	5.2%	318,334	2.2%	DIRECT LABOR BILLED	2,956,776	6.6%	2,795,573	6.4%	5.8%	2,865,615	3.2%
46,219	0.9%	19,690	0.3%	17,817	159.4%	EQUIPMENT RENTAL	241,126	0.5%	156,464	0.4%	54.1%	160,385	50.3%
42,122	0.9%	32,473	0.5%	32,139	31.1%	PORT FEES & DOCKAGE	337,924	0.8%	282,243	0.6%	19.7%	269,315	16,8%
494,562	10.0%	655,584	10.8%	512,821	-3.6%	WHARFAGE	4,740,714	10.6%	4,503,534	10.3%	5.3%	4,616,369	2.7%
57,332	1.2%	76,651	1.3%	61,668	-7.0%	FUEL SURCHARGE	528,531	1.2%	541,559	1.2%	-2.4%	555,127	-4.8%
17,461	0.4%	22,226	0.4%	18,340	-4.8%	MARITIME SECURITY FEE	187,247	0.4%	161,060	0.4%	16.3%	165,096	13.4%
162,398	3.3%	208,134	3.4%	161,926	0.3%	FACILITY MAINTENANCE FEE	1,548,557	3.5%	1,436,023	3.3%	7.8%	1,457,641	6.2%
481,731	9.8%	593,037	9.8%	505,287	-4.7%	CRANE SURCHARGE	4,435,650	10.0%	4,437,378	10.1%	0.0%	4,548,555	-2.5%
1,813,840	36,9%	2,214,507	36.5%	1,861,852	-2.6%	OTHER CARGO RELATED REVENUES	16,804,597	37.7%	16,364,563	37.3%	2.7%	16,760,209	0.3%
3,906,938	79.4%	4,930,361	81.4%	4,121,542	-5.2%	OPERATING REVENUES	36,199,207	81.3%	36,068,993	82.3%	0.4%	37,101,760	-2.4%

Last Year to Date **Current Month** Last Year % Year to Date % % Chng Actual Actual % Budget Actual % % Actual Chng Budget Chna NON OPERATING REVENUES FACILITIES 0.0% 0.0% 0.0% FACILITIES USAGE MOBIL BUNKER 0.0% 16,229 0.0% -100.0% 0.0% 0.0% 0.0% 13,358 -100.0% FACILITIES USAGE-CEMENT THRUPUT 0.0% 120,245 0.3% 0.0% 120,252 -100.0% 0.0% 0.0% 15,278 -100.0% FACILITIES USAGE MOBIL 0.0% 121,291 0.3% -100.0% 137,527 -100,0% 469.372 9.5% 364.761 6.0% 290,549 61.5% **FACILITIES USAGE TRISTAR** 3,309,960 7.4% 2,615,361 6.0% 26.5% 2,615,501 26.6% 66.798 1.4% 74,190 1.2% 81,394 -17.9% **FACILITIES USAGE SPACE RENTAL** 924.630 2.1% 732,661 1.7% 26.2% 732,699 26.2% 127,475 2.6% 127,475 2.1% 128,011 -0.4% **FACILITIES LEASE INCOME** 1,152,226 2.6% 1,152,285 2.6% 0.0% 1,152,347 0.0% 2,755 0.1% 2,755 0.0% -12 9% 3,163 FACILITIES COMMON AREA MAINTENANCE FEE 24,791 0.1% 28.466 0.1% -12.9% 28,467 -12.9% 2,470 0.1% 2,497 0.0% 3,187 -22.5% **FACILITIES SECURITY SURCHARGE RENTAL** 38.644 0.1% 28,690 0.1% 34.7% 28,691 34.7% 1.035 0.0% 330 0.0% 697 48.5% **WATER & LANDSLIDE ACTIVITIES** 6.260 0.0% 6,280 0.0% 0.0% 6.281 -0.3%24,968 0.5% 26,141 0.4% 26.310 -5.1% MARINA REVENUES 215.271 0.5% 236,827 0.5% -9 1% 236,841 -9 1% 2,862 0.1% 3,020 0.0% 2,859 0.1% HARBOR OF REFUGE 25,594 0.1% 0.1% 25,734 -0.5%25,736 -0.6%303,505 6.2% 519,939 8.5% 284,862 6.5% DEMURRAGE 2,448,934 5.5% 2.564.171 5.9% -4 5% 2,564,309 4 5% ----1,001,240 1,121,107 **FACILITIES** 20.3% 18.5% 849,668 17.8% 8,146,311 17.5% 18.3% 7,648,240 6.5% 7,648,651 6.5% OTHER FEES & SERVICES 0.0% 0.0% 0.0% CLAIMS FEE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **BULK SCRAP** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% MATERIAL USED 0.0% 0.0% 0.0% #DIV/0! 126 0.0% 0.0% 2.314 0.0% PASSENGER SERVICE 110,008 0.2% 20.828 0.0% 0.0% 20,829 428.1% 5,336 0.1% 14 0.0% 518 -100.0% BUNKER 20.851 0.0% 4.654 0.0% 348 0% 4.654 348.0% 6,462 0.1% 5,311 0.1% 7,161 -98.2% SPECIAL SERVICES 51,680 0.1% 43,469 0.1% 18.9% 64,459 -19,8% 1,823 0.0% 2.127 0.0% 0.0% **ELECTRICAL POWER** 15,646 0.0% 20.987 0.0% -25 4% 13,747 0.3% 7,452 0.1% 9,993 37.6% OTHER FEES & SERVICES 198,185 0.4% 89,939 0.2% 120.4% 89.942 120 3% 145 0.3% 125 0.0% 292 -50.2% **ADMINISTRATIVE FEES & SERVICES** 1,206 0.0% 1,040 0.0% 15.9% 2,621 -54,0% REIMBURSEMENTS 0.0% 58,333 0.0% 0.0% FEDERAL REIMBURSEMENT 0.0% 7,367 0.0% 0.0% 525,113 0.0% 0.0% 0.0% **EARTHQUAKE INSURANCE** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% 0.0% 58,333 0.0% REIMBURSEMENTS 0.0% 7.367 0.0% 0.0% 525,113 0.0% 1,015,132 20.6% 1,128,684 18.6% NON OPERATING REVENUES 918,286 10.5% 8,345,702 18.7% 7,746,586 17.7% 7.7% 8,266,327 1.0% 4,922,070 100.0% 6,059,045 100.0% 5,039,828 -2 3% **TOTAL REVENUES** 1.7% 44,544,909 100.0% 43,815,579 100.0% 45,368,087 -1.8%

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									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
			*****				***********						
						INDIRECT COSTS							
						General & Administrative Expenses							
1,980,956	40.2%	2,036,905	33.6%	2,190,558	-9.6%	Salaries & Wages	18,835,244	42.3%	18,140,955	41.4%	3.8%	19,719,140	-4.5%
243 356	4.9%	216,132	3.6%	224,662	8.3%	Insured Benefits	2,324,210	5.2%	1,910,075	4.4%	21.7%	2,022,133	14.9%
561,763	11.4%	538,463	8.9%	499,351	12.5%	Retirement Benefits	5,309,681	11.9%	4,893,869	11.2%	8.5%	4,495,008	18,1%
170,706	3.5%	201,202	3.3%	4,583	3624.8%	Other Benefits	1,570,854	3.5%	1,506,712	3.4%	4.3%	41.253	3707.9%
-	0.0%	150	0.0%	2.083	-100.0%	Other Personnel Costs	32.178	0.1%	7,659	0.0%		18,750	71.6%
13,053	0.3%	19,997	0.3%	20.052	-34.9%	Communications	55,189	0.1%	174,062	0.4%	-68.3%	180.495	-69.4%
	0.0%		0.0%			Leases/Rentals	100	0.0%	1.0	0.0%	00.070	W.	-00.438
124,147	2 5%	167,498	2.8%	172,640	-28.1%	Utilities	1,174,133	2.6%	1.555.123	3.5%	-24.5%	1.554.081	-24.4%
411,389	8.4%	295,427	4.9%	357,700	15.0%	General Insurance	3,702,505	8 3%	2,790,696	6.4%	32.7%	3,219,990	15.0%
1,176	0.0%	-	0.0%		-	Repairs & Maintenance	1.176	0.0%	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.0%	0.2	-,-,-,	0.0%
30,675	0.6%	95,677	1 6%	58,966	-48.0%	Repairs & Maintenance	970,880	2.2%	1,084,242	2.5%	-10.5%	530,666	
-	0.0%	_	0.0%			Repairs & Maintenance-Subic Cr	-	0.0%	.,,	0.0%	0.0%		
11,150	0.2%	12,834	0.2%	16,178	-31.1%	Repairs & Maintenance-Pola 14	109,680	0.2%	121,894	0.3%	-10.0%	145,633	-24.7%
2,192	0.0%	11,060	0.2%	16,178	-86.5%	Repairs & Maintenance-Pola 16	167,062	0.4%	117,929	0.3%	41.7%	145,633	14.7%
2,379	0.0%	10,270	0.2%	16,178	-85.3%	Repairs & Maintenance-Pola 17	132,690	0.3%	108,946	0.2%	21.8%	145,633	-8.9%
567,395	11.5%	509,612	8.4%	516,584	9.8%	Depreciation & Amortization	5,018,517	11.3%	4,626,102	10.6%	8.5%	4,850,248	7.9%
· ·	0.0%	100	0.0%	1,250	-100.0%	Damage Shortage Writedown &	3.253	0.0%	(14,730)		-122.1%	11,250	-71.1%
79,871	1.6%	276,223	4.6%	122,070	-34.6%	Supplies	1,070,494	2.4%	1,217,771	2.8%	-12.1%	1,098,748	-2.6%
21,469	0.4%	(24,143)	-0.4%	33,854	-36.6%	Miscellaneous	123,001	0.3%	81,642	0.2%	50.7%	304,739	-59.6%
-	0.0%	•	0.0%			Advertising	-	0.0%		0.0%			
162,233	3 3%	121, 174	2.0%	77,278	109.9%	Agency& Management Fees	1,052,152	2.4%	740,044	1.7%	42.2%	695,663	51.2%
86,387	1.8%	326,200	5.4%	98,880	-12.6%	Professional Services	565,965	1.3%	996,321	2.3%	-43.1%	890,110	-36.3%
290	0.0%	380	0.0%	29,954	-99.0%	Contractual Services	8,605	0.0%	7,682	0.0%		269,639	-96.8%
13,377	0.3%	19,110	0.3%	35,078	-61 9%	Other Contractual Services	211,011	0.5%	176,137	0.4%	19.8%	315,748	-33.2%
7		•		86,796	-100.0%	Overhead Allocation	-		-			781,335	-100,0%
42,000	0.9%	1,350	0.0%	17,528	139.6%	Other Expenses	321,859	0.7%	168,934	0.4%	90.5%	157,790	104.0%
•	0.0%	125,181	2.1%			Typhoon Expense	341,932	0.8%	609,215	1.4%			
-	0.0%	-	0.0%			Earthquake Expense	-	0.0%	-	0.0%	#DIV/0!	-	
•	0.0%	-	0.0%	-		Emergency Expense	ES -	0.0%		0.0%		-	
4,525,965	92.0%	4,960,701	81.9%	4,598,401	-1.6%	General & Administrative Expenses	43,103,271	96.8%	41,021,280	93.6%	5.1%	41,393,685	4.1%
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Page 3 of 4 3:40 PM 10/7/2024 VCB

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						Last real to Date							
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
396,105	92.0%	1,098,344	18.1%	441,427	925.3%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	1,441,538	3.2%	2,794,299	6.4%	-48.4%	3,974,402	-63.7%
	0.0%		0.0% 0.0%		0.0% 0.0%	Other Income & Expense Other Income		0.0%		0.0%	0.0%		0.0% 0.0%
452,483	9.2%	439,892	7.3%	357,154	26.7%	Interest Income	4,090,642	9.2%	3,297,587	7.5%	24.0%	3,215,079	27.2%
1,774	0.0%	1,902	0.0%	(60,303)	-102.9%	Other Expense	16,261	0.0%	(10,762)	0.0%	-251.1%	(542,806)	-103.0%
(226,421)	-4.6%	(235,979)	-3.9%	(249,294)	-9.2%	Interest Expense	(2,037,785)	-4.6%	(2,123,809)	-4.8%	-4.1%	(2,244,118)	-9.2%
, , ,	0.0%		0.0%		0.0%	Claims Settlement	(=,==,,	0.0%	(2,120,000)	0.0%	0.0%	(2,2 + 4, 110)	0.0%
(280,844)	-5.7%	(261,090)	-4.3%	(242,280)	15.9%	Retirement Govt Contribution	(2,582,827)	-5.8%	(2,318,422)	-5.3%	11.4%	(2,180,980)	18.4%
46,863	1.0%	373,699	6.2%	96,256	0.0%	Federal Reimbursement	2,674,244	6.0%	2,244,770	5.1%	19.1%	866,479	0.0%
	0.0%		0.0%	(6,833)	-100.0%	Federal Expenses	(17,698)	0.0%	(53,858)	-0.1%	-67.1%	(61,504)	-71.2%
	0.0%		0.0%	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>	(22,795)	-0.1%	(3,114)	0.0%	631.9%	(7,500)	203.9%
************			-			***************************************			,			(7,000)	*****
(6,144)	-0.1%	318,424	5.3%	(106,133)	-94.2%	Other Income & Expense	2,120,041	4.8%	1,032,391	2.4%	105.4%	(955,350)	-321.9%
		*********	****	******						*****			
(6,144)	-0.1%	318,424	5.3%	(106,133)	-94.2%	OTHER INCOME (EXPENSE)	2,120,041	4.8%	1,032,391	2.4%	105.4%	(955,350)	-321.9%
						***************************************			*******				
389,961	7.9%	1,416,768	23.4%	335,294	16,3%	NET INCOME (LOSS)	3,561,680	8.0%	3,826,690	8.7%	-6.9%	3,019,052	18.0%