

## **PORT OF GUAM**

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port
1026 Cabras Highway, Suite 201, Piti, Guam 96915
Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
Website: www.portguam.com



May 15, 2023

The Honorable Therese M. Terlaje **Speaker** 37<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending March 31, 2023 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

cting General Manager

Attachments

cc: Deputy General Manager, Operations

Financial Affairs Controller



## **PORT OF GUAM**

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96915

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



May 15, 2023

The Honorable Amanda L. Shelton

Legislative Secretary – 37<sup>th</sup> Guam Legislature

Chairperson – Maritime Transportation
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Shelton:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending March 31, 2023 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

DOMINIC G. MUNA
Acting General Manager

Attachments

cc: Deputy General Manager, Operations

Financial Affairs Controller

1	Year:	4	D-4-

									ast Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
		***************************************			_	OPERATING REVENUES		*****		_	_	********	
						CARGO THROUGHPUT REVENUES							
2.003.753	37.7%	1.704.724	36.6%	1,739,320	15.2%	CT- CHASSIS	10,278,731	35.2%	10,291,986	35.6%	-0.1%	10,435,917	-1.5%
225,300	4.2%	187,215	4.0%	203,963	10.5%	CT-GROUND	1,151,630	3.9%	1,244,779	4.3%	-7.5%	1,223,777	-5.9%
166,228	3.1%	60,019	1.3%	109,772	51.4%	CT-BREAKBULK	1,246,064	4.3%	606,726	2.1%	105.4%	658,632	89.2%
959	0.0%	430	0.0%	926	3.6%	CT-UNITIZED	5,430	0.0%	6,200	0.0%	-12.4%	5,555	-2.2%
						CT-TUNA							
23,136	0.4%	106,517	2.3%	50,765	-54.4%	CT-RO/RO	136,842	0.5%	318,216	1.1%	-57.0%	304,590	-55.1%
7,095	0.1%	8,600	0.2%	6,979	1.7%	CT-STUFFING/DEVAN	41,710	0.1%	38,915	0.1%	7.2%	41,874	-0.4%
4,982	0.1%	935	0.0%	5,598	-11.0%	CT-HEAVYLIFT	55,580	0.2%	39,740	0.1%	39.9%	33,588	65.5%
47	0.0%		0.0%	8,046	-99.4%	CT-LONGLENGTH	8,850	0.0%	62,497	0.2%	-85.8%	48,276	-81.7%
20,334	0.4%	11,534	0.2%	11,851	71.6%	OUT-OF-GAUGE CARGO (OOG)	84,338	0.3%	69,803	0.2%	20.8%	71,111	18.6%
2,451,835	46.1%	2,079,973	44.6%	2,137,220	14.7%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	13,009,176	44.6%	12,678,864	43.9%	2.6%	12,823,320	1.4%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%			
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			0.0%
197,642	3.7%	223,383	4.8%	202,024	-2.2%	TRANSSHIP CONTAINERS	1,026,969	3.5%	1,206,052	4.2%	-14.8%	1,212,140	-15.3%
33,860	0.6%	24,185	0.5%	23,211	45.9%	OVERSTOWED CONTAINERS	211,852	0.7%	148,285	0.5%	42.9%	139,266	52.1%
	0.0%	- 1,100	0.0%	98	-100.0%	SHIFTED CONTAINERS	257	0.0%	342	0.0%	-25.0%	589	-56.4%
5,318	0.1%	3.863	0.1%	4,803	10.7%	RIGGED CONTAINERS	25,035	0.1%	30,503	0.1%	-17.9%	28,813	-13.1%
13,254	0.2%	11,437	0.2%	11,308	17.2%	REEFER CNTR-PLUG/UNPLUG	66,008	0.2%	68,263	0.2%	-3.3%	67,848	-2.7%
297,238	5.6%	326,709	7.0%	331,338	-10.3%	DIRECT LABOR BILLED	1,911,411	6.6%	2,001,363	6.9%	-4.5%	1,988,028	-3.9%
13,751	0.3%	21,643	0.5%	22,063	-37.7%	EQUIPMENT RENTAL	104,976	0.4%	134,781	0.5%	-22.1%	132,382	-20.7%
18,647	0.4%	47,124	1.0%	43,417	-57.1%	PORT FEES & DOCKAGE	200,697	0.7%	279,402	1.0%	-28.2%	260,502	-23.0%
552,395	10.4%	471,369	10.1%	499,978	10.5%	WHARFAGE	2.896,771	9.9%	2,968,961	10.3%	-2.4%	2,999,868	-3.4%
67,508	1.3%	60,062	1.3%	60,719	11.2%	FUEL SURCHARGE	355,003	1.2%	361.088	1.3%	-1.7%	364,314	-2.6%
22,110	0.4%	17,526	0.4%	18,141	21.9%	MARITIME SECURITY FEE	106,841	0.4%	107,955	0.4%	-1.0%	108,846	-1.8%
173,489	3.3%	155,224	3.3%	158,317	9.6%	FACILITY MAINTENANCE FEE	916,325	3.1%	959.933	3.3%	-4.5%	949,902	-3.5%
569,535	10.7%	478,335	10.3%	492,111	15.7%	CRANE SURCHARGE	2,896,466	9.9%	2,950,669	10.2%	-1.8%	2,952,667	-1.9%
1,964,747	36.9%	1,840,862	39.5%	1,867,528	5.2%	OTHER CARGO RELATED REVENUES	10,718,611	36.7%	11,217,597	38.9%	-4.4%	11,205,165	-4.3%
4,416,581	83.1%	3,920,835	— 84.1%	4,004,748	10.3%	OPERATING REVENUES	23,727,787	81.3%	23,896,461	82.8%	-0.7%	24,028,485	-1.3%

### Last Year to Date

									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
************		***********	*****	*********	*****	NON OPERATING REVENUES	*************		***************************************	*****	*****	**********	
						FACILITIES							
2,455	0.0%	2,384	0.1%		0.0%	FACILITIES USAGE MOBIL BUNKER	12,819	0.0%	13,801	0.0%	-7.1%		0.0%
30,060	0.6%	30,060	0.6%	11,281	166.5%	FACILITIES USAGE-CEMENT THRUPUT	90,185	0.3%	90,240	0.3%	0.0%	67,686	33.2%
13,330	0.3%	16,464	0.4%	17,818	-25.2%	FACILITIES USAGE MOBIL	93,637	0.3%	93,283	0.3%	0.4%	106,908	-12.4%
364,852	6.9%	229,797	4.9%	305,164	19.6%	FACILITIES USAGE TRISTAR	2,017,004	6.9%	1,652,541	5.7%	22.1%	1,830,984	10.2%
65,665	1.2%	62,901	1.3%	84,019	-21.8%	FACILITIES USAGE SPACE RENTAL	484,447	1.7%	466,766	1.6%	3.8%	504,114	-3.9%
127,475	2.4%	126,449	2.7%	126,459	0.8%	FACILITIES LEASE INCOME	769,859	2.6%	758,693	2.6%	1.5%	758,754	1.5%
2,410	0.0%	2,410	0.1%	2,410	0.0%	FACILITIES COMMON AREA MAINTENANCE FEE		0.1%	14,461	0.1%	39.7%	14,462	39.7%
2,511	0.0%	2,297	0.0%	2,976	-15.6%	FACILITIES SECURITY SURCHARGE RENTAL	19,223	0.1%	17,776	0.1%	8.1%	17,853	7.7%
930	0.0%	660	0.0%	737	26.2%	WATER & LANDSLIDE ACTIVITIES	4,525	0.0%	3,520	0.0%	0.0%	4,422	2.3%
25,507	0.5%	28,264	0.6%	24,900	2.4%	MARINA REVENUES	159,541	0.5%	143,598	0.5%	11.1%	149,400	6.8%
2,635	0.0%	2,692	0.1%	3,223	-18.3%	HARBOR OF REFUGE	16,800	0.1%	15,120	0.1%	11.1%	19,340	-13.1%
238,305	4.5%	230,501	4.9%	278,170	-14.3%	DEMURRAGE	1,675,565	5.7%	1,651,305	5.7%	1.5%	1,669,020	0.4%
876,134	16.5%	734,878	15.8%	857,157	2.2%	FACILITIES OTHER FEES & SERVICES	5,363,809	18.4%	4,921,105	17.0%	9.0%	5,142,943	4.3%
						***************************************							
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%	112	0.0%	MATERIAL USED		0.0%		0.0%	0.0%	672	-100.0%
15,522	0.3%		0.0%	1,438	0.0%	PASSENGER SERVICE	20,818	0.1%		0.0%	0.0%	8,630	141.2%
72	0.0%	442	0.0%	956	-100.0%		3,131	0.0%	7,280	0.0%	-57.0%	5,736	-45.4%
6,615	0.1%	3,467	0.1%	6,201	150.3%	SPECIAL SERVICES	28,188	0.1%	29,362	0.1%	-4.0%	37,210	-24.2%
2,652	0.0%	1,705	0.0%	********	0.0%	ELECTRICAL POWER	15,784	0.1%	9,849	0.0%	60.3%	*********	
24,860	0.5%	5,613	0.1%	8,707	185.5%	OTHER FEES & SERVICES	67,921	0.2%	46,491	0.2%	46.1%	52,248	30.0%
304	0.5%	105	0.0%	333	-8.7%	ADMINISTRATIVE FEES & SERVICES	704	0.0%	714	0.0%	-1.4%	1,998	-64.8%
						REIMBURSEMENTS							
-	0.0%		0.0%	258,354	0.0%	FEDERAL REIMBURSEMENT	7,367	0.0%	5,894	0.0%	0.0%	1,550,124	
-	0.0%		0.0%	-	0.0%	EARTHQUAKE INSURANCE		0.0%	-	0.0%	0.0%	-	
•	0.0%	-	0.0%		0.0%	TYPHOON INSURANCE		0.0%		0.0%	0.0%		
-	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT	-	0.0%	-	0.0%	0.0%	-	
•	0.0%		0.0%	-	0.0%	REVENUE MINIMUM CHARGE	•	0.0%	•	0.0%	0.0%	•	
-	0.0%			258,354	0.0%	REIMBURSEMENTS	7,367	0.0%	5,894	0.0%	0.0%	1,550,124	0.0%
901,298 5,317,879	16.9% 100.0%	740,596 4,661,431	15.9% 100.0%	1,124,551 5,129,299	-19.9% 3.7%	NON OPERATING REVENUES TOTAL REVENUES	5,439,801 29,167,588	18.7% 100.0%	4,974,204 28,870,665	17.2% 100.0%	9.4% 1.0%	6,747,313 30,775,798	-19.4% -5.2%

Page 2 of 4 2:58 PM 5/18/2023 VCB

B A	3/	A -	Date

						Last Year to Date							
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
***************************************				***********	******	INDIRECT COSTS General & Administrative Expenses			40000000000000			*********	-1
2,202,203	41.4%	2,089,859	44.8%	1,961,743	12.3%	Salaries & Wages	12,356,045	42.4%	11,900,772	41.2%	3.8%	11,770,503	5.0%
225,990	4.2%	210,397	4.5%	197,503	14.4%	Insured Benefits	1,275,620	4.4%	1,179,967	4.1%	8.1%	1,185,065	7.6%
585,989	11.0%	560,076	12.0%	473,956	23.6%	Retirement Benefits	3,267,744	11.2%	3,125,615	10.8%	4.5%	2,843,748	14.9%
182,226	3.4%	170,416	3.7%	157,712	15.5%	Other Benefits	996,577	3.4%	909,859	3.2%	9.5%	946,285	5.3%
5,514	0.1%	338	0.0%	6,667	-17.3%	Other Personnel Costs	6.866	0.0%	18,447	0.1%		40,002	-82.8%
18,449	0.3%	25,090	0.5%	18,805	-1.9%	Communications	105,587	0.4%	86,111	0.3%	22.6%	112,833	-6.4%
	0.0%		0.0%			Leases/Rentals	-	0.0%		0.0%			
43,862	0.8%	75,057	1.6%	122,926	-64.3%	Utilities	1,047,601	3.6%	577,307	2.0%	81.5%	737,559	42.0%
292,602	5.5%	281,208	6.0%	323,321	-9.5%	General Insurance	1,773,523	6.1%	1,687,248	5.8%	5.1%	1,939,929	-8.6%
	0.0%	-	0.0%			Repairs & Maintenance	*	0.0%	3,968	0.0%			0.0%
(23,462)	-0.4%	71,692	1.5%	87,688	-126.8%	Repairs & Maintenance	858,967	2.9%	597,272	2.1%	43.8%	526,183	
-	0.0%	-	0.0%	,		Repairs & Maintenance-Subic Cr	-	0.0%		0.0%	0.0%		
7,723	0.1%	15,768	0.3%	16.181	-52.3%	Repairs & Maintenance-Pola 14	84,693	0.3%	63,687	0.2%	33.0%	97,091	-12.8%
26,667	0.5%	26,171	0.6%	16,181	64.8%	Repairs & Maintenance-Pola 16	102,855	0.4%	115,301	0.4%	-10.8%	97,091	5.9%
11,200	0.2%	13,735	0.3%	16.181	-30.8%	Repairs & Maintenance-Pola 17	89,599	0.3%	82,599	0.3%	8.5%	97,091	-7.7%
514,226	9.7%	506,360	10.9%	516,708	-0.5%	Depreciation & Amortization	3.098,374	10.6%	3,055,056	10.6%	1.4%	3,100,248	-0.1%
	0.0%	-	0.0%	1,250	-100.0%	Damage, Shortage, Writedown &	(9,014)	0.0%	(17,795)	-0.1%	-49.3%	7,500	-220.2%
138,224	2.6%	115,287	2.5%	124,133	11.4%	Supplies	693,799	2.4%	515,243	1.8%	34.7%	744,851	-6.9%
11,773	0.2%	2,346	0.1%	15,542	-24.2%	Miscellaneous	55,749	0.2%	33.376	0.1%	67.0%	93,267	-40.2%
	0.0%		0.0%	_ ′		Advertising	-	0.0%	· <u>-</u>	0.0%			
95,851	1.8%	47,528	1.0%	81,882	17.1%	Agency& Management Fees	538,394	1.8%	396,409	1.4%	35.8%	491,292	9.6%
28,977	0.5%	126,551	2.7%	91,089	-68.2%	Professional Services	204,100	0.7%	279,321	1.0%	-26.9%	546,542	-62.7%
-	0.0%	-	0.0%	30,314	-100.0%	Contractual Services	· -	0.0%	8,446	0.0%		181,889	-100.0%
34,123	0.6%	51,413	1.1%	38,925	-12.3%	Other Contractual Services	102,169	0.4%	113,482	0.4%	-10.0%	233,540	-56.3%
•				113,805	-100.0%	Overhead Allocation	-					682,829	-100.0%
6,520	0.1%	-	0.0%	5,845	11.5%	Other Expenses	26,493	0.1%	9,959	0.0%	166.0%	35,065	-24.4%
17,097	0.3%	20,640	0.4%	9,918		Earthquake Expense	89,286	0.3%	42,773	0.1%		59,505	
	0.0%		0.0%			Typhoon Expense	3	0.0%	241	0.0%	-98.9%		
	0.0%	3,237	0.1%			Emergency Expense		0.0%	7,529	0.0%			
4,425,755	83.2%	4,413,169	94.7%	4,428,275	-0.1%	General & Administrative Expenses	26,765,028	91.8%	24,792,194	85.9%	8.0%	26,569,908	0.7%
4044000000						***************************************		_					

### Last Year to Date **Current Month** Last Year Year to Date % % Chng Actual % Actual % % Budget Actual Actual Chng **Budget** Chng 892,125 83.2% 248.262 5.3% 701,024 531.3% **OPERATING INCOME (LOSS)** 2,402,560 8.2% 4,078,471 14.1% -41.1% 4,205,890 -42.9% OTHER INCOME (EXPENSE) 0.0% 0.0% 0.0% Other Income & Expense 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Other Income 0.0% 0.0% 0.0% 0.0% 391,520 7.4% (9,635)-0.2% 161,683 142.2% Interest Income 1.999.304 6.9% 1,420 0.0% ####### 970,098 106.1% 3.589 0.1% 66,334 1.4% (99,667)-103.6% Other Expense 16,031 17,840 -10.1% (598,009)-102.7% 0.1% 0.1% -4.4% (235,979)(245,079)-5.3% (335, 128)-29.6% Interest Expense (1,415,873)(1,470,474)-5.1% (2,010,768)-29.6% -4.9% -3.7% 0.0% 0.0% 0.0% Claims Settlement 0.0% 0.0% 0.0% 0.0% (259,656)-4.9% (237,077)-5.1% (242.338)7.1% Retirement Govt Contribution (1,535,283)(1,381,815)-4.8% (1,454,028)5.6% -5.3% 11.1% 166,907 134,899 0.0% 3.1% 2.9% 465,166 Federal Reimbursement 952.877 3.3% 15,220,463 52.7% -93.7% 2,791,002 0.0% (21.143)-0.4% (142, 181)-3.1% (153,100)-86.2% Federal Expenses (50,611) (442, 147)(918,601) -0.2% -1.5% -88.6% -94.5% (5,000)0.0% 0.0% (834)-100.0% Gain <Loss> on Asset Disposals 0.0% (1,394)0.0% 123.4% -37.7% (3,114)45,239 0.9% (432,740)-9.3% (204,218) -122.2% Other Income & Expense (36,668)-0.1% 11,943,894 41.4% -100.3% (1,225,306)-97.0% 45,239 0.9% (432,740)-9.3% (204,218) -122.2% OTHER INCOME (EXPENSE) (36,668)-0.1% 11.943.894 41.4% -100.3% (1,225,306)-97.0% ....... ------937,363 88.7% 17.6% (184,478)496,806 NET INCOME (LOSS) -4.0% 2,365,892 8.1% 16,022,365 55.5% -85.2% 2,980,584 -20.6%