



PORT OF GUAM
ATURIDAT / PUETTON GUAHAN
Jose D. Leon Guerrero Commercial Port
1026 Cabras Highway, Suite 201, Piti, Guam 96925
Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
Website: www.portguam.com



Lourdes A. Leon Guerrero
Governor of Guam
Joshua F. Tenorio
Lieutenant Governor

March 30, 2022

INVITATION FOR BID IFB-PAG-006-022
Terminal Yard Tractors
Questions and Responses

Questions submitted by Far East Equipment via e-mail on March 14, 2022

Question #1: The current lead time for yard tractors is out till June 2023 and is constantly changing due to the backlog of orders, additional orders added daily and the current supply chain shortages. This will only compound between now and the actual award date of this bid. Can the delivery date be extended to 540 days?

PAG's Response: No, the current bid delivery requirement shall remain the same.

Question #2: The Special provision in the bid calls for an "indefinite Quantity Bid" which requires vendors to supply at the same price for a 12-month period. Because of the long lead times I would recommend that the Port determine the number of trucks they will be needing and amend the bid for the total quantity it thinks it will order in the next year. The factory is not interested in committing to a bid price for 12 months in the current market conditions where pricing is unstable and the trend is upward on a weekly basis for raw material. If the Port chooses to leave in this special provision it may end up receiving bids with excess markup in order to hedge any order on the back end of the contract. Will Port amend the bid to increase the number of tractors and remove the Indefinite Quantity Bid clause?

PAG's Response: No, the indefinite quantity bid provision and quantity shall remain the same.

Question #3: Kalmar/Ottawa provides powder coated paint on its frames which is more robust than epoxy paint. Will the Port accept powder coating over the current paint specifications requested by the port?

PAG's Response: Must meet Port Policy #2018-02-Body-Safety Yellow.

Questions #4: On the non-equipment specification like warranty, warranty extensions, technical assistance, recalls, etc. Only 1 of these specifications indicate" bid

will be rejected" if NO is provided as an answer and that specification is a non- cost factor item of a brochure and a written warranty. All the other requirements are cost factor items. What are the evaluation factors for all the other items that do not state a bid will be rejected relative to the bid price? If the written manufacturer warranty does not match what the Port is asking for such as wear items like lights, belts, filters, brakes, etc. to be covered under warranty, is the expectation that the vendor covers these items? If yes, how is this evaluated if one bidder answers yes and the other answers no and the bidder who answered yes price is higher than the bidder that answered no? I think the bid spec needs to be clear and that any no answer on specification be a rejection of the bid.

PAG's Response: See Amendment #2

Questions submitted by Far East Equipment via e-mail on March 18, 2022

Question #5: Does the Port want to stick with the lighter 30,000# axle on the bid specs or does it want to amend bid specs to the 42,000# axle as was supplied on the last bid?

PAG's Response: See Amendment #2



Rory J. Respicio
General Manager

ACKNOWLEDGEMENT	
NAME:	_____
COMPANY:	_____
DATE/TIME:	_____