

BOARD OF DIRECTORS

*Francisco G. Santos, Chairman
Oscar A. Calvo, Vice Chairman
Melanie R. Mendiola, Board Secretary
Maria D.R. Taitano, Member
Nathan T. Taimanglo, Member*



Resolution No. 2018-06

**RELATIVE TO THE APPROVAL OF MATSON NAVIGATION COMPANY, INC.
FOR THE PERFORMANCE MANAGEMENT CONTRACT FOR GANTRY CRANES**

BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE PORT AUTHORITY OF GUAM:

WHEREAS, on January 24, 2018, the Port Authority of Guam (PAG) issued a Request for Proposal (RFP) No. PAG-018-001 to solicit consulting services for the performance management of gantry cranes; and

WHEREAS, a total of two (2) firms submitted its proposal in response to the RFP and as part of the procurement process such proposals were evaluated by the Port’s Evaluation Committee and the results determined that Matson Navigation Company, Inc. was the most qualified offeror; and

WHEREAS, a letter of Notice of Intent to Award was sent on April 6, 2018 to Matson Navigation Company, Inc. to submit their cost proposal to initiate the cost negotiation proceedings; thereafter, numerous offers and counteroffers by both parties ensued; and

WHEREAS, on September 17, 2018, Matson Navigation Company, Inc. officially accepted the Port Authority of Guam’s counteroffer that resulted in having both parties reaching a fair and reasonable negotiation; and

WHEREAS, the Port Authority Board of Directors at its regular meeting of September 26, 2018 approved the contract award to Matson Navigation Company, Inc. for RFP-PAG-018-001 for the Performance Management Contract for Gantry Cranes; now therefore be it

RESOLVED, the Port Authority Board of Directors authorizes management to petition the Public Utilities Commission (PUC) to review and approve the contract award to Matson Navigation Company, Inc. in accordance with the Contract Review Protocol for the Port Authority of Guam; and be it further

RESOLVED, the Chairman certify to, and the Secretary attest to, the adoption hereof and that a copy of this resolution be sent to the Public Utilities Commission.

**PASSED AND ADOPTED UNANIMOUSLY BY THE BOARD OF
DIRECTORS THIS 26th DAY OF SEPTEMBER, 2018.**

**FRANCISCO G. SANTOS
CHAIRMAN, BOARD OF DIRECTORS
PORT AUTHORITY OF GUAM**

**MELANIE R. MENDIOLA
SECRETARY, BOARD OF DIRECTORS
PORT AUTHORITY OF GUAM**

