

BOARD OF DIRECTORS

*Francisco G. Santos, Chairman
Nathan T. Taimanglo, Vice Chairman
Isa Marie C. Koki, Board Secretary
Dorothy P. Harris, Member*



Resolution No. 2020-18

RELATIVE TO PETITIONING THE PUBLIC UTILITIES COMMISSION (PUC) FOR THE APPROVAL OF THE AWARD TO TRISTAR TERMINALS GUAM, INC. FOR THE MANAGEMENT AND OPERATIONS SERVICES FOR F-1 FUEL PIER AND FACILITY

BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE PORT AUTHORITY OF GUAM:

WHEREAS, on April 5, 2019, the Port Authority of Guam (PAG) issued a Request for Proposal (RFP) No. 019-004 for the Management and Operations Services for F-1 Fuel Pier and Facility; and

WHEREAS, a total of three (3) firms submitted its proposal in response to the RFP which were evaluated and ranked by the Port’s Evaluation Committee; and

WHEREAS, the Port’s Evaluation Committee selected IP&E Holdings as the best qualified offeror; and

WHEREAS, on January 13, 2020 the Port’s Negotiation Committee commenced the cost negotiations with IP&E Holdings and after several negotiation meetings and counter offers, PAG terminated negotiations with IP&E Holdings on March 17, 2020 on the basis of an unsuccessful cost negotiation; and

WHEREAS, in compliance with §3114(1)(4) of the Procurement Rules and Regulations, PAG commenced negotiations with the next most qualified offeror-second highest ranked offeror, namely Tristar Terminals Guam, Inc.; and

WHEREAS, after a series of cost negotiation discussions and counter offers, on December 18, 2020, PAG and Tristar Terminals Guam, Inc. reached a mutual agreement to the terms of the contract; thus, resulting to a successful negotiation of a fair and reasonable fees; and

WHEREAS, the Port Authority Board of Directors at its regular meeting of December 22, 2020 approved the contract award to Tristar Terminals Guam, Inc. for RFP No. 019-004 for the Management and Operations Services for F-1 Fuel Pier and Facility; now therefore be it

RESOLVED, the Port Authority Board of Directors authorizes management to petition the Public Utilities Commission (PUC) to review and approve the contract award to Tristar Terminals Guam, Inc. in accordance with the Contract Review Protocol for the Port Authority of Guam; and be it further

RESOLVED, the Chairman certify to, and the Secretary attest to, the adoption hereof and that a copy of this resolution be sent to the Public Utilities Commission.

PASSED AND ADOPTED UNANIMOUSLY BY THE BOARD OF DIRECTORS THIS 22nd DAY OF DECEMBER, 2020.

**FRANCISCO G. SANTOS
CHAIRMAN, BOARD OF DIRECTORS
PORT AUTHORITY OF GUAM**

Digitally signed by Isa Marie C. Koki
Date: 2020.12.23 08:38:04 +10'00'

**ISA MARIE C. KOKI
SECRETARY, BOARD OF DIRECTORS
PORT AUTHORITY OF GUAM**

